

**RayatShikshanSanstha's**  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**(An Autonomous College)**  
**NAAC A+ Grade (CGPA 3.61), UGC CPE Status, ISO- 9001-**  
**2015, NIRF Ranking**

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### **1.3.1. Documents related to Cross cutting issues**



## SHIVAJI UNIVERSITY, KOLHAPUR

Implemented from Academic year 2017-18

Compulsory for First Year Degree courses under All Faculties

**Syllabus for First Year Bachelors**

**Module: Democracy, Elections and Good Governance**

### • **Democracy in India**

- Dimensions of Democracy: Social, Economic and Political
- Decentralisation: Grassroots Level Democracy
- Challenges before Democracy: **women and marginalised sections of the society**

### • **Election to Local Self Government Bodies**

- 73rd and 74th Constitutional Amendment Acts: Institutions at the local level and Role of State Election commission
- Local Body Elections: Urban & Rural
- **Duties of an Individual towards electoral process**





## • Good Governance

- Meaning and concept
- Government and Governance
- Good Governance initiatives in India

*Rationale: the rationale of the study is to make the pupils aware of the importance of democracy. What constitute democracy, what is its importance from the point of view of the role of individual and what exactly can a individual get if he performs his role well in the society. This module also aims to make the individual understand the different aspects of democracy and its implications in the overall development of the state. The syllabus is introduced from the point of view that all students upon entering into the college, enroll themselves as voters and encourage and enthuse other members of the society to participate not only in election process but also electoral and political process in general.*

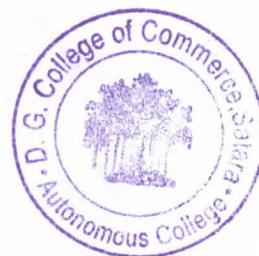
## I. Democracy

### A. Introduction

Democracy is derived from the Greek word Krates meaning power or rule. Democracy thus means rule of the demos (the demos refereeing to the people, although the Greeks originally used this to mean the poor or the many). Thus democracy essentially links to the govt to 2 the people and hence Abhram Lincon's famous definition of —Democracy is government of the people, by the people and for the people|| rightly expresses the spirit of democracy.

Very broadly, democracy may mean the following

1. The system of rule by the poor and disadvantaged.
2. A form of government in which the people rule themselves directly and without the need for professional politicians or public officials.
3. A society based on equal opportunity and individual merit rather than hierarchy and privileges.
4. A system of **welfare and redistribution** aimed at narrow social inequalities.
5. A system of decision making based on the Principe of majority rule



**Shivaji University, Kolhapur**  
**Syllabus of Environmental Studies**  
**as a Compulsory Paper for all Undergraduate Courses**  
**2019-20**

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**Unit 1. Nature of Environmental Studies :**

**(3 lectures)**

Definition, scope and importance.

Multidisciplinary nature of environmental studies

Need for public awareness.

Concept of sustainability. Sustainable development and its goals with Indian context.

**Unit 2. Ecosystems :**

**(9 lectures)**

Concept of an ecosystem.

Structure and function of an ecosystem.

Producers, consumers and decomposers.

Energy flow in the ecosystem.

Ecological succession.

Food chains, food webs and ecological pyramids.

Introduction, types, characteristics features, structure and function of the following ecosystem :-

a) Forest ecosystem, b) Grassland ecosystem, c) Desert ecosystem,

d) Aquatic ecosystems (ponds, streams, lakes, rivers, oceans, estuaries)

Degradation of the ecosystems and its impacts.

**Unit 3. Natural Resources and Associated Problems :**

**(8 lectures)**

- a) Forest resources: Use and over-exploitation, deforestation, dams and their effects on forests and tribal people.
- b) Water resources: Use and over-utilization of surface and ground water, floods, drought, conflicts over water, dams-benefits and problems.
- c) Mineral resources: Usage and exploitation. Environmental effects of extracting and using mineral resources.
- d) Food resources: World food problem, changes caused by agriculture, effect of modern agriculture, fertilizer-pesticide problems.
- e) Energy resources: Growing energy needs, renewable and non-renewable energy resources, use of alternate energy sources. Solar energy, Biomass energy, Nuclear energy,
- f) Land resources: Land as a resource, land degradation, man induced landslides, soil erosion and desertification. Consumerism, ecological foot prints, carbon foot prints, carbon credits.

Role of an individuals in conservation of natural resources. Equitable use of resources for sustainable lifestyles.



**Unit 4. Biodiversity and its conservation :****(8 lectures)**

Introduction- Definition: genetic, species and ecosystem diversity.

Bio-geographical classification of India.

Value of biodiversity: consumptive use, productive use, social, ethical, aesthetic and option values.

India as a mega- diversity nation.

Western Ghat as a biodiversity region. Hot-spots of biodiversity.

Threats to biodiversity: habitat loss, poaching of wildlife, man- wildlife conflicts,

Endangered and endemic species of India, Conservation of biodiversity: In-situ and Ex-situ conservation of biodiversity. Convention on Biological Diversity.

**Unit 5. Environmental Pollution :****(8 lectures)**

Definition: Causes, effects and control measures of: Air pollution,

Water pollution, Soil pollution, Marine pollution, Noise pollution, Thermal pollution, Nuclear hazards.

Global warming, acid rain, ozone layer depletion, nuclear accidents and holocaust.

Solid waste Management: Causes, effects and control measures of urban and industrial wastes. Solid waste management control rules.

Role of an individual in prevention of pollution.

**Unit 6. Social Issues and the Environment :****(9 lectures)**

Human population growth, impact on environment. Human Health and welfare.

Environmental ethics: Role of Indian religious traditions and culture in conservation of the environment.

Environmental movements- Chipko Movement, Appiko Movement, Silent Valley.

Resettlement and rehabilitation of people; its problems and concerns.

Water conservation, rain water harvesting, watershed management. water conservation by Dr.Rajendra Singh, Anna Hazare etc.

Disaster management: floods, earthquake, cyclone, tsunami and landslides.

Wasteland reclamation.

Environmental communication and public awareness, case studies.

**Unit 7. Environmental Protection- Policies and practises :****(5 lectures)**

Environmental Protection Act.

Air (Prevention and Control of Pollution) Act.

Water (Prevention and control of Pollution) Act

Wildlife Protection Act

Forest Conservation Act

National and International conventions and agreements on environment.





**Unit 8. Field Work :****(10 lectures)**

Visit to a local area to document environmental assets-

River/forest/grassland/hill/mountain.

or

Visit to a local polluted site – Urban/Rural/Industrial/Agricultural

or

Study of common plants, insects, birds.

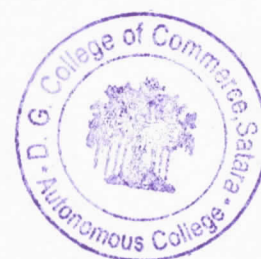
or

Study of simple ecosystems - ponds, river, hill slopes, etc.

(Field work is equal to 10 lecture hours)

**References :**

- 1) Agarwal, K.C.2001, Environmental Biology, Nidi Pubi. Ltd., Bikaner.
- 2) Bharucha Erach, The Biodiversity of India, Mapin Publishing pvt. Ltd.,Ahmedabad 380013, India, Email:mapin@icenet.net (R)
- 3) Brunner R.C.,1989, Hazardous Waste Incineration, McGraw Hill Inc., 480p
- 4) Clank R.S. Marine Pollution, Clanderson Press Oxford (TB)
- 5) Cunningham, W.P. Cooper, T.H.Gorhani, E. & Hepworth, M.T.2001,
- 6) Environmental Encyclopedia, Jaico Publ. Hpise, Mumbai, 1196p
- 7) De A.K., Environmental Chemistry, Wiley Wastern Ltd.
- 8) Down to Earth , Cebtre fir Scuebce and Environment (R)
- 9) Gleick, H.,1993, Water in crisis, Pacific Institute for studies in Dev.,Environment & Security. Stockholm Env. Institute. Oxford Univ. Press 473p
- 10)Hawkins R.e., Encyclopedia of Indian Natural History, Bombay Natural History Society, Bombay (R)
- 11)Heywood, V.H.& Watson, R.T.1995, Global Biodiversity Assessment,Cambridge Univ. Press 1140p.
- 12)Jadhav, H.& Bhosale, V.M.1995, Environmental Protection and Laws, Himalaya Pub. Hcuse, Delhi 284p.
- 13)Mickinney, M.L.& School. R.M.1196, Environmental Science Systems & Solutions, Web enhanced edition, 639p.
- 14)Mhaskar A.K., Mastter Hazardous, Techno-Science Publications (TB)
- 15)Miller T.G.Jr., Environmental Science. Wadsworth Publications Co. (TB)
- 16)Odum, E.P.1971, Fundamentals of Ecology, W.B.Saunders Co. USA, 574p.
- 17)Rao M.N.& Datta, A.K.1987, Waste Water Treatment, Oxford & IBH Publ. Co. Pvt. Ltd., 345p
- 18)Sharma B.K., 2001, Environmental Chemistry, Gokel Publ. Hkouse, Meerut
- 19)Survey of the Environment, The Hindu (M)
- 20)Townsend C., Harper, J. and Michael Begon, Essentials of Ecology, Blackwell Science (TB)
- 21)Trivedi R.K. Handbook of Environmental Laws, Rules, Guidelines, Compliances and Standards, vol. I anfd II, Environmental Media (R)
- 22)Trivedi R.K. and P.K. Gokel, Intriduction to air pollution, Tecgbi-Science Publications (TB)
- 23)Wagner K.D.,1998, Environmental management, W.B. Saunders Co.Philadelphia, USA 499p.
- 24)Paryavaran shastra – Gholap T.N.
- 25)Paryavaran Sahastra – Gharapure  
M) Magazine (R) Reference (TB) Textbook





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Name of the Programme : B.Com I (Information Technology (Entire) & Bank Management (Entire))		Semester – I	
Name of the Course (Subject):Impression Management – Paper –I			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA)40	Total Marks 100	Credit Assigned -04 Workload – 4 Hrs Per Week
Introduced from June 2022-23			
Course Objectives:			
<div>1) Acquaintance with the basics of Impression management.</div> <div>2) Inculcating personality traits.</div> <div>3) Conception with Soft Skills</div> <div>4) Understanding Communication Skills.</div>			
Course Outcomes :			
<div>1. Understanding the Basic Concepts of Impression Management.</div> <div>2. Familiarizing soft skills and Interpersonal Skills.</div> <div>3. Understanding the techniques to cope up with stress.</div> <div>4. Knowledge about Time Management &amp; Stress Management</div>			
Unit No	Name & Contents of Units	No .of Lectures	Teaching Method
1	<b>Unit I: <u>Introduction to Impression Management:</u></b> 1.1 Impression - Meaning &Definitions 1.2 Impression Management – Meaning & Characteristics 1.3 <u>Origin of Impression Management</u> 1.4 Motives and Strategies of Impression Management 1.5 <u>Techniques of Impression Management-(Self Descriptions, Association, Opinion, Conformity, Excuses, Apologies, Acclaiming, Flattery and Favors)</u> 1.6 Steps of Impression Management	15	1.Lecture 2.Use of PPT 3.Case Study 4.Discussion
2	<b><u>Unit II: Personality:</u></b> 2.1 Concept &definition 2.2 Characteristics of Personality 2.3 Factors influencing Personality 2.4 <u>Types of Personality- (Internal and External Personality)</u> 2.5 <u>Stages of Personality Development</u>	15	1.Lecture 2.Use of PPT 3.Case Study 4.Discussion
3	<b><u>Unit III : Soft Skills :</u></b> <b><u>3.1. Soft Skills</u></b> 3.1.1. Introduction to Soft Skills 3.1.2 <u>Importance of Soft Skills</u> 3.1.3. Difference between Soft Skills & Hard Skills 3.1.4.Types of Soft Skills – Problem solving, Active listing, <u>Team Building, Adaptability, Creativity</u>	15	1.Lecture 2.Use of PPT 3.Case Study 4.Discussion





## SHIVAJI UNIVERSITY, KOLHAPUR

Compulsory Syllabus for Third Year Degree courses under All Faculties  
Implemented from Academic year 2020-21

### Sem V: Soft Skill Course (SSC) – III Constitution of Indian

#### Course Outcome:

- 1) The students will get knowledge about making and philosophy of Indian Constitution
- 2) The students will become aware about **Fundamental Rights, Directive Principles and Duties**
- 3) The students will get knowledge about procedure of constitutional amendment.

#### Module I: Historical Background, Making of Indian Constitution and Salient Features

- A) Historical Background of Indian Constitution: Acts of 1909, 1919 & 1935
- B) Making of Indian Constitution: Constituent Assembly
- C) Salient Features of the Indian Constitution

#### Module II: Philosophy, **Fundamental Rights, Directive Principles and Fundamental Duties of the Indian Constitution**

- A) Philosophy of the Indian Constitution: The Preamble
- B) Fundamental Rights & Directive Principles of State Policy
- C) Fundamental Duties

#### Reference Books:

- 1) Basu D.D., Introduction to Constitution of India Princeton, New Delhi, 1994
- 2) M.Laxmikanth, Indian Polity, McGraw Hill Education, New Delhi, 6<sup>th</sup> edition, 2019
- 3) Abbas H. Kumar, Indian Government & Politics, Pearson New Delhi 2011
- 4) Awasti S., S., Indian Government and Politics, Haranand Publications Pvt.Ltd., 2009
- 5) Fadia, B., L., Indian Government and Politics, Sahitya Bhavan, 16<sup>th</sup> Revised Edition, 2019
- 6) Kashyap Subhash, Our Constitution- An Introduction to India, s Constitution and Constitutional Law, National Book Trust, India, 2007
- 7) Avasthi, A., P., Indian Political System, Lakshmi Narain Agarwal, Agra, 2004
- 8) जोशी प.ल., आणि दवे, भारतीय शासन आणि प्रशासन, विद्या, नागपूर, 1991
- 9) भोळे भास्कर, भारतीय गणराज्याचे शासन आणि राजकारण, पिंपळापुरे, नागपूर, 2010



	<b>3.2 - Communication Skills:</b> 3.2.1. Concept and Definition 3.2.2. Types of Communication ( Oral & Written , Verbal and Non- Verbal, Formal and Informal) 3.2.3. Digital Communication 3.2.4. Techniques of Effective Communication		
4	<b>Unit IV : Time and Stress Management:</b> <b>4.1. Time Management</b> 4.1.1 Concept & Definition 4.1.2 Importance 4.1.3 Techniques of Time management  <b>4.2. Stress Management</b> 4.2.1. Stress Management - Concepts 4.2.2. Types of Stress 4.2.3. Causes and Symptoms, 4.2.4. Strategies to cope	15	1. Lecture 2. Use of PPT 3. Case Study 4. Discussion 5. Role play 6. Writing exercise
<b>References:</b> 1. Robert A. Giacalone and Paul Rosenfeld, Routledge, (1989) Barnhart, Adam, (1994) Erving Goffman: The Presentation of Self in Everyday Life. 2. Schlenker, Barry R, Monterey/ California: Brooks/ Cole, (1980) Impression Management: The Self-Concept, Social Identity and Interpersonal Relations. 3. Stephon Robbins, Organizational Behavior. 4. Keith Davis, Human Behavior at Work.(2010) 5. K. Aswathappa – Organizational Behaviour – Himalaya publishing Houses – (2016)- 12 <sup>th</sup> Revised Edition 6. Dr. C. S. G. Krishnamacharyulu , Dr. Lalitha Ramakrishnan – Business Communication – Himalaya Publishing House (2018) - 3 <sup>rd</sup> Revised Edition			

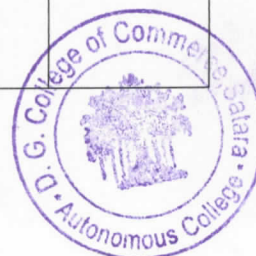


**B.Com-II Regular Semester IV**  
**Fundamentals of Entrepreneurship-Paper II**  
**Subject code- 19-402**

**Course Outcome:**

- 1) Students will acquaint with the concept of rural and women entrepreneurship.
- 2) Students will have conceptual knowledge of project management.
- 3) Students will encourage through successful stories of Entrepreneurs.

Sr. No.	Content	Learning outcomes	Teaching Methods	Teaching Hours
Unit I	<b><u>Women Entrepreneurship:</u></b> 1.1 Definition & Characteristics 1.2 Problems of women entrepreneurs 1.3 Remedies for women Entrepreneurship development in India. 1.4 <b>Role of Self Help Groups (SHGs) in Women Entrepreneurship Development.</b> 1.5 Success stories of women entrepreneurs – Veena Patil, Chetana Sinha.	Acquaintance with concept and qualities of women entrepreneur.	Lecture, Interactive ICT Based Videos on SHG, s and Lijjat papad.	15 Periods
Unit II	<b><u>Rural and Agro Entrepreneurship</u></b> <b>A)Rural Entrepreneurship :</b> 2.1 Meaning and Concept, Importance 2.2 Problems of Rural Entrepreneurship 2.3 Strategies for Rural Entrepreneurship Development <b>B) Agro Entrepreneurship</b> 2.4 Meaning, Concept and Importance 2.5 Scope in Agricultural Sector 2.6 Problems and Measures in Agro Entrepreneurship	Understanding of the concept and scope of rural and Agro Entrepreneurs hip.	Lecture Interactive ICT Based Discussion Method Industrial visit	15 Periods
Unit III	<b><u>Project Management:</u></b> 3.1 Concept of project 3.2 Classification of project 3.3 Stages of Project Management 3.4 Reasons for failure of project 3.5 Project report on- Retail stores, Hotel, <b>Agro- processing Unit</b> and Beauty Parlor, Online Business.	Identification of business opportunities	Lecture Doing through learning ICT Based Module presentation	15 Periods
Unit IV	<b>A) <u>Family Business</u></b> 4.1 Meaning 4.2 Advantages and Disadvantages of family business 4.3 Challenges and Strategies for family business in India <b>B)Stories of successful Entrepreneurs:</b> 4.4 Kalyani Group of Industries 4.5 <b>Hanamantrao Gaikwad (BVG Group)</b> 4.6 Ramdas Mane (Their entrepreneurial sketch and qualities)	Development of abilities to become successful Entrepreneurs.	Lecture Interactive ICT Based Video on successful Entrepreneurs.	15 Periods





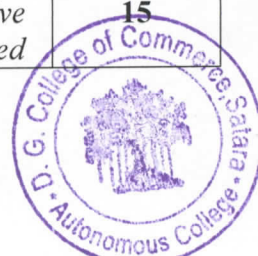
**B.Com. III  
Semester-V  
(Compulsory Paper)**

**Business Regulatory Framework, Paper-I, Subject Code:**

**Objectives:**

1. To create legal awareness among the students.
2. To acquaint the students with the latest laws governing business and Commercial transactions.

Sr. No	Content	Learning Outcomes	Teaching Methods	No. of Lectures
1	<b>Unit-I Law of Contract-General Principles (Indian Contract Act, 1872)</b> 1.1 Definition of Business Law and its sources 1.2 Definition, essential element and kinds of contract 1.3 Offer and Acceptance 1.4 Capacity of Parties 1.5 Consideration 1.6 Free Consent and Legality of Objectives 1.7 Void Agreements 1.8 Discharge of Contract 1.9 Remedies for Breach of Contract	Knowledge about the Law of Contract-General Principles (Indian Contract Act, 1872)	Lecture, Interactive ICT Based Use of case lets	15
2	<b>Unit-II Special Contract:</b> 2.1 Indemnity and Guarantee Contract: 2.1.1 Definitions 2.1.2 Parties to contracts 2.1.3 Distinction between a Contract of Indemnity and a Contract of Guarantee 2.1.4 Types of Guarantee 2.2 Contract Bailment and Pledge: 2.2.1 Definitions 2.2.2 Features 2.2.3 Distinction between Bailment and Pledge 2.3 Contract of Agency: 2.3.1 Definition 2.3.2 Modes of creation of agency and its termination.	Acquaintance with the Special Contract	Lecture Interactive ICT Based Discussion Method	15
3	<b>Unit-III Sale of Goods Act</b> 3.1 Contract of sale of goods: Concept and essentials 3.2 Sale and Agreement to Sale 3.2 Conditions and Warranties 3.3 Performance of contract of sale 3.4 Unpaid seller and his rights	Acquaintance with Sale of Goods Act.	Lecture Interactive ICT Based Group Discussion Industrial Visit	15
4	<b>Unit-IV Limited Liability Partnership Act, 2008</b> 4.1 Salient features of Limited Liability	Acquaintance with Limited	Lecture Interactive ICT Based	15



	Partnership Act 4.2 Nature of limited liability partnership 4.3 Incorporation of limited liability partnership 4.4 Limitations of liability of LLP and partners	Liability Partnership Act, 2008	<i>Discussion Methods.</i>	
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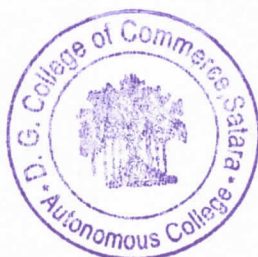
**Reference Books:**

- 1) Business Law- Kavita Krishnamurthi
- 2) Essentials of Business and Industrial Laws- B.S. Moshal
- 3) Business Law- M.C. Kuchhal
- 4) Elements of Mercantile Law- N.D. Kapoor
- 5) Mercantile Law- Arun Kumar
- 6) Mercantile Law- S.S.Gulshan
- 7) The Principles of Mercantile Law- Avtarsingh
- 8) Commercial and Industrial Law-A.K. Sen and J.K. Mitra

**Websites:**

- 1) [http://www. answers.com/topic/contracts-legal](http://www.answers.com/topic/contracts-legal)
- 2) [http://www. lectlaw.com/def/1031.html](http://www.lectlaw.com/def/1031.html)
- 3) [www. expert.com](http://www.expert.com), Expert Law Library

**Concerned bare Acts may also be referred.**







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**Name of the Programme : M.Com Regular / IT/BM**

**Semester – I**

**Name of the Course (Subject):**  
**Management Concepts and Organizational Behaviour Paper-I**  
**(MBM-19-101)**

**Semester End Exam (SEE)**  
**60 Marks**

**Continuous Internal**  
**Assessment (CIA) 40**

**Total Marks**  
**100**

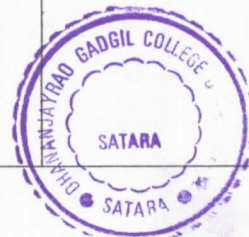
**Credit Assigned - 05**  
**Workload – 5 Hrs Per Week**

**Introduced from June 2019**

**Course Objectives:**

- 1) Acquaintance with the with professional management.
- 2) Familiarity with the contributions of various management thinkers.
- 3) Knowledge of leadership and motivation theories.
- 4) Study of various controlling techniques.

Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	<b>Unit I: <u>Introduction to Management</u></b> 1.1 Meaning & Definition 1.2 Nature and significance of management 1.3 Professional Management, meaning, need and characteristics 1.4 Managerial skills 1.5 Henry Mintzberg's roles of manager 1.6 Management of Change -Need for change 1.7 Lewin's Force Field Analysis Model 1.8 Resistance to change and remedies to overcome the resistance	15	Lecture, Interactive ICT Based
2	<b>Unit II: <u>International Management</u></b> 2.1 Japanese Management practices. 2.2. Management in 21st century 2.3. International Management 2.4. Impact of globalization on management 2.5 <u>Role of Global Manager</u>	15	Lecture Interactive ICT Based Discussion Method
3	<b>Unit III: <u>Leadership and Motivation:</u></b> <b>3.1. <u>Leadership:</u></b> 3.1.1. Concept and definition 3.1.2. <u>Theories of leadership-</u> (Traits theory, Behavioral theories, <u>Fiedler's Contingency Theory, Harsey-</u> <u>Blanchard's Theory, The Managerial</u> <u>Grid, Likert's four systems of leadership)</u> <b>3.2. <u>Motivation:</u></b> 3.2.1. Concept and process of motivation 3.2.2. Theories of motivation- Mc Clellands theory of needs, Willam Ouch's theory Z , Alderfer's ERG theory, Victor Vroom's expectancy theory <b>3.2.3 Porter - Lawler Model of Motivation</b>	15	Lecture Interactive ICT Based Group Discussion



4	<b>Unit IV: <u>Controlling Techniques and coordination:</u></b> <b>4.1. <u>Controlling Techniques:</u></b> 4.1.1 Concept & definition 4.1.2. Traditional and Modern techniques (MIS, Management Audit, ROI, Network Analysis – PERT and CPM) of control, Statistical Control Tools <b>4.2. <u>Coordination:</u></b> 4.2.1. Concept & definition 4.2.2. Principles of Coordination 4.2.3. Process of Coordination 4.2.4. Types of Coordination 4.2.5. Techniques of effective Coordination	15	<i>Lecture Interactive ICT Based Project Industrial Visit</i>
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**References:**

1. Dr.C.B.Gupta , Organization and Management.
- 2.M.C. Shukla, Business Organization and Management.
3. Peter Drucker, The Practice of Management.
4. O.B. K. Aghurth, Principles of Management.
5. P. Subbarao, Management and Organizational Behaviour.
6. L. M. Prasad, Principles and Practice of Management, S. Chand and Sons NewDelhi.
7. P.K. Agarwal, Principles and Practice of Management, Pragati Prakashan, Meerut.
8. B. S. Moshal, Management Theory and Practice, Galgotia Publishing Co., New Delhi.

**M.Com –I Semester –I and II  
Evaluation Pattern form June 2019**

- Semester End Examination (SEE) - 60
- Continuous Internal Assessment (CIE) - 40

**Examination Pattern-Semester End Examination  
Nature of Question Paper ( All theory Papers )  
Total Mark – 60 Duration – 2 Hours and 30 Minutes**

**1) Attempt all questions**

Q.1 Broad Question (A or B)	12 marks.
Q.2 Broad Question (A or B)	12 marks.
Q.3 Broad Question (A or B)	12 marks.
Q.4 Broad Question (A or B)	12 marks.
Q.5 Write short notes (Any Two out of Four)	12 marks.

▪ **Continuous Internal Assessment - Total 40 Marks.**

- 1) Active Participation in Classroom and Academic Events - 05 Marks
- 2) Project Work / Practical / Lab Work / On-the Job Training - 20 Marks
- 3) Assignment / Interview/ Group discussion/ Study Tour Field visit - 15 Marks

▪ **Criteria of Passing-( separate heads of passing )**

- 1) 16 Marks out of 40 Marks for Internal Evaluation.
- 2) 24 Marks out of 60 Marks for Theory Examination.
- 3) Overall Minimum 40 Marks out of 100 Marks







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**B.Voc ( Retail Marketing and Management) / B.Voc (Data Science and Information System Audit)**  
**(Semester -I)**  
**Business Economics**  
**(Micro Economics)**

**Paper No- GEC-2**

**Marks - 100**

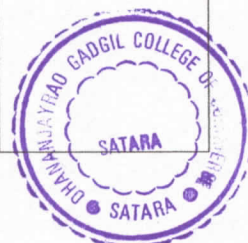
**Credits - 4**

**Course Objectives:**

1. To aware the students about fundamentals of economics and its applications in financial institutes
2. To make familiar the students with economic issues and its relevance with financial services
3. To provide skill education in use of economic principles and theories in financial services

To make able to the students for applications of business economics in banking and financial sector

Contents	Theory	Practical	Total	Course Outcome	Suggested By
<b>Unit 1- Introduction to Business Economics</b> <ul style="list-style-type: none"> <li>Meaning and scope of business economics</li> <li>Factors of Production and Its Features</li> <li>Business Decisions- Types and Nature</li> <li>Characteristics of wants</li> </ul>	10	02	12	Understanding about nature of business economics	Mr.Sanjay Magdum
<b>Unit 2- Demand, Supply and Service Quality</b> <ul style="list-style-type: none"> <li>Law of demand and factors affecting on demand</li> <li>Elasticity of Demand and its Types</li> <li>Law of Supply - factors affecting on supply</li> <li>Service Quality and its dimensions</li> </ul>	10	05	15	Understanding about and use of law of demand and supply , service quality parameters	Dr.Dilip Patil
<b>Unit 3 - Consumer Behaviour</b> <ul style="list-style-type: none"> <li>Utility analysis and its Applications</li> <li>Indifference Curve and Its Properties</li> <li><u>Psychological Law of Consumption</u></li> </ul>	12	04	16	Understanding about consumer behaviour in market	Mr.Sanjay Magdum



<ul style="list-style-type: none"> <li>• Concept of Consumer's surplus</li> </ul>					
<b>Unit 4- Cost, Revenue and Profit</b> <ul style="list-style-type: none"> <li>• Cost and Revenue - Concepts and its applications</li> <li>• Pricing of Services - Pricing Practices</li> <li>• Break Even Analysis and its applications</li> <li>• Profit- meaning, concepts and rationale</li> <li>• Applications of concepts in business</li> </ul>	12	05	17	Understanding about cost, revenue and profit issues in business organization	Dr.Dilip Patil
<b>Total Hours</b>	<b>44</b>	<b>16</b>	<b>60</b>		

#### Activities for Practical :

- Seminar on factors affecting on demand of financial services
- Practical on price determination of financial products
- Practical on cost calculation and pricing of the loans and deposit products
- Presentation on Concept of Consumer's surplus
- Presentation on Break Even Analysis and its applications
- Discussion on economic principles and its applications in banking
- Project on Service Quality and its dimensions

#### References :

1. Kreps, David M. (1990), A Course in Microeconomic Theory, Princeton University Press, Princeton.
2. Koutsoyiannis, A. (1979), Modern Microeconomics (2nd Edition), Macmillan Press, London.
3. P. R. G. and A. W. Alters (1978), Microeconomic Theory, McGraw Hill, New York.
4. Sen, A. (1999), Microeconomics: Theory and Applications, Oxford University Press, New Delhi.
5. Stigler, G. (1996), Theory of Price, (4th Edition), Prentice Hall of India, New Delhi.
6. Varian, H. (2000), Microeconomic Analysis, W. W. Norton, New York.
7. Baumol, W. J. (1982), Economic Theory and Operations analysis, Prentice Hall of India, New Delhi.
8. Hirshleifer, J. and A. Glazer (1997), Price Theory and Applications, Prentice Hall of India, New Delhi.
9. Green, H. A. G. (1971), Consumer Theory, Penguin, Harmondsworth.
10. Henderson, J. M. and R. E. Quant (1980), Microeconomic Theory: A Mathematical Approach, McGraw Hill, New Delhi.
11. Da Costa, G. C. (1980), Production, Prices and Distribution, Tata McGraw Hill, New Delhi.
12. Healthfields and Wibe (1987), An Introduction to Cost and Production Functions, Macmillan, London.







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**Dhananjayrao Gadgil College of Commerce, Satara**  
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**Name of the Programme : M.Com Regular / IT/BM**

**Semester – I**

**Name of the Course (Subject):**  
**Management Concepts and Organizational Behaviour Paper-I**  
**(MBM-19-101)**

**Semester End Exam (SEE)**  
**60 Marks**

**Continuous Internal**  
**Assessment (CIA) 40**

**Total Marks**  
**100**

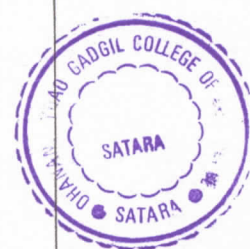
**Credit Assigned - 05**  
**Workload – 5 Hrs Per Week**

**Introduced from June 2019**

**Course Objectives:**

- 1) Acquaintance with the with professional management.
- 2) Familiarity with the contributions of various management thinkers.
- 3) Knowledge of leadership and motivation theories.
- 4) Study of various controlling techniques.

Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	<b>Unit I: <u>Introduction to Management</u></b> 1.1 Meaning & Definition 1.2 Nature and significance of management 1.3 Professional Management, meaning, need and characteristics 1.4 Managerial skills 1.5 Henry Mintzberg's roles of manager 1.6 Management of Change -Need for change 1.7 Lewin's Force Field Analysis Model 1.8 Resistance to change and remedies to overcome the resistance	15	Lecture, Interactive ICT Based
2	<b>Unit II: <u>International Management</u></b> 2.1 Japanese Management practices. 2.2. Management in 21st century 2.3. International Management 2.4. Impact of globalization on management <b>2.5 Role of Global Manager</b>	15	Lecture Interactive ICT Based Discussion Method
3	<b>Unit III: <u>Leadership and Motivation:</u></b> <b>3.1. <u>Leadership:</u></b> 3.1.1. Concept and definition 3.1.2. Theories of leadership- (Traits theory, Behavioral theories, Fiedler's Contingency Theory, Harsey- Blanchard's Theory, The Managerial Grid, Likert's four systems of leadership) <b>3.2. <u>Motivation:</u></b> 3.2.1. Concept and process of motivation 3.2.2. Theories of motivation- Mc Clellands theory of needs, Willam Ouch's theory Z , Alderfer's ERG theory, Victor Vroom's expectancy theory <b>3.2.3 Porter - Lawler Model of Motivation</b>	15	Lecture Interactive ICT Based Group Discussion





4	<b>Unit IV: <u>Controlling Techniques and coordination:</u></b> <b>4.1. <u>Controlling Techniques:</u></b> 4.1.1 Concept & definition 4.1.2. Traditional and Modern techniques (MIS, Management Audit, ROI, Network Analysis – PERT and CPM) of control, Statistical Control Tools <b>4.2. <u>Coordination:</u></b> 4.2.1. Concept & definition 4.2.2. Principles of Coordination 4.2.3. Process of Coordination 4.2.4. Types of Coordination 4.2.5. Techniques of effective Coordination	15	<i>Lecture</i> <i>Interactive</i> <i>ICT Based</i> <i>Project</i> <i>Industrial Visit</i>
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**References:**

1. Dr.C.B.Gupta , Organization and Management.
- 2.M.C. Shukla, Business Organization and Management.
3. Peter Drucker, The Practice of Management.
4. O.B. K. Aghurth, Principles of Management.
5. P. Subbarao, Management and Organizational Behaviour.
6. L. M. Prasad, Principles and Practice of Management, S. Chand and Sons NewDelhi.
7. P.K. Agarwal, Principles and Practice of Management, Pragati Prakashan, Meerut.
8. B. S. Moshal, Management Theory and Practice, Galgotia Publishing Co., New Delhi.

**M.Com –I Semester –I and II**  
**Evaluation Pattern form June 2019**

- Semester End Examination (SEE) - 60
- Continuous Internal Assessment (CIE) - 40

**Examination Pattern-Semester End Examination**  
**Nature of Question Paper ( All theory Papers )**  
Total Mark – 60 Duration – 2 Hours and 30 Minutes

**1) Attempt all questions**

Q.1 Broad Question (A or B)	12 marks.
Q.2 Broad Question (A or B)	12 marks.
Q.3 Broad Question (A or B)	12 marks.
Q.4 Broad Question (A or B)	12 marks.
Q.5 Write short notes (Any Two out of Four)	12 marks.

▪ **Continuous Internal Assessment - Total 40 Marks.**

- |   |            |
|---|------------|
| 1) Active Participation in Classroom and Academic Events            | - 05 Marks |
| 2) Project Work / Practical / Lab Work / On-the Job Training        | - 20 Marks |
| 3) Assignment / Interview/ Group discussion/ Study Tour Field visit | - 15 Marks |

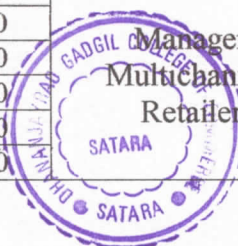
▪ **Criteria of Passing-( separate heads of passing )**

- 1) 16 Marks out of 40 Marks for Internal Evaluation.
- 2) 24 Marks out of 60 Marks for Theory Examination.
- 3) Overall Minimum 40 Marks out of 100 Marks



## I) STRUCTURE OF THE COURSE

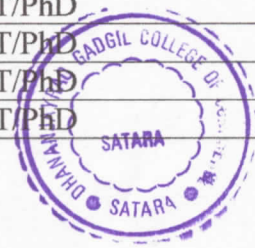
	Year-1 - Semester -I	Credits	Allotment of Marks			Job Role
			Theory	Practical	Total	
GEC-1	Communication Skills	04	60	40	100	Retail Distributor Salesmen
GEC-2	Business Economics (Micro Economics)	04	60	40	100	
GEC-3	Information and Communication Technology	04	60	40	100	
SC-1	Retail Industry in India	06	60	40	100	
SC-2	Retail Store Operations & Consumer Buying Behaviour	06	60	40	100	
SC-3	Product Arrangement in Shops	06	60	40	100	
	Year-1 - Semester -II					Job Role
GEC-1	Logical Thinking	04	60	40	100	Retail Team Leader
GEC-2	Business Economics (Macro Economics)	04	60	40	100	
GEC-3	Accountancy for Retailer	04	60	40	100	
SC-1	Human Resource Management	06	60	40	100	
SC-2	Marketing Management & Manpower Planning	06	60	40	100	
SC-3	Sales Management	06	60	40	100	
	Year-2 - Semester -III					Job Role
GEC-1	Quantitative Aptitude	04	60	40	100	Retail Departmental Manager
GEC-2	Indian Economy and Society	04	60	40	100	
GEC-3	Banking and Financial Operations for Retail	04	60	40	100	
SC-1	Tally for Retail Shops	06	60	40	100	
SC-2	Safety and Security in Retail Shops	06	60	40	100	
SC-3	Laboratory Work-Retail Management	06	60	40	100	
	Year-2 - Semester -IV					Job Role
GEC-1	Recent Trends in Indian Economy	04	60	40	100	Retail Business Leader
GEC-2	Consumer Psychology and Behaviour	04	60	40	100	
GEC-3	Organisational Behavior & Leadership Development	04	60	40	100	
SC-1	Management of Financial Operations in Retail Business	06	60	40	100	
SC-2	Retail Policies and Legal Compliances	06	60	40	100	
SC-3	Inventory and Sales Management	06	60	40	100	
	Year-3 - Semester -V					Job Role
GEC-1	Business Ethics	04	60	40	100	Retail Store Manager
GEC-2	Applications of Statistical Methods	04	60	40	100	
GEC-3	Communication Skills in Regional Languages	04	60	40	100	
SC-1	Team and Organizational Dynamics	06	60	40	100	
SC-2	Retail Personnel Management	06	60	40	100	
SC-3	Lab Work and Practical	06	60	40	100	
	Year-3 - Semester -VI					Job Role
GEC-1	Corporate Etiquettes	04	60	40	100	Manager Multichannel Retailer
GEC-2	Corporate & Business Laws	04	60	40	100	
GEC-3	Analysis of Financial Statements	04	60	40	100	
SC-1	Multichannel Retail Shops	06	60	40	100	
SC-2	Marketing Management	06	60	40	100	
SC-3	Lab Work and Internship	06	60	40	100	





**J.) Eligibility for Faculty for B.Voc – Retail Marketing and Management (Semester I to Semester VI)**

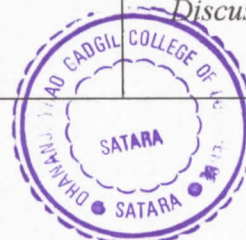
	<b>Year-1 - Semester –I to VI</b>	<b>Eligibility for Faculty/ Guest Faculty</b>
GEC-1	Communication Skills	MA –English with SET/NET/PhD.
GEC-2	Business Economics (Micro Economics)	MA -Economics with SET/NET/PhD.
GEC-3	Information and Communication Technology	MCS/MCA/M.Sc.(CS)with NET/SET/PhD
SC-1	Retail Industry in India	M.Com with NET/SET/PhD
SC-2	Retail Store Operations & Consumer Buying Behaviour	M.Com with NET/SET/PhD
SC-3	Product Arrangement in Shops	M.Com with NET/SET/PhD
	<b>Year-1 - Semester –II</b>	
GEC-1	Logical Thinking	M.Sc.(Stat) with NET/SET/PhD or C.A
GEC-2	Business Economics (Macro Economics)	MA -Economics with SET/NET/PhD.
GEC-3	Accountancy for Retailer	M.Com with NET/SET/PhD or C.A
SC-1	Human Resource Management	M.Com with NET/SET/PhD
SC-2	Marketing Management & Manpower Planning	M.Com with NET/SET/PhD
SC-3	Sales Management	M.Com with NET/SET/PhD
	<b>Year-2 - Semester –III</b>	
GEC-1	Quantitative Aptitude	M.Sc.(Stat) with NET/SET/PhD or C.A
GEC-2	Indian Economy and Society	MA -Economics with SET/NET/PhD.
GEC-3	Banking and Financial Operations for Retail	MA -Economics with SET/NET/PhD.
SC-1	Tally for Retail Shops	M.Com with NET/SET/PhD
SC-2	Safety and Security in Retail Shops	M.Com with NET/SET/PhD
SC-3	Laboratory Work-Retail Management	M.Com with NET/SET/PhD
	<b>Year-2 - Semester –IV</b>	
GEC-1	Recent Trends in Indian Economy	MA -Economics with SET/NET/PhD.
GEC-2	Consumer Psychology and Behaviour	M.Com with NET/SET/PhD
GEC-3	Organisational Behavior & Leadership Development	M.Com with NET/SET/PhD
SC-1	Management of Financial Operations in Retail Business	M.Com with NET/SET/PhD
SC-2	Retail Policies and Legal Compliances	M.Com with NET/SET/PhD
SC-3	Inventory and Sales Management	M.Com with NET/SET/PhD
	<b>Year-3 - Semester –V</b>	
GEC-1	Business Ethics	M.Com with NET/SET/PhD
GEC-2	Applications of Statistical Methods	M.Sc.(Stat) with NET/SET/PhD or C.A
GEC-3	Communication Skills in Regional Languages	MA –English with SET/NET/PhD.
SC-1	Team and Organizational Dynamics	M.Com with NET/SET/PhD
SC-2	Retail Personnel Management	M.Com with NET/SET/PhD
SC-3	Lab Work and Practical	M.Com with NET/SET/PhD
	<b>Year-3 - Semester –VI</b>	
GEC-1	Corporate Etiquettes	M.Com with NET/SET/PhD
GEC-2	Corporate & Business Laws	LLM with NET/SET/PhD
GEC-3	Analysis of Financial Statements	M.Com with NET/SET/PhD
SC-1	Multichannel Retail Shops	M.Com with NET/SET/PhD
SC-2	Marketing Management	M.Com with NET/SET/PhD
SC-3	Lab Work and Internship	M.Com with NET/SET/PhD





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Name of the Programme : B.Com I (Information Technology (Entire) & Bank Management (Entire))		Semester – I	
Name of the Course (Subject):Principles of Business Management			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Introduced from June 2022			
Course Objectives:			
1) To acquaint with term of business and management and its Characteristics and Importance			
2) To generate knowledge about functions of management.			
3) To understand meaning , types , qualities and techniques of functions of management			
4) To knowledge about outsourcing methods.			
Course Outcomes:			
Students will able to:			
1) Introducing basic terms of business and management.			
2) Generating functions of management.			
3) Grasping qualities and techniques of functions of management.			
4) Understanding methods of outsourcing			
Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	<b>Unit I : Business and Management:</b> <b>1.1. Business:</b> 1.1.1. Meaning , Definition & Characteristics <b>1.2. Management:</b> 1.2.1. Meaning , Definition ,Characteristics 1.2.2. Importance 1.2.2 Nature of Management (An art, a Science, Management as a Profession)	15	Lecture, Interactive ICT Based
2	<b>Unit II: Functions of Management: I</b> 2.1 Planning – concepts and process 2.2 Organizing- concepts and types 2.3 Staffing- scientific selection procedure 2.4 Directing- concepts and Principles 2.5 Decision Making –Concept and Techniques	15	Lecture Interactive ICT Based Discussion Method
3	<b>Unit III: Functions of Management: II</b> 3.1 Motivation- concepts , types and Features 3.2 Leadership – concepts and qualities 3.3 controlling- concepts and traditional and modern techniques 3.4 Communication – Process and Types 3.5 Co-ordination – Concept and Principles	15	Lecture Interactive ICT Based Group Discussion




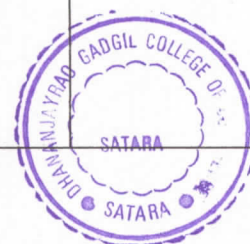




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Name of the Programme : B.Com		Semester – I	
Name of the Course (Subject): Global finance Paper-I (Sem-I)			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA)40	Total Marks 100	Credit Assigned -04 Workload – 4 Hrs Per Week
Introduced from June 2022-23			
<b>Course Objectives:</b> 1) To acquaint with the basics of International Business Environment. 2) To familiarize with the International Finance Environment. 3) To conception of international finance sources. 4) To impart knowledge about International Finance Negotiations.			
<b>Course Outcomes:</b> 1) Acquaint with the basics of International Business Environment. 2) Understand the Concept of International Finance Environment. 3) Conception of international finance sources. 4) Impart knowledge about International Finance Negotiations			
Unit No	Name & Contents of Units	No .of Lecture s.	Teaching Method
1	<b>Unit I: Topic- <u>International Business Environment:</u></b> 1.1 Meaning and Definition characteristics of International Business 1.2 Scope and Importance of International Business 1.3 <u>International Business Activities</u> 1.4 International Business methods 1.5 Globalization -Positive and Negative impact 1.6 WTO-Meaning, Objectives, functions and Positive impact	15	Lecture Interactive ICT Based Industrial visit for practical exposure
2	<b>Unit II: Topic- <u>International Finance Environment:</u></b> 2.1. Concepts, Nature 2.2. Components of International Finance Environment 2.3. Scope and significance of International Finance 2.4. World Bank-Purpose, Role, and Responsibilities 2.5. International Monetary Fund-Origin, Role, and Responsibilities 2.6. Asian Development Bank-Membership, Management and Functions.	15	Lecture Interactive ICT Based
3	<b>Unit III: Topic- <u>Source of International Finance:</u></b> 3.1. Trade Settlement Methods 3.2. Export Finance-Meaning, Objectives, Procedure, Pre-Shipment and Post-Shipment finance 3.3. International Liquidity-Meaning, Features, Problems and Measures 3.4. ECB, FCCB, ADR, GDR,- Meaning and Features 3.5. FDI-Meaning, Advantages and Disadvantages	15	Lecture Interactive ICT Based









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<b>Name of the Programme : M.Com - General / IT / BM</b>	<b>Semester – I</b>
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**Management Concepts and Organizational Behaviour Paper-I**

**MBM-22-CC-A1**

<b>Semester End Exam (SEE)</b> 60 Marks	<b>Continuous Internal Assessment (CIA) 40</b>	<b>Total Marks</b> 100	<b>Credit Assigned - 04</b> <b>Workload – 6 Hrs Per Week</b>
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**Syllabus for Academic Year 2022-23 to 2024-25**

**Course Outcome:**

- 1) Acquaintance with professional management.
- 2) Familiarization with International Management and Global Controlling
- 3) Knowledge about leadership and motivation theories.
- 4) Acquaintance with effective coordination and team management.

Unit No	Name & Contents of Units	No .of Lectures
1	<b>Unit I: Introduction to Management</b> 1.1 Management and Administration: Concept and Definition 1.2 Difference between Management and Administration 1.3 Professional Management: Meaning, Need and Characteristics 1.4 Managerial skills - Henry Mintzberg's roles of manager 1.5 Management of Change -Need and Causes of change 1.6 Resistance to change and remedies to overcome the resistance	15
2	<b>Unit IV: International Management</b> 2.1- Concepts of International Management 2.2- Challenges of International Management 2.3-International Planning and Decision Making Process 2.4-Global Leading and Global Controlling	15
3	<b>Unit III: Leadership and Motivation:</b> 3.1. <b>Leadership:</b> Concept and definition 3.2. Theories of leadership- (Traits theory, Behavioral theories, Fiedler's Contingency Theory, Harsey- Blanchard's Theory, The Managerial Grid, Likert's four systems of leadership) 3.3. <b>Motivation:</b> Concept and process of motivation 3.4 Theories of motivation- McClelland's theory of needs, Alderfer's ERG theory, Victor Vroom's expectancy theory	15
4	<b>Team Management and Coordination</b> 4.1. Team Management: Concepts, Meaning, Definition - Types of Team 4.2. Team roles and Ingredients - Essential conditions of team building 4.3. Coordination: Concept and definition- Principles of Coordination 4.4. Process of Coordination -Types of Coordination Techniques of effective Coordination	15

**References**

1. Dr.C.B.Gupta , Organization and Management.
2. M.C. Shukla, Business Organization and Management.
3. Peter Drucker, The Practice of Management.
4. O.B. K. Aghurth, Principles of Management.
5. P. Subbarao, Management and Organizational Behaviour.
6. L. M. Prasad, Principles and Practice of Management, S. Chand and Sons New Delhi.
7. P.K. Agarwal, Principles and Practice of Management, Pragati Prakashan, Meerut.
8. B. S. Moshal, Management Theory and Practice, Galgotia Publishing Co., New Delhi.
9. P.Subbarao, Management Theory and Practice, Himalaya Publishing House





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Name of the Programme : B.Com (Bank Management) Part I			Semester – I
Name of the Course (Subject): Principles of Business Management 22-BM1-CC-A2			
Semester End Exam (SEE) 60 Marks	Continuous Comprehensive Evaluation (CCE) 40 Marks	Marks 100	Credit Assigned - 04 Workload – 4 Hrs. Per Week
Academic Year 2022-23 to 2024-25			
<b>Course Objectives:</b> 1. To acquaint with term of business and management and its Characteristics and Importance 2. To generate knowledge bout function so management. 3. To understand meaning , types , qualities and techniques of functions of management 4. To knowledge about out sourcing methods.			
Unit No	Name & Contents of Units		No .of Lectures
1	<b>Business and Management:</b> 1.1. Business: Meaning ,Definition & Characteristics 1.2. Management: Meaning , Definition ,Characteristics 1.3. Importance of Management 1.4. Nature of Management (An art, a Science, Management as a Profession)		15
2	<b>Functions of Management: I</b> 2.1 Planning–concepts and process 2.2 Organizing–concepts and types 2.3 Staffing–scientific selection procedure 2.4 Directing–concepts and Principles -Decision Making –Concept and Techniques		15
3	<b>Functions of Management: II</b> 3.1 Motivation–concepts, types and Features - Leadership–concepts and qualities 3.3 controlling=concepts and traditional and modern techniques 3.4 Communication – Process and Types 3.5 Co-ordination – Concept and Principles		15
4	<b>Outsourcing &amp; I-T Management</b> 4.1. Outsourcing: B.P.O - Concept, importance & Scopes- 4.2. K.P.O.= Concept , types, Advantages and disadvantages = 4.3. Marketing Process outsourcing -concept and benefits- 4.4. I-T Management: Application of I-T Management -Principles and Importance		15
<b>References:</b> 1. Dr.C.B.Gupta, (January 2017) Organization and Management. Sultan Chand and Sons, Since 1950 2. M.C.Shukla,(December 2010) Business Organization and Management. 3. KoontzandO'Donnell, (1986)Essentials of Management. S.Chand (G/L) & Company Ltd 4. Stoner ,( May 2018 ) Management Practice ,Pearson Publication 5. PeterDrucker,(January 2006) Management, Om Books 6. 6.L.M.Prasad,(January 2013) Principles and Practice of Management. Sultan Chand & Sons.			







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Name of the Programme : B.Com		Semester – II	
Name of the Course (Subject): Business Management Paper-II			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Introduced from June 2019			
<b>Course Objectives:</b> 1) To acquaint with the basic theories of Motivation. 2) To generate leadership abilities among the students. 3) To give knowledge of the direction and Morale. 4) To provide understanding of techniques of Controlling.			
Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	<b>Unit I: Topic-<u>Motivation</u>:</b> 1.1 Concept and characteristics 1.2 Means of motivation: (Positive and Negative Motivation, Financial and Non- financial) 1.3 Theories of Motivation: 1. Abraham Maslow's Need hierarchy theory 2. Fredric Herzberg's theory Douglas McGregor's X and Y theory	15	Lecture, Interactive ICT Based Use of case lets
2	<b>Unit II: Topic- Staffing and Leadership:</b> <b>2.2. Staffing:</b> 2.2.1. Concept & definition 2.2.2. sources and scientific selection Procedure <b>2.1. Leadership:</b> 2.1.1. Concept of Leadership 2.1.2. functions of a leader 2.1.3. Traits in Leadership 2.1.4. Leadership styles	15	Lecture Interactive ICT Based Discussion Method
3	<b>Unit III: Topic- <u>Directing</u></b> 2.1.1. Concept, definition and importance 2.1.2. Principles of directing <b>3.2. Morale</b> 3.2.1 Concept and definition and importance 3.2.2. Factors affecting morale 3.2.3 Measurement of Morale	15	Lecture Interactive ICT Based Group Discussion Industrial Visit
4	<b>Unit IV: Topic - <u>Controlling</u>:</b> 4.1.1. Meaning of control 4.1.2. Control process 4.1.3. Techniques of control traditional and modern 4.1.4 Requirement of effective controlling	15	Lecture Interactive ICT Based Discussion Methods.





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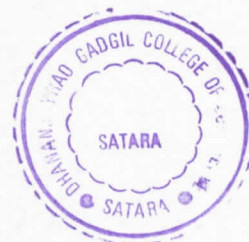
<b>Name of the Program : B.Com</b>			<b>Semester – I</b>
<b>Name of the Course (Subject): Business Management Paper-I</b>			
<b>Semester End Exam (SEE)</b> 60 Marks	<b>Continuous Internal Assessment (CIA) 40</b>	<b>Total Marks</b> 100	<b>Credit Assigned - 04</b> <b>Workload – 4 Hrs Per Week</b>
<b>Introduced from June 2019</b>			
<b>Course Objectives:</b> 1) To acquaint with the basic principles and functions of business management. 2) To familiarise with the contributions of different management thinkers. 3) To develop the Planning and Decision making skills and abilities. 4) To familiarise the concept of organization.			
<b>Unit No</b>	<b>Name &amp; Contents of Units</b>	<b>No .of Lectures.</b>	<b>Teaching Method</b>
1	<b>Unit I: Topic- <u>Business and Management:</u></b> 1.1. Meaning, definition and Scope of Business 1.2. Meaning and Characteristics of Management 1.3. Significance, 1.4. Scope of Management 1.5. Functions of Management 1.6. Management as an Art and Science, 1.7 <u>Management as profession.</u> 1.8. Professional Management:- (Characteristics and need)	15	Lecture, Interactive ICT Based
2	<b>Unit II: Topic- <u>Contribution to management:</u></b> 2.1. F.W. Taylor:- (Scientific management, characteristics, Principles and techniques) 2.2 Henry Fayol:- (14 principles of Management) 2.3 <i>Application of 14 Management principles by Chatrapati Shivaji Maharaj</i> 2.4 <i>George Elton Mayo (Hawthorn Experiment and its findings)</i>	15	Lecture Interactive ICT Based Discussion Method





**Advanced Diploma in Insurance Risk Management**  
**Paper I- Risk Management.**

Sr.NO	Unit	Sub unit	No of periods
1.	<b>Risk Management</b>	Classification of Risk and its management: Risk Management is a new managerial discipline which has become a part of business management in many corporate firms. a) Risk identification b) Risk evaluation c) Risk Avoidance d) Implementation e) Review of results	05
2.	<b>Personal Development</b>	a)Product knowledge b) customer orientation c) Business target d) Personal growth e) Records and review f) Time Management g) target Market h) trust worthiness	05
3.	<b>Behavioral Aspects</b>	Relationship with policy holders and colleagues a) Motivation b) Moral c) Communication skills d) Persuasive skills e) Analytical Liability f) Behaviour with others	05
4.	<b>Role of insurance Agent.</b>	Introduction a) Definition of an Agent b) Insurance Agent under Insurance Act 1938 c) What is bank assurance d) perquisites of success f. Selling insurance	05
5.	<b>Procedure For Becoming An Agent</b>	Definition of agent and definition of life insurance agent. a) Insurance agency as career b) IRDA (Licensing of Insurance Agent) Regulations 2000 c) Prerequisite for obtaining license d) authority of an agent e. Remuneration of agent f.) Agency as profession.	05
6.	<b>Customers services</b>	a) Filling of proposal form b) Role as mediator C) Revival of Policy d) nomination e) assignment f) loan g) surrender h) claims	05



**Rayat Shikshan Sanstha's,  
Dhananjayrao Gadgil College of Commerce, Satara  
B. Com III Regular  
Career Oriented Course**



**Revised Syllabus with effect from June-2021  
Advanced Diploma in Human Resource Management  
Paper – VII Human Resource Management Laws**

Unit No.	Contents	Learning Outcomes	Teaching Methods	No. of Periods
Unit I	<b>Employment law in India and United States</b> <b>1.1 Labour Legislation in India</b> 1.1.1 Labour Legislation and Constitution in india 1.1.2 Articles affecting government employment 1.1.3 Labour jurisdiction for Central and State Governments 1.1.4 Features of Labour Legislation in India 1.1.5 Laws related to Industrial relationships 1.1.6 Applicability of labour laws to the IT/ITES Sector <b>1.2 Equal Opportunity Laws enacted from 1964 to 1991 in the US</b> <b>1.3 The Laws enacted in USA from 1991 to the present</b> <b>1.4 Diversity Management</b> <b>1.5 Business Environment –Natural Environment, Human environment</b>	<i>Understanding the Employment law in India</i>	<i>Lecture, Interactive ICT Based</i>	15
Unit II	<b>Job Analysis</b> <b>2.1 The Basics of Job Analysis</b> Uses of Job Analysis Information Conducting a job Analysis <b>2.2 Methods for collecting Job Analysis Information</b> The Interview Questionnaires Observation Participant Diary/Logs Quantitative Job Analysis Techniques Electronic Job Analysis Techniques <b>Gender issues in Job-Male and Female</b>	<i>Acquaintance with concept Job Analysis</i>	<i>Lecture Interactive ICT Based Discussion Method</i>	15
Unit III	<b>Interviewing Candidates</b> <b>3.1 Basic Types of Interviews</b> 3.1.1 Structured versus Unstructured Interviews	<i>Understanding the Basic Types of Interviews</i>	<i>Lecture and Discussion Methods.</i>	15



	3.1.2 Interview Content 3.1.3 How should we conduct interview? Improving Performance through HRIS: Web-based Interviews <b>3.2 Errors that can undermine an interview's usefulness</b> <b>3.3 how to design and conduct an effective interview</b>			
<b>Unit IV</b>	<b>Employee Safety and Health</b> 4.1 Introduction: Safety and the Manager 4.2 Occupational Health and Safety in India 4.3 Important Indian Legislation covering Safety and Health and the administrative mechanisms The Factories Act of 1948 The Mines Act, 1952 The Dock Workers (Safety, Health and welfare), 1986 the Contract Labour (Regulation and Abolition) Act, 1970 the Workmen's Compensation Act, 1923 Employees State Insurance Act (ESI), 1948	<i>Understanding the Human Resources Management in Small and Entrepreneurial firms</i>	<i>Lecture and Discussion Methods.</i>	15
<b>Total</b>				<b>60</b>
<b>Total Marks 100</b>				





**Rayat Shikshan Sanstha's**  
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**B.Voc. Financial Markets and Services / Accounting and Taxation**

**Semester – V A & T-GEC-501/FMS-GEC-501**

**Business Ethics**

Introduced from June 2020

Name of the Programme : B.Voc FMS/ A&T- III		Semester –V	
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned -4 Workload –4 Hrs. Per Week

**Course Outcomes :**

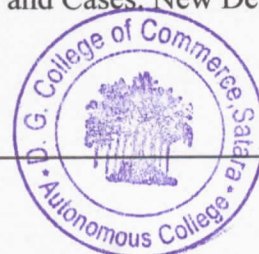
1. Students are able to understand business ethics.
2. Students are able to understand types of ethical actions.
3. Students are able to understand basic corporate code of conduct.
4. Students are able to understand ethics in functional areas

Unit No	Name & Contents of Units	Theory	Practical	Total	Teaching Method
1	<b>Unit-I: Introduction to Ethics</b> Ethics and Business Ethics, Concepts Values and Ethics, Importance of Ethics in Business	10	2	12	<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Discussion</li> <li>• Seminar</li> <li>• Practical</li> </ul>
2	<b>Unit-II: Organizational Ethics</b> Ethical Corporate Behaviour, Its Development, Ethical Leadership.	10	2	12	<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Discussion</li> <li>• Seminar</li> <li>• Practical</li> </ul>
3	<b>Unit-III: Ethical Decisions</b> Ethical Decision-making, Ethical Dilemmas in Organization, Social Responsibility of Business and Corporate Governance.	10	2	12	<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Discussion</li> <li>• Seminar</li> <li>• Practical</li> </ul>
4	<b>Unit-IV: Ethical Issues in the Functional Area</b> Ethics in Functional Area, Marketing, Finance, Human Resource and Information Technology.	10	2	12	<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Discussion</li> <li>• Seminar</li> <li>• Practical</li> </ul>
5	<b>Unit-V: Environmental Ethics, Corruption and Gender Issues</b> Environmental Ethics, Corruption and Gender Issues (Gender Ethics, Sexual Harassment and Discrimination)	10	2	12	<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Discussion</li> <li>• Seminar</li> <li>• Practical</li> </ul>
<b>Total Hours</b>		<b>50</b>	<b>10</b>	<b>60</b>	

Note – Practicals should be conducted related to contents of the each unit.

**Reference Books:**

- Modh, Satish, Ethical Management: Text and Cases in Business Ethics and Corporate Governance. New Delhi: Macmillan Publishers India Ltd, 2005.
- Mathur, U.C., Corporate Governance and Business Ethics: Text and Cases. New Delhi: Macmillan Publishers India Ltd, 2005.





4.2 Cyber Crimes and Penalties		
4.3 Introduction to Intellectual Property Rights		
4.4 Types of IP – Copyright, Trademark, Patent, Industrial Designs, Geographical Indication		
4.5 Intellectual Property Issues in Cyber space		

**Reference Books:**

1. Dr. Avtar Singh, 2017, Law of Contract and Specific Relief, Eastern Book Company, Lucknow
  2. A. K. Mujumdar, Dr. G. K. Kapoor, Company Law and Practice, Taxmann, New Delhi
  3. Dr. R. K. Bangia, 2017, Sale of Goods Act, Allahabad Law Agency
  4. Dr. D. K. Jain and Ishan Jain, 2018, Law and Procedure of LLP, Bharat Law House, Delhi
  5. CS Amita Vohra, 2016, Capital Markets and Securities Laws, Lexis Nexis
  6. Karnika Seth, Justice Altamas Kabir, 2013, Computers, Internet and New Technology Laws, Lexis Nexis
  7. Nandan Kamath, 2016, Law Relating to Computers Internet & E-commerce - A Guide to Cyber laws & Information Technology Act, Universal Law Publication
  8. V. K. Ahuja, 2015, Intellectual Property Rights in India, Lexis Nexis
  9. P. Narayanan, 2018, Intellectual Property Law, Eastern Book Company, Lucknow
- N. D. Kapoor, 2014, Elements of Mercantile Law, Sultan Chand & Sons





**Rayat Shikshan Sanstha's**  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**An Autonomous College**  
**B.Voc. (Accounting and Taxation)**  
**Semester-VI A&T - GEC -602**  
**Corporate and Business Laws**  
 Introduced from June 2020



Name of the Programme : B.Voc (A&T) III		Semester – VI	
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credits Assigned - 04 Workload – 4 Hrs Per Week

**Course Outcomes:**

1. Students are able to understand basic law and principles relating to contracts and special contracts
2. Students are able to understand key principles relating to company, its incorporation, management, administration and restructuring
3. Students are able to acquaint the students with the basic principles relating to certain important commercial laws pertaining to business organisations.
4. Students are able to understand legal provisions relating to IPRs and Cyber space

Unit No	Name & Contents of Units	Hrs	Teaching Method
1	<b>Unit 1 – Law of Contracts</b>  1.1. Definition, Meaning, Kinds of Contracts 1.2. Essential elements of Valid Contract 1.3. Discharge of Contracts 1.4. Remedies for Breach of Contract 1.5. Introduction to Special Contracts – Contract of Indemnity, Guarantee, Bailment, Pledge, Agency	15	<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Discussion</li> <li>• Seminar</li> </ul>
2	<b>Unit 2 – Company Law</b>  2.1 Nature, Incorporation and Types of Company 2.2 Company Management and Administration – Board of Directors, Auditors, Concept of Corporate Governance 2.3 Meetings of the Board of Directors and Shareholders 2.4 Winding Up of Company 2.5 Restructuring and Reorganization – Concept of Merger, Acquisition, Amalgamation, Take-over, Rehabilitation and Revival	15	<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Discussion</li> <li>• Seminar</li> <li>• Practical</li> </ul>
3	<b>Unit 3 – Commercial Laws</b>  3.1 Sale of Goods Act, 1930 – Introduction, Conditions and Warranties, Performance of Contract of Sale 3.2 Limited Liability Partnership Act, 2008 – Introduction, Salient Features of LLP, Incorporation of LLP, Comparison with Indian Partnership Act, 1932 3.3 Right to Information Act, 2005 – Introduction, Scope, Procedure 3.4 Securities and Exchange Board of India Act, 1992 – Introduction, Features 3.5 Working of Stock Exchanges - Role of Stock Exchanges, Listing and Trading of Securities	20	<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Discussion</li> <li>• Seminar</li> <li>• Practical</li> </ul>
4	<b>Unit 4 - Law relating to Information Technology and Intellectual Property Rights</b>  4.1 Information Technology Act, 2000 – Introduction, Digital Signature	10	<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Discussion</li> <li>• Seminar</li> <li>• Practical</li> </ul>



## Syllabus

### English for Business Communication and Marketing

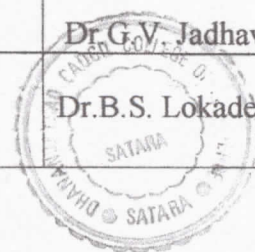
#### Soft Skill Development Programme

##### UNIT- I Introduction to Soft Skills

Sr. No	Title of Unit	Sub -Title	No. of Lectures	Internal/External Teachers
1	Soft Skills: An Introduction	Definition and Significance of Soft Skills; Process, Importance and Measurement of Soft Skill Development.	03	Dr.G.V. Jadhav
2	Self-Discovery	Discovering the Self; Setting Goals; Beliefs, Values, Attitude, Virtue.	02	Dr.Kushal Raut
3	Positivity and Motivation	Developing Positive Thinking and Attitude; Driving out Negativity; Meaning and Theories of Motivation; Enhancing Motivation Levels.	02	Dr. Prashant Lohar LBS

##### UNIT- II Business Communication Skills & Types

Sr. No	Title of Unit	Sub -Title	No. of Lectures	Internal/External Teachers
1	Interpersonal Communication	Interpersonal relations; communication models, process and barriers; team communication; developing interpersonal relationships through effective communication; listening skills; essential formal writing skills; corporate communication styles – assertion, persuasion, negotiation	05	Mr. H.D.Aiwale
2	Public Speaking	Skills, Methods, Strategies and Essential tips for effective public speaking	02	Dr. P. N.Mohite
3	Group Discussion	Importance, Planning, Elements, Skills assessed; Effectively disagreeing, Initiating, Summarizing and Attaining the Objective	02	Dr.G.V. Jadhav
4	Non-Verbal Communication	Importance and Elements; Body Language.	02	Dr.G.V. Jadhav
5	Teamwork and Leadership Skills	Concept of Teams; Building effective teams; Concept of Leadership and honing Leadership skills.	03	Dr.B.S. Lokade



2005.

- 14) M. Tyra , Magical Book on Quicker Maths
- 15) Marilyn vos Savant (1996). The Power of Logical Thinking: Easy Lessons in the Art of Reasoning, ISBN: 9780312156275, 0312156278
- 16) N.S.Toor & Arundeeep Toor (2016), Principles and Practices of Banking - Objective Type Questions & Answers (Guide to JAIB)
- 17) Quantitative Aptitude for Competitive Exams, Disha Publications
- 18) RangaRaghuram (2009). Critical Thinking and Logical Reasoning - Workbook 2, ISBN 0981998313
- 19) RS. Agarwal (2017). A Modern Approach to Verbal & Non-Verbal Reasoning, S Chand Publishin, ISBN-10: 9789352832163
- 20) TCY , Reasoning ability and Quantitative Aptitude, Wiley Publications.
- 21) Toor N.S. (2016), Handbook of Banking Information, ISBN : 8186141863
- 22) Varshney P.N. (2013), Banking Law and Practice, Sultan Chand & Publication, ISBN, 8180548074
- 23) William Detter (2015). The Logical Thinking Process : A Systems Approach to Complex Problem Solving, ISBN-13: 978-8174890412







**B.Com. III  
Semester-V  
(Compulsory Paper)**

**Business Regulatory Framework, Paper-I, Subject Code:16-502**

**Objectives:**

1. To create legal awareness among the students.
2. To acquaint the students with the latest laws governing business and Commercial transactions.

Sr. No	Content	Learning Outcomes	Teaching Methods	No. of Lectures
1	<b>Unit-I Law of Contract-General Principles (Indian Contract Act, 1872)</b> 1.1 Definition of <u>Business Law</u> and its sources 1.2 Definition, essential element and kinds of contract 1.3 Offer and Acceptance 1.4 Capacity of Parties 1.5 Consideration 1.6 Free Consent and Legality of Objectives 1.7 Void Agreements 1.8 Discharge of Contract 1.9 Remedies for Breach of Contract	Knowledge about the Law of Contract-General Principles (Indian Contract Act, 1872)	Lecture, Interactive ICT Based Use of case lets	15
2	<b>Unit-II Special Contract:</b> 2.1 <b>Indemnity and Guarantee Contract:</b> 2.1.1 Definitions 2.1.2 Parties to contracts 2.1.3 Distinction between a Contract of Indemnity and a Contract of Guarantee 2.1.4 Types of Guarantee 2.2 <b>Contract Bailment and Pledge:</b> 2.2.1 Definitions 2.2.2 Features 2.2.3 Distinction between Bailment and Pledge 2.3 <b>Contract of Agency:</b> 2.3.1 Definition 2.3.2 Modes of creation of agency and its termination.	Acquaintance with the Special Contract	Lecture Interactive ICT Based Discussion Method	15
3	<b>Unit-III Sale of Goods Act</b> 3.1 Contract of sale of goods: Concept and essentials 3.2 Sale and Agreement to Sale 3.2 Conditions and Warranties 3.3 Performance of contract of sale 3.4 Unpaid seller and his rights	Acquaintance with Sale of Goods Act.	Lecture Interactive ICT Based Group Discussion Industrial Visit	15
4	<b>Unit-IV Limited Liability Partnership Act, 2008</b>	Acquaintance with	Lecture Interactive	15

<b>4.1</b> Salient features of Limited Liability Partnership Act <b>4.2</b> Nature of limited liability partnership <b>4.3</b> Incorporation of limited liability partnership <b>4.4</b> Limitations of liability of LLP and partners	Limited Liability Partnership Act, 2008	<i>ICT Based Discussion Methods.</i>	
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**Reference Books:**

- 1) Business Law- KavitaKrishnamurthi
- 2) Essentials of Business and Industrial Laws- B.S. Moshal
- 3) Business Law- M.C. Kuchhal
- 4) Elements of Mercantile Law- N.D. Kapoor
- 5) Mercantile Law- Arun Kumar
- 6) Mercantile Law- S.S.Gulshan
- 7) The Principles of Mercantile Law- Avtarsingh
- 8) Commercial and Industrial Law-A.K. Sen and J.K. Mitra

**Websites:**

- 1) [http://www. answers.com/topic/contracts-legal](http://www.answers.com/topic/contracts-legal)
- 2) <http://www. lectlaw.com/def/1031.html>
- 3) [www. expert.com](http://www.expert.com), Expert Law Library

**Concerned bare Acts may also be referred.**







Rayat Shikshan Sanstha's  
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<b>Name of the Programme : B.Com I (Information Technology (Entire) &amp; Bank Management (Entire))</b>			<b>Semester – I</b>
<b>Name of the Course (Subject): Impression Management – Paper –I</b>			
<b>Semester End Exam (SEE)</b> 60 Marks	<b>Continuous Internal Assessment (CIA) 40</b>	<b>Total Marks</b> 100	<b>Credit Assigned - 04</b> <b>Workload – 4 Hrs Per Week</b>
<b>Introduced from June 2019</b>			
<b>Course Objectives:</b> <ol style="list-style-type: none"> <li>1) Acquaintance with the basics of Impression management.</li> <li>2) Inculcating personality traits.</li> <li>3) Conception with Soft Skills &amp; Interpersonal Skills.</li> <li>4) Understanding Communication Skills.</li> </ol>			
<b>Unit No</b>	<b>Name &amp; Contents of Units</b>	<b>No .of Lectures.</b>	<b>Teaching Method</b>
<b>1</b>	<b>Unit I: Introduction to Impression Management:</b> 1.1 Meaning & Definitions 1.2 Motives and Strategies of Impression Management 1.3 Techniques of Impression Management-(Self Descriptions, Association, Opinion, Conformity, Excuses, Apologies, Acclaiming, Flattery and Favors)	15	1.Lecture 2.Use of PPT 3.Case Study 4. Discussion
<b>2</b>	<b>Unit II: Personality:</b> 2.1 Concept & definition 2.2 Characteristics of Personality 2.3 Factors influencing Personality 2.4 Types of Personality- (Internal and External Personality)	15	1.Lecture 2.Use of PPT 3.Case Study 4. Discussion
<b>3</b>	<b>Unit III : Soft Skills &amp; Interpersonal Skills and Time Management:</b> <b>3.1. Soft Skills &amp; Interpersonal Skills:</b> 3.1.1. Introduction to Soft Skills & Hard Skills 3.1.2 Importance of Soft Skills 3.1.3. Difference between Soft Skills & Hard Skills 3.1.4.Types of Soft Skills and Hard Skills- Motivation, Assertive and Decision Making, Leadership and Team Building , Argumentation Skill. <b>3.2. Time Management:</b> 3.2.1. Concept & Importance 3.2.2. Techniques of Time management	15	1.Lecture 2.Use of PPT 3.Case Study 4. Discussion
<b>4</b>	<b>Communication Skills:</b> 4.1. Concept and Definition 4.2. Process of Communication. 4.3. Types of Communication ( Oral & Written , Verbal and Non- Verbal, Formal and Informal) 4.4. Digital Communication 4.5. Techniques of Effective Speech- ( Face-to-Face Conversation, Tele Conferencing, Demonstration, Meetings	15	1.Lecture 2.Use of PPT 3.Case Study 4. Discussion 5. Role play 6.Writing exercise
<b>References:</b> 1. Robert A. Giacalone and Paul Rosenfeld, Routledge, (1989) Impression Management in the			

organization.

2. Barnhart, Adam, (1994) Erving Goffman: The Presentation of Self in Everyday Life.
3. Schlenker, Barry R, Monterey/ California: Brooks/ Cole, (1980) Impression Management: The Self-Concept, Social Identity and Interpersonal Relations.
4. Stephon Robbins, Organizational Behavior.
5. Keith Davis, Human Behavior at Work.
6. Dr. Anjali Ghanekar, Human Behavior.







Rayat Shikshan Sanstha's

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<b>Name of the Programme : B.Com I (Information Technology (Entire) &amp; Bank Management (Entire))</b>	<b>Semester – II</b>
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**Name of the Course (Subject): Impression Management – Paper –II**

<b>Semester End Exam (SEE)</b> 60 Marks	<b>Continuous Internal Assessment (CIA) 40</b>	<b>Total Marks</b> 100	<b>Credit Assigned - 04</b> <b>Workload – 4 Hrs Per Week</b>
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**Introduced from June 2019**

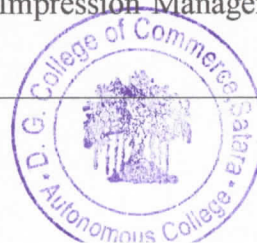
**Course Objectives:**

1. Articulate the students with the basics of self-presentation.
2. Conversance with the Interview Techniques.
3. Insight into group discussion.
4. Inculcating with Business Etiquettes.

<b>Unit No</b>	<b>Name &amp; Contents of Units</b>	<b>No .of Lectures.</b>	<b>Teaching Method</b>
<b>1</b>	<b>Unit I: Self-Presentation Physical appearance:</b> 1.1 Factors affecting Physical Appearance 1.2 Self Introduction 1.3 Self-Confidence 1.4 Body Language 1.5 Interaction Skill	15	1.Lecture 2.Use of PPT 3.Case Study 4. Discussion
<b>2</b>	<b>Unit II: Interview Techniques:</b> 2.1 Meaning and definitions of Interview 2.2 Types of Interview 2.3 Preparing for job interview 2.4 Verbal and non-verbal communication during job interview Observation session and role play techniques to be used to demonstrate interview strategies	15	1.Lecture 2.Use of PPT 3.Case Study 4. Discussion
<b>3</b>	<b>Unit III : Group Discussion:</b> 3.1. Concept & definition 3.2. Features and Scope of Group Discussion 3.3. Process of Group Discussion 3.4. Dynamics of group behavior 3.5. Techniques of effective participation in GD	15	1.Lecture 2.Use of PPT 3.Case Study 4. Discussion
<b>4</b>	<b>Unit IV: Business Etiquettes:</b> 4.1. Meaning and Definitions of Etiquette and Business Etiquettes 4.2. Etiquettes during Business Meetings 4.3. Etiquettes during Conference 4.4. Dining Table Etiquettes 4.5. Common Etiquette Mistakes 4.6 . Negotiating and Conflict Resolution	15	1.Lecture 2.Use of PPT 3.Case Study 4. Discussion 5. Role play 6.Writing exercise

**Reference books:**

1. Schlenker, Barry R, Monterey/ California: Brooks/ Cole, (1980) Impression Management: The Self-Concept, Social Identity and Interpersonal Relations.
2. Stephon Robbins, Organizational Behavior.





Rayat Shikshan Sanstha's  
**Dhananjayrao Gadgil College of Commerce, Satara**  
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Name of the Programme : B.Com		Semester – I	
Name of the Course (Subject): Business Management Paper-I			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Introduced from June 2019			
<b>Course Objectives:</b> 1) To acquaint with the basic principles and functions of business management. 2) To familiarise with the contributions of different management thinkers. 3) To develop the Planning and Decision making skills and abilities. 4) To familiarise the concept of organization.			
Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	<b>Unit I: Topic- <u>Business and Management:</u></b> 1.1. Meaning, definition and Scope of Business 1.2. Meaning and Characteristics of Management 1.3. Significance, 1.4. Scope of Management 1.5. Functions of Management 1.6. Management as an Art and Science, 1.7 Management as profession. 1.8. Professional Management:- (Characteristics and need)	15	Lecture, Interactive ICT Based
2	<b>Unit II: Topic- <u>Contribution to management:</u></b> 2.1. F.W. Taylor:- (Scientific management, characteristics, Principles and techniques) 2.2 Henry Fayol:- (14 principles of Management) 2.3 Application of 14 Management principles by Chatrapati Shivaji Maharaj 2.4 George Elton Mayo (Hawthorn Experiment and its findings)	15	Lecture Interactive ICT Based Discussion Method
3	<b>Unit III: Topic- <u>Planning &amp; Decision making:</u></b> <b>3.1. Planning:</b> 3.1.1. Definition and features 3.1.2. Importance 3.1.3. Steps in planning process 3.1.4 Limitations of planning 3.1.5. Rise of Strategic Management and levels of strategies. <b>3.2. Decision Making:</b> 3.2.1. Concept & Definition 3.2.2. decision making process 3.2.3. Techniques of decision making 3.2.4. Decision making Tree	15	Lecture Interactive ICT Based Group Discussion





	3.4. Non-store Retailing. 3.5 Rural Marketing: Growth and Importance		
4	<b>Unit IV: Topic <u>Social Media Marketing</u></b> 4.1.1 Meaning & Definition 4.1.2. Zones of Social Media-Social Community, Social Publishing, Social Entertainment and Social Commerce 4.1.3. Evolution of Marketing Communications- Broadcast Print Radio outdoor, Network communities Blogs Microblogs, Banners Microsites, E-mail search 4.1.4. Types of Media- Paid, Earned and Owned Media. 4.1.5. Benefits/ Functions of Social Media	15	
<b>References:</b> <ol style="list-style-type: none"> <li>1. S. A. Sherlekar, "Marketing Management", Himalaya Publishing House, Mumbai.</li> <li>2. Philip Kotler: Marketing Management, Prentice Hall of India Ltd, New Delhi.</li> <li>3. Marchand &amp; B. Vardharajan: An introduction to Marketing, Vikas Publishing House, 5 Ansari Road, New Delhi.</li> <li>4. Maurice &amp; Mondell &amp; Larry Rosenberg - Marketing: Prentice Hall of India Ltd. New Delhi.</li> <li>5. Mohammad Amanatullah: Principles of Modern Marketing. Kalyani Publications New Delhi.</li> <li>6. Arun Kumar and N. Meenakshi- Marketing Management Vikas Publishing House Pvt. Ltd. Ed. 2007.</li> <li>7. Biplab S Bose, Marketing Management Himalaya publishing House, Edition -2009.</li> <li>8. William I. Stanton, Ajay Pandit - Marketing Concepts &amp; Cases,- The McGraw Hill companies Ltd., New Delhi.</li> </ol>			



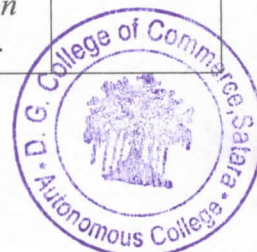
**B.Com. III  
Semester-VI  
(Compulsory Paper)**

**Business Regulatory Framework Paper II Subject Code:16-602**

**Objectives:**

1. To create legal awareness among the students.
2. To acquaint the students with the latest laws governing business and Commercial transactions

Sr. No	Content	Learning Outcomes	Teaching Methods	No. of Lectures
1	<b>Unit-1: Consumer Protection Act and Right to Information Act 2005</b>  1.1 Definitions of Consumer, Complaint, Complainant, Service, Defect, Deficiency 1.2 Unfair Trade Practices, Consumer Dispute, Restrictive Trade Practices 1.3 Rights of Consumers 1.4 Consumer Dispute Redressal Agencies: District, Forum, State and National Commission 1.5 RIT Act-Nature, Scope and Importance	Knowledge about the Consumer Protection Act and Right to Information Act 2005	Lecture, Interactive ICT Based Use of case lets	15
2	<b>Unit-2: Law Relating to Corporate Business Entities</b>  2.1 Incorporation of a company, doctrine of Ultra-vires and Doctrine of Indoor Management 2.2 Company Management 2.3 Types of Company Meetings and Resolutions 2.4 Mergers and Acquisitions 2.5 Winding up of Company	Acquaintance with Law Relating to Corporate Business Entities	Lecture Interactive ICT Based Discussion Method	15
3	<b>Unit-3: The Securities and Exchange Board of India (SEBI) Act, 1992</b>  3.1 Powers and functions of SEBI 3.2 Role of stock exchanges 3.3 Recognition of stock exchanges 3.4 Trading of securities 3.5 Listing of securities 3.6 Regulation of Depositories	Acquaintance with The Securities and Exchange Board of India (SEBI) Act, 1992	Lecture Interactive ICT Based Group Discussion Industrial Visit	15
4	<b>Unit-4: Business Transactions and Cyber Law</b>  4.1 E-commerce: Nature, formation, legality and recognition 4.2 Intellectual Property Rights:	Acquaintance with Business Transactions and Cyber Law	Lecture Interactive ICT Based Discussion Methods.	15





	Patent, Copy Right, Trademark and Industrial Design (only concepts) <b>4.3 Digital Signature:</b> Need, formation, functions, Digital Significance Certificate and Revocation of Digital Signature <u>4.4 Cyber crimes and offences</u> <u>4.5 Penalties for cyber crimes</u>			
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#### Reference Books:

- 1) Business Law- Kavita Krishnamurthi
- 2) Essentials of Business and Industrial Laws- B.S. Moshal
- 3) Business Law- M.C. Kuchhal
- 4) Elements of Mercantile Law- N.D. Kapoor
- 5) Mercantile Law- Arun Kumar
- 6) Mercantile Law- S.S. Gulshan
- 7) The Principles of Mercantile Law- Avtarsingh
- 8) Commercial and Industrial Law- A.K. Sen and J.K. Mitra

#### Websites:

- 1) [http://www. answers.com/topic/contracts-legal](http://www.answers.com/topic/contracts-legal)
- 2) <http://www. lectlaw.com/def/1031.html>
- 3) [www. expert.com](http://www.expert.com), Expert Law Library

**Concerned bare Acts may also be referred.**

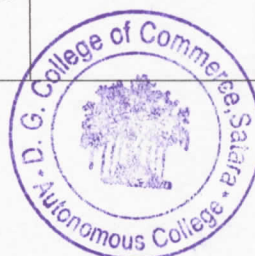


**B.Com. III**  
**Semester-VI**  
**(Compulsory Paper)**  
**Business Regulatory Framework Paper II Subject Code:**

**Objectives:**

1. To create legal awareness among the students.
2. To acquaint the students with the latest laws governing business and Commercial transactions

Sr. No	Content	Learning Outcomes	Teaching Methods	No. of Lectures
1	<b>Unit-1: Consumer Protection Act and Right to Information Act 2005</b> 1.1 Definitions of Consumer, Complaint, Complainant, Service, Defect, Deficiency 1.2 Unfair Trade Practices, Consumer Dispute, Restrictive Trade Practices 1.3 Rights of Consumers 1.4 Consumer Dispute Redressal Agencies: District, Forum, State and National Commission 1.5 RIT Act-Nature, Scope and Importance	Knowledge about the Consumer Protection Act and Right to Information Act 2005	Lecture, Interactive ICT Based Use of case lets	15
2	<b>Unit-2: Law Relating to Corporate Business Entities</b> 2.1 Incorporation of a company, doctrine of Ultra-vires and Doctrine of Indoor Management 2.2 Company Management 2.3 Types of Company Meetings and Resolutions 2.4 Mergers and Acquisitions 2.5 Winding up of Company	Acquaintance with Law Relating to Corporate Business Entities	Lecture Interactive ICT Based Discussion Method	15
3	<b>Unit-3: The Securities and Exchange Board of India (SEBI) Act, 1992</b> 3.1 Powers and functions of SEBI 3.2 Role of stock exchanges 3.3 Recognition of stock exchanges 3.4 Trading of securities 3.5 Listing of securities 3.6 Regulation of Depositories	Acquaintance with The Securities and Exchange Board of India (SEBI) Act, 1992	Lecture Interactive ICT Based Group Discussion Industrial Visit	15
4	<b>Unit-4: Business Transactions and Cyber Law</b> 4.1 E-commerce: Nature, formation, legality and recognition 4.2 Intellectual Property Rights: Patent, Copy Right, Trademark and Industrial Design (only concepts) 4.3 Digital Signature: Need,	Acquaintance with Business Transactions and Cyber Law	Lecture Interactive ICT Based Discussion Methods.	15





	<b>formation, functions, Digital Significance Certificate and Revocation of Digital Signature</b> <b>4.4 Cyber crimes and offences</b> <b>4.5 Penalties for cyber crimes</b>			
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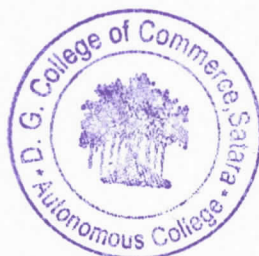
**Reference Books:**

- 1) Business Law- Kavita Krishnamurthi
- 2) Essentials of Business and Industrial Laws- B.S. Moshal
- 3) Business Law- M.C. Kuchhal
- 4) Elements of Mercantile Law- N.D. Kapoor
- 5) Mercantile Law- Arun Kumar
- 6) Mercantile Law- S.S. Gulshan
- 7) The Principles of Mercantile Law- Avtarsingh
- 8) Commercial and Industrial Law- A.K. Sen and J.K. Mitra

**Websites:**

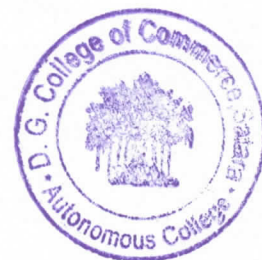
- 1) [http://www. answers.com/topic/contracts-legal](http://www.answers.com/topic/contracts-legal)
- 2) <http://www. lectlaw.com/def/1031.html>
- 3) [www. expert.com](http://www.expert.com), Expert Law Library

**Concerned bare Acts may also be referred.**



**B.Com. III  
Semester-V  
(Compulsory Paper)**

**Business Regulatory Framework, Paper-I, Subject Code:**



**Objectives:**

1. To create legal awareness among the students.
2. To acquaint the students with the latest laws governing business and Commercial transactions.

Sr. No	Content	Learning Outcomes	Teaching Methods	No. of Lectures
1	<b>Unit-I Law of Contract-General Principles (Indian Contract Act, 1872)</b> <b>1.1 Definition of Business Law and its sources</b> <b>1.2</b> Definition, essential element and kinds of contract <b>1.3</b> Offer and Acceptance <b>1.4</b> Capacity of Parties <b>1.5</b> Consideration <b>1.6</b> Free Consent and Legality of Objectives <b>1.7</b> Void Agreements <b>1.8</b> Discharge of Contract <b>1.9</b> Remedies for Breach of Contract	Knowledge about the Law of Contract-General Principles (Indian Contract Act, 1872)	Lecture, Interactive ICT Based Use of case lets	15
2	<b>Unit-II Special Contract:</b> <b>2.1 Indemnity and Guarantee Contract:</b> 2.1.1 Definitions 2.1.2 Parties to contracts 2.1.3 Distinction between a Contract of Indemnity and a Contract of Guarantee 2.1.4 Types of Guarantee <b>2.2 Contract Bailment and Pledge:</b> 2.2.1 Definitions 2.2.2 Features 2.2.3 Distinction between Bailment and Pledge <b>2.3 Contract of Agency:</b> 2.3.1 Definition 2.3.2 Modes of creation of agency and its termination.	Acquaintance with the Special Contract	Lecture Interactive ICT Based Discussion Method	15
3	<b>Unit-III Sale of Goods Act</b> <b>3.1</b> Contract of sale of goods: Concept and essentials <b>3.2</b> Sale and Agreement to Sale <b>3.2</b> Conditions and Warranties <b>3.3</b> Performance of contract of sale <b>3.4</b> Unpaid seller and his rights	Acquaintance with Sale of Goods Act.	Lecture Interactive ICT Based Group Discussion Industrial Visit	15
4	<b>Unit-IV Limited Liability Partnership Act, 2008</b> <b>4.1</b> Salient features of Limited Liability	Acquaintance with Limited	Lecture Interactive ICT Based	15



	Partnership Act <b>4.2</b> Nature of limited liability partnership <b>4.3</b> Incorporation of limited liability partnership <b>4.4</b> Limitations of liability of LLP and partners	Liability Partnership Act, 2008	<i>Discussion Methods.</i>	
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**Reference Books:**

- 1) Business Law- Kavita Krishnamurthi
- 2) Essentials of Business and Industrial Laws- B.S. Moshal
- 3) Business Law- M.C. Kuchhal
- 4) Elements of Mercantile Law- N.D. Kapoor
- 5) Mercantile Law- Arun Kumar
- 6) Mercantile Law- S.S. Gulshan
- 7) The Principles of Mercantile Law- Avtarsingh
- 8) Commercial and Industrial Law- A.K. Sen and J.K. Mitra

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- 2) <http://www. lectlaw.com/def/1031.html>
- 3) [www. expert.com](http://www. expert.com), Expert Law Library

**Concerned bare Acts may also be referred.**

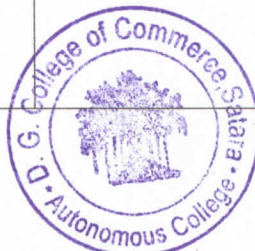


**B.Com-II Regular Semester IV**  
**Fundamentals of Entrepreneurship-Paper II**  
**Subject code- 19-402**

**Course Outcome:**

- 1) Students will acquaint with the concept of rural and women entrepreneurship.
- 2) Students will have conceptual knowledge of project management.
- 3) Students will encourage through successful stories of Entrepreneurs.

Sr. No.	Content	Learning outcomes	Teaching Methods	Teaching Hours
Unit I	<b><u>Women Entrepreneurship:</u></b> 1.1 Definition & Characteristics 1.2 Problems of women entrepreneurs 1.3 Remedies for women Entrepreneurship development in India. 1.4 <b>Role of Self Help Groups (SHGs) in Women Entrepreneurship Development.</b> 1.5 Success stories of women entrepreneurs – Veena Patil, Chetana Sinha.	Acquaintance with concept and qualities of women entrepreneur.	Lecture, Interactive ICT Based Videos on SHG, s and Lijjat papad.	15 Periods
Unit II	<b><u>Rural and Agro Entrepreneurship</u></b> <b>A)Rural Entrepreneurship :</b> 2.1 Meaning and Concept, Importance 2.2 <b>Problems of Rural Entrepreneurship</b> 2.3 Strategies for Rural Entrepreneurship Development <b>B) Agro Entrepreneurship</b> 2.4 Meaning, Concept and Importance 2.5 Scope in Agricultural Sector 2.6 Problems and Measures in Agro Entrepreneurship	Understanding of the concept and scope of rural and Agro Entrepreneurs hip.	Lecture Interactive ICT Based Discussion Method Industrial visit	15 Periods
Unit III	<b><u>Project Management:</u></b> 3.1 Concept of project 3.2 Classification of project 3.3 Stages of Project Management 3.4 Reasons for failure of project 3.5 Project report on- Retail stores, Hotel, <b>Agro- processing Unit</b> and Beauty Parlor, Online Business.	Identification of business opportunities	Lecture Doing through learning ICT Based Module presentation	15 Periods
Unit IV	<b>A) <u>Family Business</u></b> 4.1 Meaning 4.2 Advantages and Disadvantages of family business 4.3 Challenges and Strategies for family business in India <b>B)Stories of successful Entrepreneurs:</b> 4.4 Kalyani Group of Industries 4.5 Hanamantrao Gaikwad (BVG Group) 4.6 Ramdas Mane (Their entrepreneurial sketch and qualities)	Development of abilities to become successful Entrepreneurs.	Lecture Interactive ICT Based Video on successful Entrepreneur rs.	15 Periods





**References books: Paper I& II**

1. Dynamics of Entrepreneurial Development & Management by Vasant Desai.
2. Udyojakata by Prabhakat Deshmukh
3. Entrepreneurship Development in India by C.B.Gupta & N.P. Shrinivasan
4. Project preparation Appraisal, implementation By Prasanna Chandra
5. Entrepreneurship and small Business management ByShukla M. B.
6. Entrepreneurial Development by Khanak S. S.
7. Entrepreneurial Development by Godron E. &Natarajan K.
8. Entrepreneurial Development by Tanejasatish& Gupta S. L.
9. Current Trends in Entrepreneurship by Mohan S. Elangovan R.
10. Entrepreneurship Robert D. Hisrich Michael, P. Peter.



## Course Outcomes:

- 1) Students will acquaint with the knowledge of Entrepreneurship.
- 2) Students will able to develop their Entrepreneurship qualities and skills.
- 3) Students will acquaint with necessary skills of managing entrepreneurial activities.

Sr. No.	Content	Learning Outcomes	Teaching Methods	Teaching Hours
Unit I	<b><u>Entrepreneur and Entrepreneurship</u></b> <b>A) Entrepreneur:</b> 1.1 Meaning and Definition 1.2 Competencies of Entrepreneurs 1.3 Types of Entrepreneurs 1.4 Functions of Entrepreneur <b>B) Entrepreneurship:</b> 1.5 Meaning and Definition 1.6 Importance 1.7 Theories of Entrepreneurship - Joseph Schumpeter's Innovation Theory, McClelland's Theory of need achievement. 1.8 Obstacles before entrepreneurship in modern era.	Acquaintance with concept and qualities of entrepreneur.	Lecture, Interactive ICT Based	15 Periods
Unit II	<b><u>Micro, Small and Medium Enterprises (MSME):</u></b> 2.1 Definition and importance of MSME 2.2 Government Policy and Support 2.3 MSME Act 2006. 2.4 Problems & remedies of MSME. 2.5 Steps for formation of MSME (Opportunities, Selection of Location, Licencing and Registration, Infrastructure, Capital formation, HR, Production and Marketing etc.)	Knowledge regarding MSME	Lecture Interactive ICT Based Discussion Method Visit	15 Periods
Unit III	<b><u>Entrepreneurship Development :</u></b> 3.1 Concepts and Objectives 3.2 Factors contributing to growth of Entrepreneurship 3.3 Process of EDP 3.4 Problems and measures of EDP in India 3.5 Institutional support for Entrepreneurship development- EDI, NIESBUD, MCED, DIC.	Knowledge about entrepreneurship Development process	Lecture Interactive ICT Based Group Discussion	15 Periods
Unit IV	Recent Trends in Entrepreneurship 4.1 Franchising- concept, Characteristics & importance. 4.2 Special Economic Zones (SEZ) - (Concepts, importance, present	Understanding about new Trends in the area of Entrepreneurship.	Lecture Interactive ICT Based Project Industrial	15 Periods





	position.) 4.3 Entrepreneurship in Service Sector 4.4 Government Initiatives- Start up India, Stand up India. – Skills India and Make in India. 4.5 Entrepreneurship and Skill Hub - Innovation, Invention and Incubation		Visit	
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### References books:

1. Dynamics of Entrepreneurial Development & Management By Vasant Desai.
2. Udyojakata by Prabhakat Deshmukh
3. Entrepreneurship Development in India by C.B. Gupta & N.P. Shrinivasan
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7. Entrepreneurial Development by Godron E. & Natarajan K.
8. Entrepreneurial Development by Tanejasatish & Gupta S. L.
9. Current Trends in Entrepreneurship by Mohan S. Elangovan R.
10. Entrepreneurship Robert D. Hisrich Michael, P. Peter
11. Dr. Parag Ajagaonkar, Dr. Anjali Patkar, Introduction to Business – Sheth Publication – 5<sup>th</sup> edition June 2016
12. Vasant Desai, Entrepreneurship Management – Himalaya Publishing House – 1<sup>st</sup> edition 2011



**B.Com. II Regular**  
**Sem- III**  
**Fundamentals of Entrepreneurship-Paper-I**  
**Subject code- 16-302**

**Objectives of the syllabus:**

- 1) To impart theoretical knowledge of Entrepreneurship.
- 2) To develop Entrepreneurship qualities and skills.
- 3) To acquaint students with the state policy on entrepreneurship development.

Sr. No.	Content	Learning Outcomes	Teaching Methods	Teaching Hours
Unit I	<b><u>Entrepreneur:</u></b> 1.1 Concept, Classification 1.2 Qualities of Successful Entrepreneur 1.3 Functions of Entrepreneur 1.4 Concept of Intrapreneur and Net-preneur 1.5 Challenges before entrepreneurs in modern era.	Students will be well acquainted with concept and qualities of entrepreneur.	Lecture, Interactive ICT Based	15 Periods
Unit II	<b><u>Entrepreneurship:</u></b> 2.1 Concept and Importance 2.2 Theories of Entrepreneurship- Joseph Schumpeter's Innovation Theory, McClelland's Theory of need achievement, Hagen's Theory of status withdrawal 2.3 Factors stimulating Entrepreneurship 2.4 Obstacles in Entrepreneurial growth. 2.5 Entrepreneurship in service Industry.	Students tried to understand theories of Entrepreneurship.	Lecture Interactive ICT Based Discussion Method	15 Periods
Unit III	<b><u>Entrepreneurship Development :</u></b> 3.1 Concept and Objectives 3.2 Process of EDP 3.3 Problems and measures of EDP in India 3.4 Institutional support for Entrepreneurship development- EDI, NIESBUD, MCED, SIDBI, DIC. 3.5 Government Initiatives- Startup India, Stand up India.	To know entrepreneurship Development process and understand role of institutions.	Lecture Interactive ICT Based Group Discussion Visit	15 Periods
Unit IV	<b><u>Micro, Small and medium Enterprises (MSME):</u></b> 4.1 Definition and importance of MSME 4.2 Policy in India after 1991 & MSME Act 2006. 4.3 Problems & remedies of MSME. 4.4 Franchising- concept, Characteristics & importance.	To Develop problem solving ability regarding MSME	Lecture Interactive ICT Based Project Industrial Visit	15 Periods





**References books:**

1. Dynamics of Entrepreneurial Development & Management By Vasant Desai.
2. Udyojakata by Prabhakat Deshmukh
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10. Entrepreneurship Robert D. Hisrich Michael, P. Peter

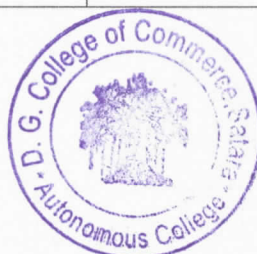


**B.Com-II Regular Semester IV**  
**Fundamentals of Entrepreneurship-Paper II**  
**Subject code- 16-402**

**Objectives:**

- 1) To acquaint students with the concept of rural and women entrepreneurship.
- 2) To impart conceptual knowledge of project management.
- 3) To encourage the students through successful stories of Entrepreneurs.

Sr. No.	Content	Learning outcomes	Teaching Methods	Teaching Hours
<b>Unit I</b>	<b>Women Entrepreneurship:</b> 1.1 Definition & Characteristics 1.2 Problems of women entrepreneurs 1.3 Remedies for women Entrepreneurship development in India. 1.4 Role of Self Help Groups (SHGs) in Women Entrepreneurship Development. 1.5 Story of Shri Mahila Gruhuddyog (Lijjat papad)	<i>Students will be well acquainted with concept and qualities of women entrepreneur.</i>	<i>Lecture, Interactive ICT Based Videos on SHG, s and Lijjat papad.</i>	<b>15 Periods</b>
<b>Unit II</b>	<b>Rural Entrepreneurship :</b> 2.1 Concept and Need 2.2 Classification of Rural Entrepreneurship 2.3 Scope in Agricultural Sector 2.4 Problems of Rural Entrepreneurship 2.5 Strategies for Rural Entrepreneurship Development 2.6 Industrial Estates 2.7 Special Economic Zones (SEZ)- (Concepts, importance, present position.)	<i>Students understand concept and scope rural Entrepreneurs hip.</i>	<i>Lecture Interactive ICT Based Discussion Method Industrial visit</i>	<b>15 Periods</b>
<b>Unit III</b>	<b>Project Management:</b> 3.1 Concept of project 3.2 Classification of project 3.3 Stages of Project Management 3.4 Reasons for failure of project 3.5 Project report on- Retail stores, Hotel, Agro- processing Unit and Beauty Parlor. *****	<i>Students identify nature of project report and prepares model project.</i>	<i>Lecture Doing through learning ICT Based Module presentation</i>	<b>15 Periods</b>
<b>Unit IV</b>	<b>Stories of successful Entrepreneurs:</b> 4.1 <i>B. G. Shirke</i> 4.2 <i>Kiran Mujumdar Shaw</i> 4.3 <i>Dhirubai Ambani</i> 4.4 <i>Vitthal Kamat</i> 4.5 <i>Steve Jobs</i> (Their entrepreneurial sketch and qualities)	<i>To Develop abilities to become success like successful Entrepreneurs.</i>	<i>Lecture Interactive ICT Based Video on successful Entrepreneurs.</i>	<b>15 Periods</b>





**References books: Paper I& II**

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2. Udyojakata by Prabhakat Deshmukh
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Rayat ShikshanSanstha's,  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**An Autonomous College**  
NAAC A+ (CGPA-3.61) UGC CPE-Status ISO-9001-2015

## **CROSS CUTTING RELATED PROGRAMMES**

# Personality development programme

7/2021

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## Rayat Shikshan Sanstha's DHANANJAYRAO GADGIL COLLEGE OF COMMERCE, SATARA

- Estd : June 1971
- NAAC Reaccredited 'A+' (CGPA 3.61) RUSA Beneficiary
- Permanent Affiliation : UKF/1090/4024/Vi.Shi.2, Vistar Bhavan Mumbai. Dt. 30 August 1991
- Junior College Index No. . 21.10.002
- Principal : Dr. Mrs. Gaikwad P. S. MA, Ph.D., SET
- An Autonomous College
- ISO-9001-2015 Re-certified
- UDIAS No. 273110026506
- Founder : Padmabhushan Dr. Karmaveer Bhaurao Patil
- U.G.C. - CPE PARAMARSH Status
- Autonomous College Notification: F22-1/2016 March 2016

Ref. By Hand / 2020-21

Date : 16/03/2021

To,  
Hon'ble Mrs. Neha Shivade ,  
Satara.

Subject: - Invitation as a Guest lecturer .....

Respected Madam,

With reference to the above subject , It gives us a great pleasure to invite you as a Guest lecturer on topic '**Personality Development**' organized on occasion of Lead College Programme to be held on Wednesday 17<sup>th</sup> March , 2021 at 9.30 a.m. at Sau. Laxmibai Patil Auditorium.

Thank you.

Yours sincerely,

, Principal

Dhananjayrao Gadgil College of Commerce. Satara





17/2021

lead comm 2020-21.docx - Google Docs



रायत शिक्षण संस्थेचे,

## धनंजयराव गाडगीळ वाणिज्य महाविद्यालय, सातारा.

\* स्वायत्त महाविद्यालय \*

- नेक मानांकन : ए+ (सी.जी.पी.ए. : ३.६९) • आय.एस.ओ. : १००१-२००८ • यु.जी.सी.सी.पी.ई. स्टेटम्
- संस्थापक : पद्मभूषण डॉ. कर्मवीर भाऊराव पाटील, सी.लिट. • स्थापना- जुन १९७९

प्राचार्या : डॉ. गायकवाड पी. एस. एम.ए.पीएच.डी.सेट

जावक क्र. By Hand /2020-21

दिनांक : 17/03/2021

To,  
Hon'ble Neha Shivade  
Satara.

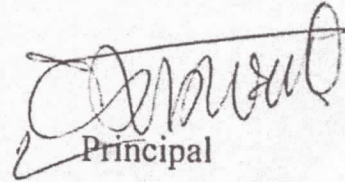
Respected Madam ,

We thank you for accepting our invitation as guest lecturer for the Lead College Programme organized on Wednesday 17<sup>th</sup> March, 2021 and for your motivational talk on topic **"Personality Development"**.

We expect the same kind of cooperation in the future.

Thank you,

Yours sincerely,

  
Principal

Dhananjayrao Gadgil College of Commerce, Satara





Date- 17/03/2021.

Time- 9:30 am

## Personality Development



Student Name

class

Sign.

① Jankar Archana Dhondiba	B.com-III	A.D. Jankar
② Karne Madhura Avinash	B.com III	M. Karne
③ Shinde Geeta Ankush	B.COM-III	Shinde GA
④ Jadhav Ashish Ashok	B.com III	GA
⑤ Dhodame Ganesh Tejrao	B.com III	Gk. Dhodame
⑥ Kumbhar Prajakta Shamundar	B.com-III	<del>Kumbhar</del>
⑦ Bhosale Pratiksha Jitendra	B.com III	<del>Bhosale</del>
⑧ Bhise Priyanka Dipak	B.com III	P.D. Bhise
⑨ More Manasi Manohar	B.com III	m. pr. more
⑩ Bhambaras Prajakta Yashwantrao	B.com III	Bhambaras
⑪ Jagtap Laxmi Arjun	B.com III	L. Jagtap
⑫ Gadase Mayuri Balasaheb	B.com III	gadase
⑬ Pandit Mrunali Mukund	B.com III	mpandit
⑭ Kadam Aditya Satish	B.C.A. III	Kadam
⑮ Mahadik Omkar Adhik	B.C.A-III	Mahadik
⑯ Kulkarni Abharv Laxman	B.C.A-III	Kulkarni
⑰ Wagh Shantanu Sanjay	B.C.A-III	Swagh
⑱ Jadhav Shivani Santosh	B.C.A-III	Jadhav
⑲ Zanjurne Snehal Sudam	B.C.A-III	Zanjurne
20) Lohar Kishoraya Shankar	B.C.A-III	Lohar
21) Salekar Rutuja Pradip	B.C.A-III	Rutuja
22) Phadatre Manali Suresh	B.C.A-III	Phadatre
23) Bhesale Aishwarya Ramesh	A web-II	Bhesale
24) Mane Pratiksha Pradip	BCA-III	Mane
25) Vibhute Ankita Dhananjay	BCA-III	Vibhute
26) Gaikwad Roshani Shashikanth	BCA-III	Gaikwad
27) Sagare Vaishnavi Rajendra	BCA-III	Sagare
28) Krodal Prajakta Sanjay	BCA-III	Krodal
29) Shaikh Aliya Dhahad	BCA-III	Shaikh
30) Mulani Arshad Dhaukat	BCA-III	Mulani



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Kulkarni Sarali Sanjay	BCA III	Sarali
Patil Kranthi Pandurang	BCA - III	Kranthi
Sanas Yogita Rajendra	BCA - III	Yogita
Yadav Rohit Ramesh	BCA - III	Rohit
Jadhav Archana Dattatray	B.com. III	Archana
Dorke Vishakha Fakkad	B.com III	Vishakha
Kale Pradnya vijay	B.com III	Pradnya
Mane pranita prakash	B.com III	Pranita
Sathe Ashwini Babu	B.com III	A.B.Sathe
Mudande snehal Prakash	B.com III	Snehal
Patil Nikita Dattatray	B.com III	Nikita
Chavare Akanksha sudam	B.com III	Akanksha
Kashid Priyanka Sanjay	B.com III	P.Kashid
Shelar pradnya sunil	B.com III	Shelar
Kadam Sanket Sanjay	B.com III	S.Kadam
Bartakke Tanmay J.	B.com III	T.Bartakke
Suryawanshi Vishal Sheshwar	B.com III	Vishal





# Communication Skill Programme

Rayat Shikshan Santha's

Dhananjayrao Gadgil College of Commerce, Satara.

(An Autonomous College affiliated to Shivaji University, Kolhapur)

Department of Commerce and Management

Lead College Programme

## Programme Schedule

Date: - 19/03/2021

Time:-9.30 a.m.

Venue: - Sou. Laxmibai Patil Auditorium



Introduction : Mr.M.B.Shikalgar

Guest Lecturer : Hon'ble R.J.Sachin

Presidential Address : Hon'ble Dr.P.S.Gaikwad

Topic : **Communication Skills**

Vote of Thanks : Mr.S.V.Yadav

Compering : Ms. Sonam Pawar



Rayat Shikshan Sanstha's  
**DHANANJAYRAO GADGIL COLLEGE OF COMMERCE, SATARA**

Estd. June 1971

NAAAC Reaccredited 'A+' (CGPA 3.61) RUSA Beneficiary

ISO-9001-2015 Re-certified

Founder: Padmabhushan Dr. Karmaveer Bhaurao Patil

U.G.C. - CPE PARAMARSH Status

Permanent Affiliation: UKE-10904024/Vi Shi 2, Vistar Bhavan Mumbai Dt. 30 August 1991

Autonomous College Notification: F22-1/2016 March 2016

Junior College Index No. 21 10 002

UDIAS No. 273110026506

Principal: Dr. Mrs. Karmaveer D. Patil M.A., Ph.D., SET

Ref: By Hand / 2020-21

Date: 19/03/2021

To,  
Hon'ble R.J. Sachin  
Mhaswad, Tal-Maan,  
Satara.

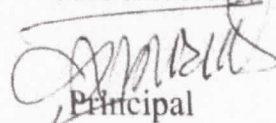
Respected Sir,

We thank you for accepting our invitation as guest lecturer for the Lead College Programme organized on Friday 19<sup>th</sup> March, 2021 and for your motivational talk on topic **"Communication Skill"**.

We expect the same kind of co-operation in the future.

Thank you,

Yours sincerely,

  
Principal

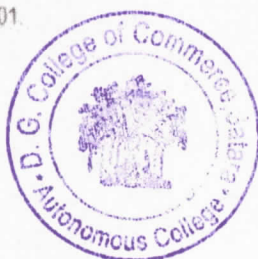
Dhananjayrao Gadgil College of Commerce, Satara

Dist. Satara (Maharashtra) Pin. 415 001.

Email: dgccsatara@hotmail.com

Phone No. 02162-234729

Website: <http://www.dgccsatara.edu.in>





Rayat Shikshan Sanstha's  
**DHANANJAYRAO GADGIL COLLEGE OF COMMERCE, SATARA**

An Autonomous College

NAAC Reaccredited with A+ Grade (CGPA 3.61) • ISO-9001-2008 Re-certified • U.G.C. : CPE Status

• Founder: Padmabhushan Dr. Karmaveer Bhaurao Patil, D. Litt.

• Principal: M. S. Gadgil, B.A., M.A., Ph.D., SET

Ref: By Hand /2020-21

Date: 16/03/2021

To,

Hon'ble R.J.Sachin

Mhaswad, Tal- Maan ,

Satara.

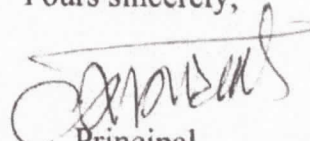
Subject: - Invitation as a Guest lecturer .....

Respected Sir,

With reference to the above subject , It gives us a great pleasure to invite you as a Guest lecturer on topic '**Communication Skill**' organized on occasion of Lead College Programme to be held on Friday 19<sup>th</sup> March , 2021 at 9.30 a.m. at Sau. Laxmibai Patil Auditorium.

Thank you.

Yours sincerely,

  
Principal

Dhananjayrao Gadgil College of Commerce. Satara

• Dist. Satara (Maharashtra) Pin. 415 001.

• Email : dgccsatara@hotmail.com

• Off. : 02162-234729

• Website: <http://www.dgccsatara.edu.in>





Rayat Shikshan Sanstha's

**Dhananjayrao Gadgil College of Commerce, Satara**  
(An Autonomous College, Affiliated to Shri Chhatrapati Shivaji Maharaj Vastu Sangrahalaya, Mumbai)

Department of Commerce & Management

Lead College Programme

**Communication Skill**

**Attendance**

Date: 19/03/2021

Day: Friday

Time: 9.30 a.m.

Sr. No	Name of the Students	Signature	Sr. No	Name of the Students	Signature
1	Tate Hema Dipak		30	Pawar Shivani Hemant	
2	Kamble Akshay Dipak		31	Molawade Rutuja Chandrakant	
3	Yadav Suraj Satyanan		32	Pawar Akshata Laxman	
4	Kulay Yogesh Tanaji		33	Jagdale Jyoti Ramesh	
5	Rise Shantaj Popat		34	Ranjane Aniruddha Rajendra	
6	Babale Aniket Santosh		35	Chavan Rohit Shankar	
7	Patil Kanti Pandurang		36	Mare Rushikesh Dilip	
8	Kamble Megha Anil		37	Sawant Shreyash Sandeep	
9	Yadav Rohit Ramesh		38	Mulani Akash Sunil	
10	Katkar Gayatri Sanjay		39	Shaikh Aliya Shahid	
11	Sonawale Yogita Rajendra		40	Kiradkar Pratiksha Sanjay	
12	Jadhav Shivani Santosh		41	Bagat Neeraj Shankar	
13	Zanjume Snehal Sudam		42	Sonawale Omkar Madhukar	
14	Lohar Aishwarya Shankar		43	Pawar Harshvardhan Ramdas	
15	Salekar Rutuja Pradip		44	Sutar Arkesh Gajanan	
16	Phadatar Manali Suresh		45	Chavan Akshay Ramesh	
17	Kadam Aditya Salish		46	Kirti Ajay Zingade	
18	Mahadik Chhakar Adhik		47	Kajal Balaso Mohite	
19	Kulkarni Alhara Laxman		48	Sankpal Shilpa Shivaji	
20	Wagh Shalini Sanjay		49	Sante Aarti Chandrakant	
21	Mare Pratiksha Pradip		50	Sontakke Vaishnavi Vikas	
22	Sagare Vaishnavi Rajendra		51	Shitole Yogita Hanmant	
23	Vibhute Anurita Phanaraj Vibhute		52	Kalbhori Shilpa Gopan	
24	Mohite Vishwajeet Vijaykumar		53	Sarandkar Jagruti Rajendra	
25	Jadhav Shubham Anand		54	Thoke Tanaya Nandkumar	
26	Shinde Shivam Shrimant		55	Chavan Asmita Rajendra	
27	Bhanage Shubham Sanjay		56	Hake Pooja Mahari	
28	Kulkarni Rutuja Prasad		57	Shelke Yogita Shrimant	
29	Pawar Telashri Dilip		58	Yewale Neha Pravin	







Rayat Shikshan Sanstha's



**Dhananjayrao Gadgil College of Commerce, Satara**

An Autonomous college

**DEPARTMENT OF COMPUTER APPLICATION**

**ORGANIZING**

**ONE DAY LEAD COLLEGE ACTIVITY**

**ON**

**"PERSONALITY DEVELOPMENT AND COMMUNICATIONS SKILLS"**

**Programme Schedule**

Date: 04/01/2019

Time: 10.30 AM

- |   |                        |   |  |
|---|------------------------|---|--|
| 1 | Introduction & Welcome | : | Prof.Dr. S. A. Kurkute<br>Head, Dept. of BCA       |
| 2 | Chief Guest            | : | Hon'ble Prof .Dr.S.S.Bhola<br>KBPMISR,Varye,Satara |
| 3 | President              | : | Hon'ble Prin.Dr.P.S.Gaikwad                        |
| 4 | Vote of Thanks         | : | Ms. T.B.Jadhav                                     |
| 5 | Anchoring              | : | Ms. Hetal Patel                                    |





Rayat Shikshan Sanstha's  
**DHANANJAYRAO GADGIL COLLEGE OF COMMERCE, SATARA**

(An Autonomous College)

NAAC Reaccredited with 'A+' Grade, (CGPA: 3.61)  
Dist. Satara (Maharashtra) Pin. 415001.  
Email : dgccsatara@hotmail.com

ISO-9001-2008 Re-certified U.G.C- CPE Stat  
Off. : 02162-234729, Resl. : 02162-237485  
Website: <http://www.dgccsatara.edu.in>

Founder : Padmabhushan Dr. Karmaveer Bhaurao Patil, D.Litt

• Principal : Dr. Mrs. Gaikwad P.S., M.A., Ph.D., SET

Ref. 15/11/2018-19

Date : 27/12/19

To,

Dr. Mr. Bhola S.S.  
Associate Professor KBPIMSR,  
Satara.

**Subject: Invitation as a Resource Person.**

Respected Sir,

We are organizing a Lead College Activity on the subject "**Personality Development and Communication skill**" on 04/01/2019 at 10 a.m. I take this opportunity to invite you to deliver a speech on the subject "**Personality Development and Communication Skill**".

I request to kindly accept our invitation and give us opportunity to listen to your valuable expertise and oblige.

Thank you.

Co-ordinator,  
B.C.A. Department



Yours Faithfully,

Principal  
Dhananjayrao Gadgil College of Commerce,  
Satara

True Copy



Principal,  
Dhananjayrao Gadgil College of  
Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara  
(An Autonomous College)

Department of Computer Applications

**Lead College Activity**

ON

**"Personality Development and Communications Skills"**

**Attendance Sheet**

**Date: 04/01/2019**

Sr. No	Student Name	Class	Signature
1	Nalawade Mahesh Anil	BCA - III	M.A. Nalawade
2	Kulkarni Aditya Prasad	BCA - III	A.P. Kulkarni
3	Patil Swati Sanjay	BCA - III	S.P. Patil
3	Kashikar Aniket Shantaji	BCA - III	A.K. Kashikar
4	Nasire Shubham Balkrishna	BCA - III	S.N. Nasire
5	Suryanaghi Shivam Pravin	BCA - III	S.P. Suryanaghi
6	Ghorpade Nikhil Vishvas	BCA - III	N.V. Ghorpade
7	Chavan Rutuja Sadashiv	BCA - III	R.S. Chavan
8	Ghadge Reshma Vijay	BCA - III	R.V. Ghadge
9	Tate Shweta Ashok	BCA - III	S.A. Tate
10	Sagure Vaishnavi Rajendra	BCA - I	V.R. Sagure
11	Gaikwad Roshani Shashikant	BCA - I	R.S. Gaikwad
12	Phadkare Manali Suresh	BCA - I	M.S. Phadkare
13	Jadhav Priyanka Madhukar	BCA - I	P.M. Jadhav
14	Khandare Vishakha Shazad	BCA - I	V.S. Khandare
15	Pathan Sana Tabbar	BCA - I	S.T. Pathan
16	Dhanolhe Rasika Sameer	BCA - I	R.S. Dhanolhe
17	Vibhute Ankita Dhananjay	BCA - I	A.D. Vibhute
18	Mane Pratishtha Pradip	BCA - I	P.P. Mane
19	Bagal Pratiksha Pandharinath	BCA - I	P.P. Bagal
20	Thozat Pragati Satish	BCA - I	P.S. Thozat
21	Shikalgar Muskan Ainuddin	BCA - I	M.A. Shikalgar
22	Sanas Yogita Rajendra	BCA - I	Y.R. Sanas
23	Ghorpade Apurva Kundlik	BCA - I	A.K. Ghorpade





Rayat Shikshan Santha's  
**Dhananjayrao Gadgil College of Commerce, Satara.**  
(An Autonomous College affiliated to Shivaji University, Kolhapur)  
Department of Computer Applications

**Lead College Programme**

**Table Programme**

**Date:** - 23/03/2021

**Time:** - 11.00 a.m.

**Venue:** - Sou. Laxmibai Patil Auditorium

**Introduction of Programme :** Dr.S.A.Kurkute  
Head, Dept. of BCA

**Introduction of Guest :** Ms.N.A.Sawant

**Guest Lecturer :** Hon'ble Dr.Uday Lokhande

**Presidential Address :** Hon'ble Dr.P.S.Gaikwad

**Topic :** **Entrepreneurial Skill**

**Vote of Thanks :** Ms.V.S.Ghadage







Rayat Shikshan Sanstha's  
**DHANANJAYRAO GADGIL COLLEGE OF COMMERCE, SATARA**

An Autonomous College

• NAAC Reaccredited with 'A+' Grade (CGPA 3.61) • ISO-9001-2008 Re-certified • U.G.C. : CPE Status

• Founder: Padmabhushan Dr. Karmaveer Bhaurao Patil, D. Litt.

• Principal: Dr. Mrs. Gaikwad P. S., MA, Ph.D., SET

Ref. 1542/2020-21

Date: 23/03/2021

To,  
Hon'ble Dr. Uday Lokhande  
Arts and Commerce College,  
Satara.

Respected Sir,

We thank you for accepting our invitation as guest lecturer for the Lead College Programme organized on Tuesday 23<sup>rd</sup> March, 2021 and for your motivational talk on topic **"Entrepreneurial Skill"**.

We expect the same kind of co-operation in the future.

Thank you,

Yours sincerely,

Principal

Dhananjayrao Gadgil College of Commerce,  
Satara



• Dist. Satara (Maharashtra) Pin. 415 001  
• Email: dgccsatara@hotmail.com



• Off. : 02162-234729  
• Website: <http://www.dgccsatara.edu.in>



# Dhananjayrao Gadgil College of Commerce, Satara

An Autonomous college

DEPARTMENT OF COMPUTER APPLICATION

LEAD COLLEGE PROGRAMME

## Report

Programme Name: "Entrepreneurial Skill"

Date: 23/03/2021

Place: D.G.College, Satara.

The Programme on the topic "**Entrepreneurial Skill**" was organized by the Department of Computer Applications, Dhananjayrao Gadgil College of Commerce, Satara on 23<sup>rd</sup> March 2021 under 'Lead College Scheme' with active support of our respected Prin. Dr. P.S.Gaikwad.

The programme started with the felicitation of the guest speaker by Head of the Department Dr.S.A.Kurkute. Ms.N.A.Sawant introduced the Chief Guest .The Chief Guest Hon'ble Dr.Uday Lokhande reflected his profound knowledge on Entrepreneurial Skill. He took various kinds of interactive activities of students. 60 students for B.C.A. participated in this program.

Ms. V.S.Ghadage proposed the vote of thanks to resource person for giving us valuable guidance and making the program effective, the event proved to be very prolific to the students. All the faculty members Ms. V.S.Ghadage, Ms.N.A.Sawant, Ms V.S.Jagtap Cooperated to make this programme successful.



Head

Department of Computer Applications



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara  
(An Autonomous College)

Department of Computer Applications  
Organizing  
Lead College Programme  
On

**"Entrepreneurial Skills"**

Tuesday 23<sup>rd</sup> March 2021

Sr. No.	Student Name	Name of College	Class	Sign
1	BAGAL PRATIKSHA PANDHARINATH	D.G.C.C	BCA III	<i>Pratiksha</i>
2	BAGAT NEERAJ SHANKAR	D.G.C.C	BCA III	<i>Neeraj</i>
3	BALIP SHIVTEJ DIPAK			
4	BARGE KIRAN DEEPAK	D.G.C.C	BCA III	<i>Kiran</i>
5	BHOSALE SHREYAS JAYANT	DG.C.C	BCA III	<i>Shreyas</i>
6	CHAVAN DINESH MACCHINDRA	D.G.C.C	BCA III	<i>Dinesh</i>
7	DAMBE SHREYAS MAHESH	DG.C.C	BCA III	<i>Dambe</i>
8	DESHMUKH ANKIT RAJKUMAR			
9	DHEBE SAGAR CHANDRAKANT			
10	GAIKWAD ROSHANI SHASHIKANT	D.G.C.C	BCA III	<i>Roshani</i>
11	GHADGE RITESH PANDURANG	D.G.C.C	BCA III	<i>Ritesh</i>
12	GHORPADE APURVA KUNDALIK	DG.C.C	BCA III	<i>Apurva</i>
13	GOLE ANIKET DHANAJI			
14	GOSAVI PAWAN SACHIN			
15	JADHAV JAYDEEP RAMCHANDRA	D.G.C.C	BCA III	<i>Jaydeep</i>
16	JADHAV PRIYANKA MADHUKAR	DG.C.C	BCA III	<i>Priyanka</i>
17	JADHAV SHIVANI SANTOSH	DG.C.C	BCA III	<i>Shivani</i>
18	KADAM ADITYA SATISH	DG.C.C	BCA - III	<i>Aditya</i>
19	KALE KOMAL ASHOK			
20	KALE UTKARSHA BABU	D.G.C.C	BCA III	<i>Kale</i>
21	KAMBLE AMRAPALI GHANANAND	DG.C.C	BCA - III	<i>Amrapali</i>
22	KAMBLE HARISH NAMDEV	D.G.C.C	BCA III	<i>Harish</i>
23	KAMBLE MEGHA ANIL	D.G.C.C	BCA III	<i>Megha</i>
24	KATKAR PRATIK SANJEEV	D.G.C.C	BCA III	<i>Pratik</i>
25	KATKAR PRATIKSHA DADA			
26	KATKAR SAYALI SANJAY	DG.C.C	BCA - III	<i>Sayali</i>
27	KHANDARE VISHAKHA SHARAD	D.G.C.C	BCA - III	<i>Vishakha</i>
28	KHUDE MANGESH VIJAYANAND			
29	KIRDAT PRAJITA SANJAY	DG.C.C	BCA III	<i>Prajita</i>
30	KULKARNI ATHARV LAXMAN	DG.C.C	BCA III	<i>Atharv</i>
31	KULKARNI NIKHIL SHRIDHAR			
32	LEMBHE SOORAJ VIJAY			





33	LOHAR AISHWARYA SHANKAR	D.G.C.C.	BCA-III	Aishwarya
34	LOHAR AJAY GAJANAN	D.G.C.C.	BCA III	Ajay Lohar
35	MAHADIK OMKAR ADHIK	DGCC	BCA-III	Mahadik
36	MANE PRATIKSHA PRADIP	D.G.C.C.	BCA-III	Mane
37	MANE ROHIT VILAS	D.G.C.C.	BCA-III	Rohit
38	MOHITE VISHWAJEET VIJAYKUMAR	D.G.C.C.	BCA-III	Vijay
39	MORE ATHARV GANESH	D.G.C.C.	BCA-III	More
40	MULANI ARSHAD SHAUKAT	D.G.C.C.	BCA III	Mulani
41	NANDAGAVE AMAN ZAKIR	D.G.C.C.	BCA III	Nandagave
42	NISHAD RAJU RAMKUMAR	D.G.C.C.	BCA III	Nishad Raju
43	PATIL KRANTI PANDURANG	DGCC	BCA III	Patil
44	PATWEKAR MOIN SHARIF	DGCC	BCA III	Patwekar
45	PHADATARE MANALI SURESH	DGCC	BCA III	Phadare
46	SAGARE VAISHNAVI RAJENDRA	D.G.C.C.	BCA III	Sagare
47	SAKATE HEMANT SUNIL	D.G.C.C.	BCA III	Sakate
48	SALEKAR RUTUJA PRADIP	DGCC	BCA III	Salekar
49	SALUNKHE PALLAVI HANMANT	D.G.C.C.	BCA III	Salunkhe
50	SANAS YOGITA RAJENDRA	D.G.C.C.	BCA III	Sanas
51	SAPKAL SAURABH NITIN			
52	SHAIKH AALIYA SHAHID	D.G.C.C.	BCA-III	Shaikh
53	SHINDE ARTI KISHOR	D.G.C.C.	BCA III	Shinde
54	SHINDE PRANALI VILAS	D.G.C.C.	BCA III	Shinde
55	SHINGATE SANKET SANJAY			
56	SONAWANE AKASH SURESH	D.G.C.C.	BCA III	Sonawane
57	TATE HEMA DEEPAK	D.G.C.C.	BCA III	Tate
58	VIBHUTE ANKITA DHANANJAY	D.G.C.C.	BCA-III	Vibhute
59	WAGH SHANTANU SANJAY	D.G.C.C.	BCA-III	Wagh
60	YADAV ROHIT RAMESH	DGCC	BCA-III	Yadav
61	ZANJURNE SNEHAL SUDAM	D.G.C.C.	BCA III	Zanjurne
62	ANEKAR JAYESH SHIREESH	D.G.C.C.	Web-II	Anekar
63	BHOSALE AISHWARYA RAMESH	D.G.C.C.	web-II	Bhosale
64	GORE AISHWARYA SANTOSH	D.G.C.C.	web-II	Gore
65	MULLA RIJWANA KADIR	D.G.C.C.	Web-II	Mulla
66	SHEDGE MAYURI MAHADEV	D.G.C.C.	web-II	Shedge
67	KAMBLE HARISH NAMDEV	D.G.C.C.	web-II	Kamble
68	SURVE AMISHA ANIL	DGCC	web-II	Surve
69				
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71				
72				
73				
74				
75				



Sw-  
(SA wing)  
HOD  
(BCA Dept)



Rayat Shikshan Sanstha's  
**Dhananjayrao Gadgil College of Commerce, Satara .**  
(AN Autonomous College )

**Department of English**

**Lead College Programme on  
Workshop on Interview Technique**

Time:9.30am

Date :16-12-2017

**Table Proramme**

---

Introduction	: Mr.A.N.Pawar
Welcome & Felicitation	: Mr.A.N.Pawar
Address	: Dr.G.B.kalyanshetti
Vote of Thanks	: Mr.V.M.Godase
Venue	: H-19



Rayat Shikshan Sanstha's  
**Dhananjayrao Gadgil College of Commerce, Satara .**  
(AN Autonomous College )

Department of English

Lead College Programme on  
Workshop on Interview Technique

Date :16-12-2017





# Workshop on Interview Techniques

Date: 16/12/2017



organised by Dept of English



Rayat ShikshanSanstha's,  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**An Autonomous College**  
**NAAC A+ (CGPA-3.61) UGC CPE-Status ISO-9001-2015**

## **VOTERS AWARENESS PROGRAMMES**

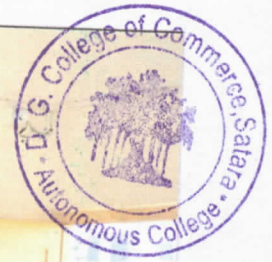
**Date:19.01.2019**

**Elocution Competition on Occasion of Voters Awareness Programme**

**Organized by Department of NSS**



# Elocution Competition on 18-19 the Occasion of 'Voters Awareness' Date - 19.01.2019



Vice Principal Dr. L.N. Ghatage addressing students about 'Importance of Vote & Voters'



Students participation in Elocution Competition.

*Signature*  
Head

Rayat ShikshanSanstha's,  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**An Autonomous College**  
**NAAC A+ (CGPA-3.61) UGC CPE-Status ISO-9001-2015**

## **Mock Interview**

**Date:02-09-2018**

**Conducted by Department of English**



**Rayat Shikshan Santha's  
Dhananjayrao Gadgil College of Commerce, Satara  
(An Autonomous College)  
Department of English  
Mock Interview conducted on 2<sup>nd</sup> September, 2018**



Rayat Shikshan Sanstha's

**Dhananjayrao Gadgil College of Commerce, Satara.**

(An Autonomous College)

**Department of English for Business Communication and Marketing****Lead College Activity**

Date: 16/03/2021

**Report**

The department of English for Business Communication and Marketing has organized two expert lectures under Lead College Activity on 6<sup>th</sup> March 2021 and 12<sup>th</sup> March 2021, Dr. Vaijayanti Otari, Asst. Prof, Dept. of English, Sardar Babasaheb Mane Mahavidyalaya, Rahimatpur) has delivered two lectures on 'Developing Positive Thinking and Attitude'. Her expert talk had a major impact on students and other participants. She mentioned that positive thinking helps all to develop overall personality of people.

Prof. Dr. Satish Ghadge, Principal. S. M. Bapuji Salunkhe Mahavidyala, Karad has motivated listeners with his subject 'Leadership and Assertive Skills' on 12<sup>th</sup> March, 2021. He mentioned that to become a leader one should start to lead themselves and should have assertive mindset to improve lifestyle.

The programme was inaugurated by Prin. Dr.P.S. Gaikwad, Principal, of the college and Prof. S.R. Suryawanshi, Lead College Coordinator, was present for the Programme. Dr.G.V. Jadhav welcomed the guest and introduced the resource person.

The said workshop proved very fruitful to students who attended the same.

  
Head,

Department of English



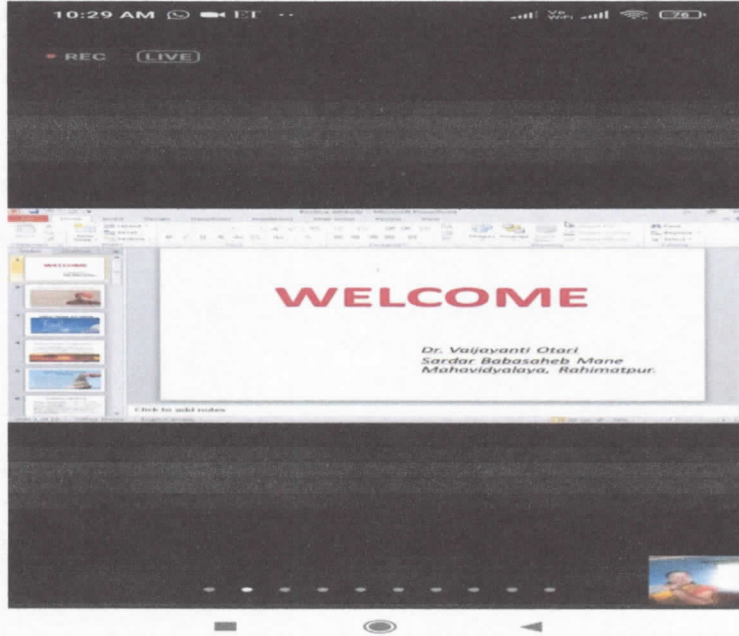


# Dhananjayrao Gadgil College of Commerce, Satara

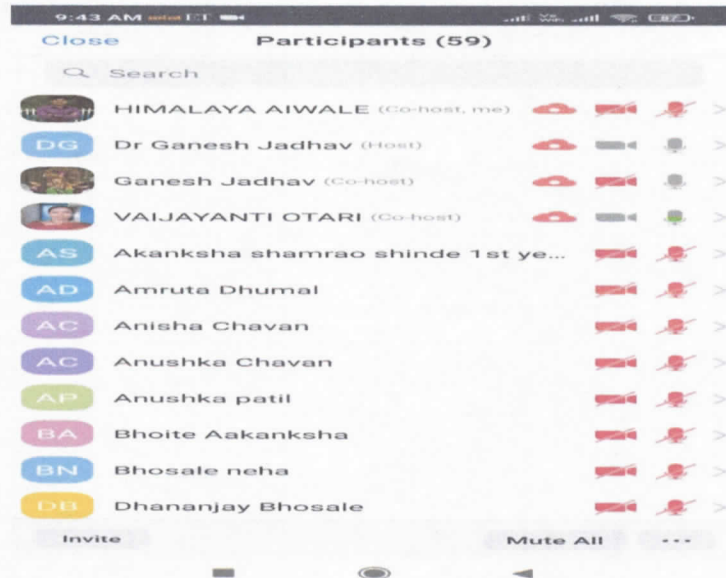
(An Autonomous & UGC-CPE Status College)

(NAAC Re- accredited with 'A+ with CGPA 3.61' Grade & ISO 9001-2015 Recertified,  
UGC PARAMARSH)

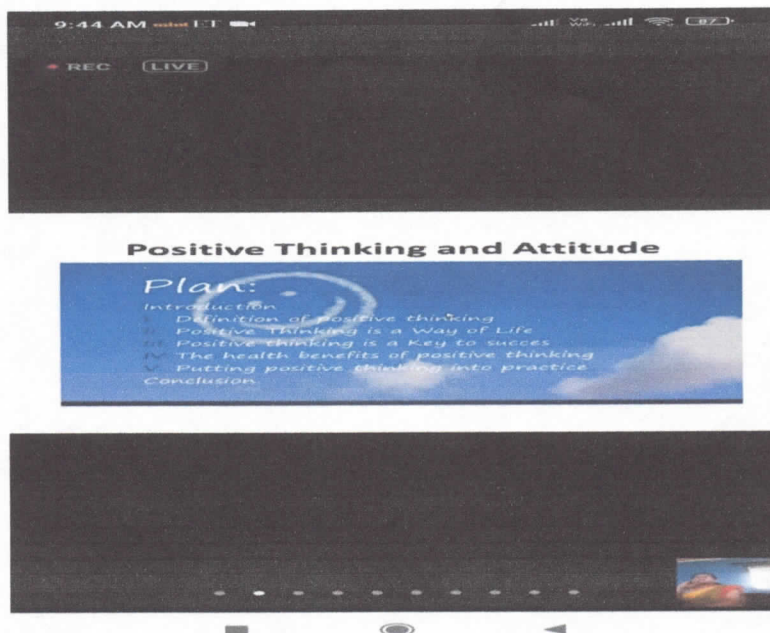
Date: 16/03/2021



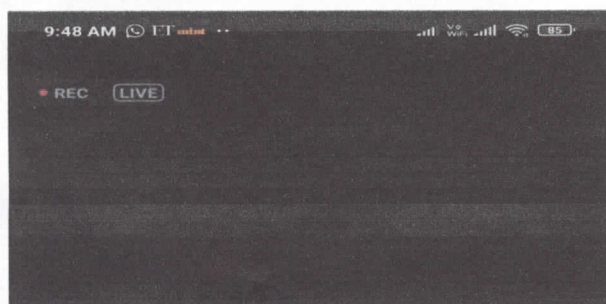
## Dr. Vaijayanti Otari's expert lecture on 'Developing Positive Thinking and Attitude'



## Screenshot of participant's participation



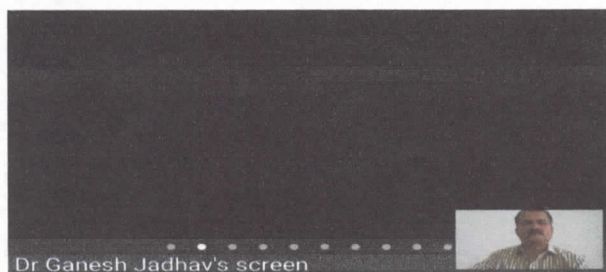
## Screenshot of PPT Presentation



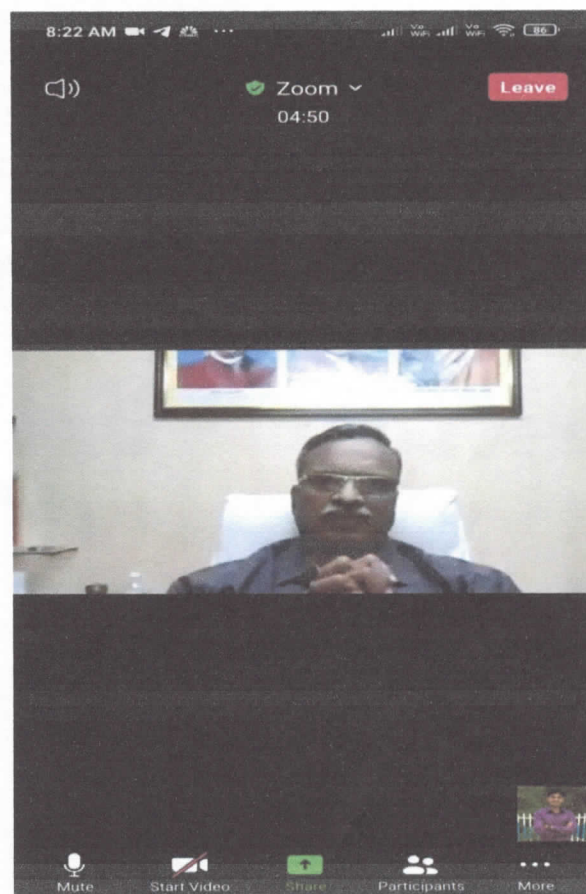
### WHAT IS POSITIVE THINKING ?

Positive Thinking means approaching life's challenges with a positive outlook. It is basically an optimistic state of mind which sees the bright side of life.

It is mental attitude that expects good & favorable result.



Dr Ganesh Jadhav's screen

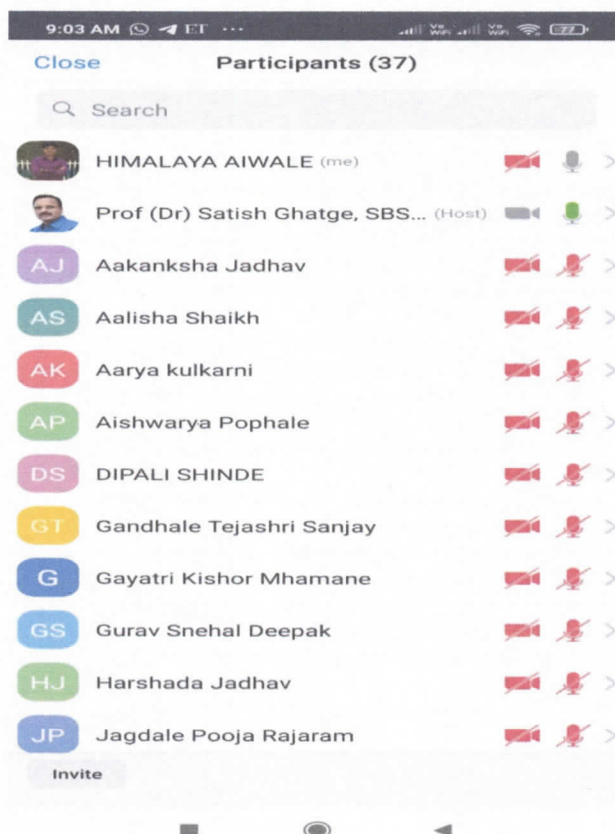


## Dr. Ganesh Jadhav's Welcome Speech





## Dr. Satish Ghadge is talking about 'Leadership and Assertive Skills



## Attendance of participant's





Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara  
(An Autonomous College)  
Affiliated to Shivaji University, Kolhapur

DEPARTMENT OF COMMERCE AND MANAGEMENT

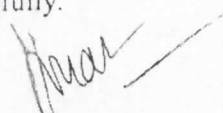
Entrepreneurship and Skill Development Cell

Report on Guest Lecture on  
Women Empowerment through Self Help Group

Department of Commerce and Management had organized Guest Lecture on 'Women Empowerment through Self Help Group' on 23rd December 2021, 9.30 a.m in Sou. Laxmibai Bhaurao Patil Auditorium. Chief Guest Hon'ble Mrs Bharati Kalange, Principal Dr. Pratibha Gaikwad, Vice Principal Dr. V. K. Sawant were present for the programme.

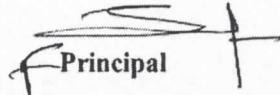
Dr. T.D.Mahanwar Head, Dept. of Commerce invited and felicitated the Chief Guest and introduced the programme, then Mrs. Bhagyashree Wagdole introduced the chief Guests. Then one Video Clip was shown to the audience on Bachat Gat. Hon'ble Mrs Bharati Kalange delivered the lecture on 'Women empowerment through Self Help Group'; She had also expressed her experiences on Self Help Group in Satara and women empowerment. She had also inspired students for creating awareness in society on self-help group. President of Programme, Vice Principal Dr. V. K. Sawant had given the remarks on the Programme on 'Women Empowerment through Self Help Group'.

Total 120 students and 12 teachers were present. Dr. S.V.Yadav presented a vote of Thanks on behalf of Dhananjayrao Gadgil College of Commerce Satara. Programme was conducted successfully.

  
Dr. T.D.Mahanwar

Head,

Commerce and Management Department

  
Principal

Dhananjayrao Gadgil College of Commerce

Satara







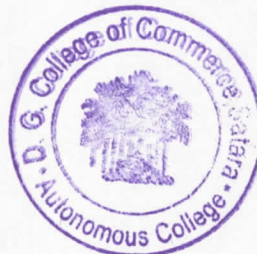
**Rayat Shikshan Sanstha's**  
**Dhananjayrao Gadgil College of Commerce, Satara**  
 (An Autonomous College)  
 Entrepreneurship and Skill Development Cell under RUSA  
 One Day Workshop on  
**'Women Empowerment through Self Help Groups'**  
 Attendance – 23/12/2021

Date: 23/12/2021

Day: Thursday

Time: 9:30 a.m.

Sr. No.	Name of the Students	Signature	Sr. No.	Name of the Students	Signature	
1)	Kunal Sanjay Kamble		22)	Kamble Aditya Jitendra		IT
2)	Om Deepak Surve		23)	Bartakke Atharv Pajesh		IT
3)	Yash Sanjay Bankar		24)	Abhishek Ganaba Shinde		IT
4)	Rushikesh Sanjay Jare		25)	Harshal Santosh Koli		IT
5)	Gianesh Bhausaheb Kumbhar		26)	Kadam Bhurda Babun		IT
6)	Dhananjay Ranaso Bhosale		27)	Ghadge Mayur Sadashiv		IT
7)	Shinde Shambhura Shrimant		28)	Padwal Jeevan Dattatray		IT
8)	Torule Phiraj Santosh		29)	Dhamnerkar Niranjan Narendra		IT
9)	Phale Vishnu Bhimodav		30)	Shinde Suraj Prakash		IT
10)	Kirve Sourabh Sandeep		31)	Ghadge Shubham Suresh		IT
11)	Pawar Abhijit Shrimant		32)	Pokhar Manish Makarand		IT
12)	Katpadi Rahul Sanjay		33)	Kulkarni Priti Rahul		Reg II
13)	Mane Samru Ravindra		34)	Kirdat Shreyas Satyvaan		Reg II
14)	Ithape Pratik Vijay		35)	Chavan Akshada Eknath		B.Com II
15)	Barkade Hrishikesh Jitendra		36)	Sawant Rashni Balu		B.Com II
16)	Chavan Suraj Raju		37)	Skamble Shreyas Vishwanath		B.Com II
17)	Jadhav Deep Umesh		38)	Salunkhe Rishmi Rajesh		B.Com II
18)	Mansuri Rojardin Naim		39)	Shinde Akanksha Shammoo		B.Com II
19)	Lawand Abhishek Vithal		40)	Pawar Akanksha Rajendra		B.Com II
20)	Madanik Ashish Anil		41)	Devnakhakar Harshada Vasant		B.Com II
21)	Jadhav Pratik Sayaji		42)	Kanase Kalyani Balkrishna		B.Com II





Rayat Shikshan Sanstha's

**Dhananjayrao Gadgil College of Commerce, Satara**

**(An Autonomous College)**

**Entrepreneurship and Skill Development Cell**

**Guest Lecture**

**on**

**'Women Empowerment through Self Help Group'**

**Date: Thursday 23/12/2021**

**Time: 9:30 a.m.**

**Venue: Smt. Laxmibai Bhaurao Patil Auditorium**

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**Programme Schedule**

**Floral tribute**

**By Chief Guest**

**Introduction & Welcome**

**Dr. T. D. Mahanwar**  
**Head, Dept. of Commerce & Management**

**Introduction of Chief Guest**

**Smt. B. R. Wagdole**

**Speech by**

**Mrs. Bharti Kalange**

**Subject**

**'Women Empowerment through Self Help  
Group'**

**Presidential Address**

**Hon'ble Prin. Dr. P. S. Gaikwad**

**Vote of Thanks**

**Dr. S. V. Yadav**

**Compering**

**Miss. V. N. Pai**

---

**2021-22**







Rayat Shikshan Sanstha's

**Dhananjayrao Gadgil College of Commerce, Satara**

(An Autonomous College)

Entrepreneurship and Skill Development Cell

Guest Lecture

on

**'Women Empowerment through Self Help Group'**

Date: Thursday 23/12/2021

Time: 9:30 a.m.

Venue: Smt. Laxmibai Bhaurao Patil Auditorium

---

**Programme Schedule**

Floral tribute

**By Chief Guest**

Introduction & Welcome

**Dr. T. D. Mahanwar**  
Head, Dept. of Commerce & Management

Introduction of Chief Guest

**Smt. B. R. Wagdole**

Speech by

**Mrs. Bharti Kalange**

Subject

**'Women Empowerment through Self Help Group'**

Presidential Address

**Hon'ble Prin. Dr. P. S. Gaikwad**

Vote of Thanks

**Dr. S. V. Yadav**

Compering

**Miss. V. N. Pai**

---

2021-22



Rayat Shikshan Sanstha's  
**DHANANJAYRAO GADGIL COLLEGE OF COMMERCE, SATARA**

ESTD June 1971

NAAC B-acc rated A+ U GPA 1.61 RUSA Beneficiary

Permanent Affiliation: Uo-1090-1024-Vi Shri 2 Vistar Bhawan Mumbai Dt-30 August 1991

College Index No- 21/10/02

Principal: Dr. Dhananjay R. Gadgil MA, PhD, SET

An Autonomous College

ISO-9001:2015 Re-certified

UDIAS No. 27/11/0026506

Founder: Padmabharshani Dr. Karmaveer Bhaurao Patil

U.G.C. CPE (PARAMARSHI) Status

Autonomous College Notification: F22-1/2016 March 2016

Ref: By Hand / 2021-22

Date: 22/12/2021

To,

Hon'ble Mrs. Bharati Kalange

Satara

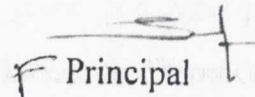
Subject: - Invitation as a Resource Person .....

Respected Madam,

With reference to the above subject, it gives us a great pleasure to invite you as a Chief Guest for the One Day Workshop on 'Women Empowerment through Self Help Groups' organized by Department of Commerce and Management under RUSA- Entrepreneurship and Skill Development Cell to be held on 23<sup>rd</sup> December, 2021 at 9.30 a.m.

Thank you.



  
Principal

Dhananjayrao Gadgil College of Commerce, Satara

Dist. Satara (Maharashtra) Pin. 415 001.  
Email: dgccsatara@hotmail.com

Off. : 02162-234729

Website: <http://www.dgccsatara.edu.in>





**Rayat Shikshan Sanstha's**  
**DHANANJAYRAO GADGIL COLLEGE OF COMMERCE, SATARA**

Estd. June 1971

Permanent Affiliation - UGC (CGPA 3.51) RUSA Beneficiary

Permanent Affiliation - LKF/1090/4024/Vi Shri 2, Vistar Bhuvan Mumbai Dt. 30 August 1991

Junior College Index No. 21 10 002

Principal: Dr. Mrs. Galkwad P. S., M.A., Ph.D., SET

An Autonomous College

ISO-9001:2015 Re-certified

UDIAS No. 273110026506

Founder: Padmabhushan Dr. Karmayee Bhaurao Patil

U.G.C. - CPE PARAMARSH Status

Autonomous College Notification: F22-1/2016 March 2016

Ref. By hand / 2021-22

Date: 23/12/2021

To,

Hon'ble Mrs. Bharati Kalange

Satara

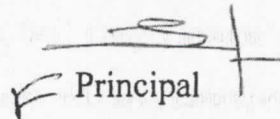
Respected Madam,

We thank you for accepting our invitation as a Chief Guest for One Day Workshop on 'Women Empowerment through Self Help Groups' organized by Department of Commerce and Management under RUSA- Entrepreneurship and Skill Development Cell held on 23<sup>rd</sup> December, 2021 at 9.30 a.m.

We expect the same kind of co-operation in the future.

Thank you,



  
Principal

Dhananjayrao Gadgil College of Commerce, Satara

E.D cell programme

Royal Shikshan Sansitha  
**DHANANJAYRAO GADGIL COLLEGE OF COMMERCE, SATARA**

NAAC Reaccredited with 'A+' Grade (CGPA 3.61) • ISO-9001-2008 Re-certified • U.G.C. : CPE Status  
• Founder : Padmabhusan Dr. Karmaveer Bhaurao Patil, D. Litt.

• Principal : Dr. Mrs. Gaikwad P. S. : MA, Ph.D., SET

Ref. By Hand / 2020-21

Date : 16/03/2021

To,  
Hon'ble Dr. Uday Lokhande  
Arts and Commerce College,  
Satara.

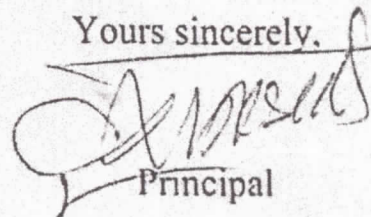
Subject : - Invitation as a Guest lecturer .....

Respected Sir,

With reference to the above subject , It gives us a great pleasure to invite you as a Guest lecturer on topic '**Entrepreneurial Skill**' organized on occasion of Lead College Programme to be held on Thursday 18<sup>th</sup> March , 2021 at 9.30 a.m. at Sau. Laxmibai Patil Auditorium.

Thank you.

Yours sincerely,

  
Principal

Dhananjayrao Gadgil College of Commerce. Satara

Dist. Satara (Maharashtra) Pin, 415 001.  
Email : dgccsatara@hotmail.com



Off. : 02162-234729  
Website : <http://www.dgccsatara.edu.in>





Rayat Shikshan Sanstha's

**Dhananjayrao Gadgil College of Commerce, Satara**  
(An Autonomous College, Affiliated to Shivaji University, Kolhapur)

Department of Commerce & Management

Lead College Programme

Entrepreneurship Skill

Attendance

Date: 18/03/2021	Day: Thursday	Time: 9.30 a.m.
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Sr. No	Name of the Students	Signature	Sr. No	Name of the Students	Signature
1	Auxile Asha Dagadu	Auxile.	30	Rone Samrath Barchandra	Rone
2	Mane Monali Tatyaba	Mane	31	Mare Rushikesh Dilip	Mare
3	Malusare Dhanashri Anil	Malusare	32	Ruphal Rohan Ramdas	Ruphal
4	Sayyad Ayesha Ismail	AI Sayyad	33	Kamble AKshay Dipak	Kamble
5	Borhal Rutuja Madhusud	Borhal	34	Kulal Yogesh Tanaj	Kulal
6	Dhane Komal Mahesh	Dhane	35	Pise Shantaj Popal	Pise
7	Devade Ankita Vijay	Devade	36	Yadav Suraj Satyawar	Yadav
8	Chembare Priya Bharat	Chembare	37	Kachm Pradyum Pradip	Kachm
9	Bhavar Akanksha Ajay	Bhavar	38	Gore Aishwarya Santosh	Gore
10	Wagh Rutuja Arjun	Wagh	39	Kamble Kamish Namdev	Kamble
11	Mulla Simran Basu	Mulla	40	Anekar Jayesh Shireesh	Anekar
12	Not Tanvi Sanjay	Not	41	Mulvi Arun Shantaj	Mulvi
13	Karande Snehal Rajendra	Karande	42	Neshmukh Rudik Sanjay	Neshmukh
14	Yadav Dipti Shridhar	Yadav	43	Omkar Kishor Jingle	Omkar
15	Jadhav Pradnya Rajendra	Jadhav	44	Babar Nirbhay Vikas	Babar
16	Solunkhe Pritanka Pandu	Solunkhe	45	Gedikwad Storeya Anil	Gedikwad
17	Shinde Shradha Kishor	S.K. Shinde	46	Bhosale Urnila Santaji	Bhosale
18	Shinde Prajakta Krishna	Shinde	47	Indulkar Pradnya	Indulkar
19	Vesant D. Gidwani	V.Gidwani	48	Indulkar Akanksha	Indulkar
20	Tilkar Sampada Ashok	Tilkar	49	Santpal Sajana	Santpal
21	Patil Tejasvi Dilip	Patil	50	Kalokhe Aarti D.	Kalokhe
22	Pawar Akashala Laxman	A.Pawar	51	Kirtikudav Gayatri B.	Gayatri
23	Togdale Ganyukta Gritish	Togdale	52	Jadhav Pratiksha Devidas	Jadhav
24	Kulkarni Rutuja Prasad	R.P. Kulkarni	53	Dalvi Prathmesh Pritin	Dalvi
25	Patil Anuja Atul	Patil	54	Mane Apoorva Ravindra	Mane
26	Kalbhori Shilpa Sopan	Kalbhori	55	Bhadge Nikita Ramesh	Bhadge
27	Nalawade Rutuja Chandrakant	Nalawade	56	Nanavate Aarti Jagdish	Nanavate
28	Jadhav Tanuja Dilip	Jadhav	57	Naughane Rutika Govind	Naughane
29	Babole Aniket Santosh	Babole	58	Shelar Nikita Ganpat	Shelar

**Principal**  
Dhananjayrao Gadgil College of  
Commerce, Satara







# **Dhananjayrao Gadgil College of Commerce, Satara**

An Autonomous college

## **DEPARTMENT OF COMPUTER APPLICATION LEAD COLLEGE PROGRAMME**

### **Report**

**Programme Name: "Entrepreneurial Skill"**

**Date: 23/03/2021**

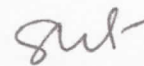
**Place: D.G.College, Satara.**

The Programme on the topic "**Entrepreneurial Skill**" was organized by the Department of Computer Applications, Dhananjayrao Gadgil College of Commerce, Satara on 23<sup>rd</sup> March 2021 under 'Lead College Scheme' with active support of our respected Prin. Dr. P.S.Gaikwad.

The programme started with the felicitation of the guest speaker by Head of the Department Dr.S.A.Kurkute. Ms.N.A.Sawant introduced the Chief Guest .The Chief Guest Hon'ble Dr.Uday Lokhande reflected his profound knowledge on Entrepreneurial Skill. He took various kinds of interactive activities of students. 60 students of B.C.A. participated in this program.

Ms. V.S.Ghadage proposed the vote of thanks to resource person for giving us valuable guidance and making the program effective, the event proved to be very prolific to the students. All the faculty members Ms. V.S.Ghadage, Ms.N.A.Sawant, Ms V.S.Jagtap Cooperated to make this programme successful.



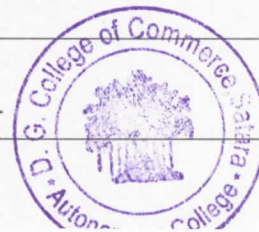
  
Head

Department of Computer Applications

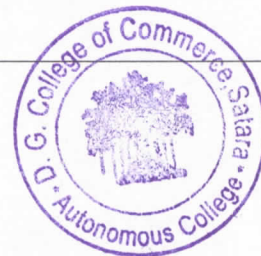


**Dhananjayrao Gadgil College of Commerce Satara**  
**Constituent College of Karmaveer Bhaurao Patil University, Satara**  
**Celebration of Birth & death anniversary of Indian leaders , great Personalities**

Sr.No.	Date	Name of the leader, Grete Persons	Birth , Death Anniversary
1	07 <sup>th</sup> June	सौ लक्ष्मीबाई भाऊराव पाटील Sou.Laxmibai Bhaurao Patil	Birth Anniversary
2	16 <sup>th</sup> June	आप्पासाहेब भाऊराव पाटील Appasaheb Bhaurao Patil	Birth Anniversary
3	26 <sup>th</sup> June	राजर्षी छत्रपती शाहू महाराज Rajashri Shahu Maharaj	Birth Anniversary
4	23 <sup>rd</sup> July	लोकमान्य बाळ गंगाधर टिळक Lokmanya Bal Gangadhar Tilak	Birth Anniversary
5	1 <sup>st</sup> August	लोकमान्य बाळ गंगाधर टिळक Lokmanya Bal Gangadhar Tilak	Death Anniversary
6	1 <sup>st</sup> August	साहित्यरत्न लोकशाहीर अण्णाभाऊ साठे Lokshahir Annabhau Sathe	Birth Anniversary
7	3 <sup>rd</sup> August	क्रांतीसिंह नाना पाटील Krantisinh Nana Patil	Birth Anniversary
8	5 <sup>th</sup> September	डॉ. सर्वपल्ली राधाकृष्णन - शिक्षक दिन Teachers Day	Birth Anniversary
9	22 <sup>nd</sup> September	कर्मवीर भाऊराव पाटील Karmaveer Bhaurao Patil	Birth Anniversary
10	2 <sup>nd</sup> October	महात्मा गांधी, लाल बहादूर शास्त्री Mahatma Gandhi, Lal Bahadur Shastri	Birth Anniversary
11	15 <sup>th</sup> October	डॉ.ए. पी.जे. अब्दुल कलाम - वाचन प्रेरणा दिवस Dr.A.P.J.Abdul Kalam- Vachan Prerana Din	Birth Anniversary
12	31 <sup>st</sup> October	इंदिरा गांधी Indira Gandhi	Death Anniversary
13	31 <sup>st</sup> October	सरदार वल्लभभाई पटेल Sardar Vallabh Bhai Patel	Birth Anniversary
14	14 <sup>th</sup> November	पंडित नेहरू Pandit Jawaharlal Nehru	Birth Anniversary
15	19 <sup>th</sup> November	इंदिरा गांधी Indira Gandhi	Birth Anniversary
16	28 <sup>th</sup> November	महात्मा ज्योतीबा फुले Mahatama Jyotiba Phule	Death Anniversary
17	06 <sup>th</sup> December	डॉ.बाबासाहेब आंबेडकर Dr.Babasaheb Ambedkar	Death Anniversary



18	02 <sup>nd</sup> January	महर्षी विठ्ठल रामजी शिंदे Maharshi Vitthal Ramaji Shinde	Death Anniversiary
19	03 <sup>rd</sup> January	क्रांतीज्योती सावित्रीबाई फुले Krantijyoti Savitribai Phule	Birth Anniversiary
20	12 <sup>th</sup> January	जिजाऊ आऊसाहेब Geejau Ma Saheb	Birth Anniversiary
21	12 <sup>th</sup> January	स्वामी विवेकांनंद Swami Vivekananda	Birth Anniversiary
22	23 <sup>rd</sup> January	नेताजी सुभाषचंद्र बोस Netaji Subhash Chandra Bosh	Birth Anniversiary
23	30 <sup>th</sup> January	महात्मा गांधी Mahatma Gandhi	Death Anniversiary
24	19 <sup>th</sup> Febuary	छत्रपती शिवाजी महाराज Chhtrapati Shivaji Maharaj	Birth Anniversiary
25	23 <sup>rd</sup> Febuary	संत गाडगेबाबा महाराज Sant Gadgebaba Maharaj	Birth Anniversiary
26	27 <sup>th</sup> Febuary	मराठी भाषा दिन Marathi Bhasha Din	Book Exhibition
27	12 <sup>th</sup> March	यशवंतराव चव्हाण Yashwantrao Chavan	Birth Anniversiary
28	23 <sup>rd</sup> March	शहीद दिन - शहीद भगतसिंग, राजगुरू, सुखदेव Shahid Bhagat Sing, Rajguru, Sukhdeo	Death Anniversiary
29	itqalnausaar	सौ लक्ष्मीबाई भाऊराव पाटील Sou. Laxmibai Bhaurao Patil	Death Anniversiary
30	10 <sup>th</sup> April	धनंजयराव रामचंद्र गाडगीळ Dhananjayrao Ramchandra Gadgil	Birth Anniversiary
31	11 <sup>th</sup> April	महात्मा ज्योतीबा फुले Mahatma Jyotiba Phule	Birth Anniversiary
32	14 <sup>th</sup> April	डॉ. बाबासाहेब आंबेडकर Dr. Babasaheb Ambedkar	Birth Anniversiary
33	9 <sup>th</sup> May	कर्मवीर भाऊराव पाटील Karmaveer Bhaurao Patil	Death Anniversiary
34	20 <sup>th</sup> May	आप्पासाहेब भाऊराव पाटील Appasaheb Bhaurao Patil	Death Anniversiary
35	28 <sup>th</sup> May	स्वातंत्र्यवीर सावरकर Vinayak Damodar Savarkar	Birth Anniversiary
36	31 <sup>st</sup> May	अहिल्यादेवी होळकर Ahilyadevi Holkar	Birth Anniversiary





**Dhananjayrao Gadgil College of Commerce, Satara**  
 Constituent College of Karmaveer Bhaurao Patil University, Satara  
**Activities of the Library 2017 -18 Onwards**



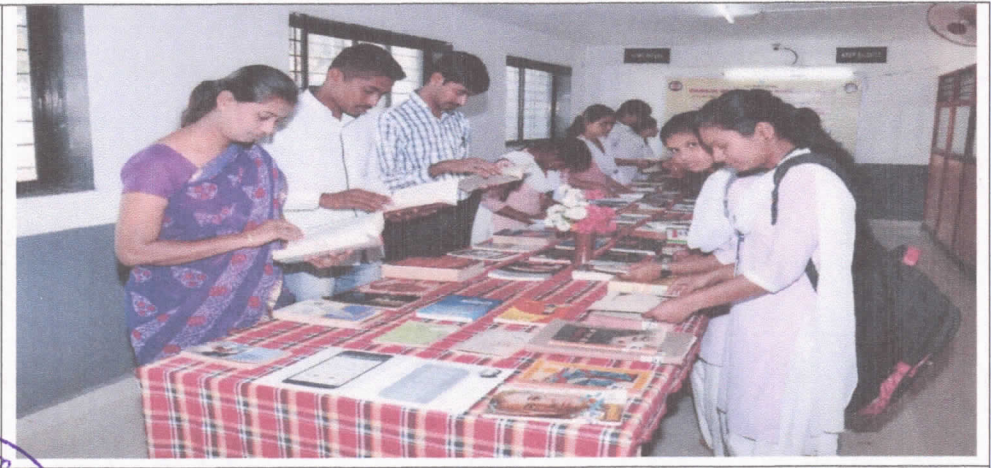
Exhibition of books on the occasion of Vacahn Prerana divas -  
 Prin.Dr.M.A.Shaikh and other Dt.15<sup>th</sup> Oct 2017



Exhibition of books on the occasion of Vacahn Prerana divas-  
 Prin.Dr.M.A.Shaikh , Prin.Dr.Prathibha Gaikwad and Teaching staff Dt.15<sup>th</sup> Oct 2017



Celebration of Birth Anniversary of Kavi Kusumagraj  
 Dt.27 February 2018



Exhibition of books on the occasion of Birth Anniversary of Kavi Kusumagraj  
 Dt.27 February 2018







Visit of UGC -CPE Committee to Library Dt.23.09.2018



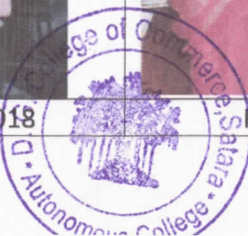
Exhibition of books on the occasion of Birth Anniversary of  
Dr.A.P.J.Abdul Kalam Dt.15<sup>th</sup> October 2018



Felicitatation of books to Honourable Persons Dt.15<sup>th</sup> October 2018



Felicitatation of books to Sanstha Authority Dt.15<sup>th</sup> October 2018







Lokrajya Vachak Abhiyan – Speech by Shweta Singhal , Collector Satara Dist.  
Dt.14<sup>th</sup> October 2019



Teachers & Students attend the programme Lokrajya Vachak Abhiyan  
Dt.14<sup>th</sup> October 2019



Celebration of Birth Anniversary of Mahatma Gandhi & Lal Bahadur Shastri  
Dt.02<sup>nd</sup> October 2019



Organisation of book exhibition on the occasion of Marathi Bhasha Din  
Dt. 27<sup>th</sup> February 2019







Visit to the Book Exhibition – Marathi Bhasha Din -Honourable Dr.Anil Patil  
Chairman, Rayat Shikshan Sanstha Satara Dt.27<sup>th</sup> February 2020



Felicitation of book to Student - Honourable Dr.Anil Patil  
Chairman, Rayat Shikshan Sanstha Satara Dt.27<sup>th</sup> February 2020



Organisation of book exhibition on the occasion of Marathi Bhasha Din  
Dt. 27<sup>th</sup> February 2020



Celebration of Birth Anniversary of Dr. Sarvepalli Radhakrishnan as a Teacher's Day  
Dt.05<sup>th</sup> September 2021







Visit to the Book Exhibition – Marathi Bhasha Din -Honourable Dr.Anil Patil  
Chairman, Rayat Shikshan Sanstha Satara Dt.27<sup>th</sup> February 2020



Felicitation of book to Student - Honourable Dr.Anil Patil  
Chairman, Rayat Shikshan Sanstha Satara Dt.27<sup>th</sup> February 2020



Organisation of book exhibition on the occasion of Marathi Bhasha Din  
Dt. 27<sup>th</sup> February 2020



Celebration of Birth Anniversary of Dr. Sarvepalli Radhakrishnan as a Teacher's Day  
Dt.05<sup>th</sup> September 2021







Powai Naka DGCC, M2P7+2PG, Powai Naka,  
Satara, Maharashtra 415001, India

Latitude  
17.6851014°

Longitude  
74.0143764°

Local 11:56:04 AM  
GMT 06:26:04 AM

Altitude 12.71 meters  
Saturday, 15.10.2022

Inauguration of Book Exhibition on the occasion of birth anniversary of  
Dr.A.P.J.Abbdul Kalam Dt.15<sup>th</sup> October 2022



Powai Naka DGCC, M2P7+2PG, Powai Naka,  
Satara, Maharashtra 415001, India

Latitude  
17.6851018°

Longitude  
74.014281°

Local 11:56:30 AM  
GMT 06:26:30 AM

Altitude 12.71 meters  
Saturday, 15.10.2022

Felicitation of books on the occasion of birth Anniversary of  
Dr.A.P.J.Abbdul Kalam Dt.15<sup>th</sup> October 2022



Powai Naka DGCC, M2P7+2PG, Powai Naka,  
Satara, Maharashtra 415001, India

Latitude  
17.6850987°

Longitude  
74.0142831°

Local 11:58:33 AM  
GMT 06:28:33 AM

Altitude 12.71 meters  
Saturday, 15.10.2022

Felicitation of books on the occasion of birth Anniversary of  
Dr.A.P.J.Abbdul Kalam 15<sup>th</sup> October 2022



M2M7+QHP, Powai Naka, Satara,  
Maharashtra 415001, India

Latitude  
17.684541°

Longitude  
74.0138333°

Local 12:02:28 PM  
GMT 06:32:28 AM

Altitude 623.9 meters  
Thursday, 15 Sep 2022

Speech on Use of Library Resources In Research  
Resource person Dr.Dhananjay Sutar , In Charge Director Br.Balasaheb Khardekar  
Knowledge Resource Centre Shivaji University Kolhapur 15<sup>th</sup> September 2022





Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

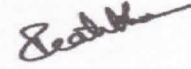
Autonomous College

Department of Library

Notice

Dt.28.09.2017

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Rashtrapita Mahatma Gandhi & Lal Bahadur Shastri on 2<sup>nd</sup> October 2017 at 9.15 am in front of the administrative office.



**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

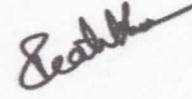
Autonomous College

Department of Library

Notice

Dt.16.02.2018

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Chhatrapati Shivaji Maharaj on 19<sup>th</sup> February 2018 at 9.15 am in front of the administrative office.



**PRINCIPAL**  
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of Commerce, Satara





Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

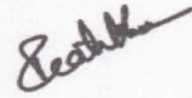
Autonomous College

Department of Library

Notice

Dt.13.04.2018

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Dr. Babasaheb Ambedkar on 14<sup>th</sup> April 2018 at 9.15 am in front of the administrative office.



**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

Autonomous College

Department of Library

Notice

Dt.01.10.2019

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Rashtrapita Mahatma Gandhi on 2<sup>nd</sup> October 2019 at 9.00 am in front of the administrative office.



  
**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

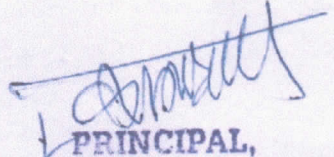
Autonomous College

Department of Library

Notice

Dt.27.02.2019

All the faculty members are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Vishnu Vaman Shirwadkar on 27<sup>th</sup> February 2019 at 11.15 am in front of the administrative office.

  
PRINCIPAL,  
Dhananjayrao Gadgil College  
of Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara  
Autonomous College  
Department of Library

Notice

Dt.09.04.2019

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Dr. Babasaheb Ambedkar on 14<sup>th</sup> April 2019 at 9.15 am in front of the administrative office.

  
PRINCIPAL,  
Dhananjayrao Gadgil College  
of Commerce, Satara





Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

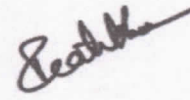
Autonomous College

Department of Library

Notice

Dt.01.10.2019

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Rashtrapita Mahatma Gandhi on 2<sup>nd</sup> October 2019 at 9.00 am in front of the administrative office.



**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

Autonomous College

Department of Library

Notice

Dt.14.10.2019

All the faculty members are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Dr.A.P.J.Abdul Kalam on 15<sup>th</sup> October 2019 at 10.30 am in reading room of the library.

  
**PRINCIPAL,**  
Dhananjayrao Gadgil College  
of Commerce, Satara





Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

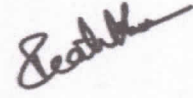
Autonomous College

Department of Library

Notice

Dt.17.02.2020

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Chhatrapati Shivaji Maharaj on 19<sup>th</sup> February 2020 at 9.00 am in front of the administrative office.



**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

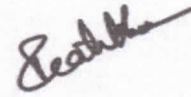
Autonomous College

Department of Library

Notice

Dt.05.12.2020

All the heads of the departments are hereby informed that they have to attend the celebration of **Death Anniversary of Hon'ble Dr. Babasaheb Ambedkar on 06<sup>th</sup> December 2020 at 9.30 am** in front of the administrative office.



**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara





Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

Autonomous College

Department of Library

Notice

Dt.02.01.2021

All the faculty members are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Krantijyoti Savitribai Phule on 03<sup>rd</sup> January 2021 at 09.30 am in front of the Administrative office.

  
PRINCIPAL,  
Dhananjayrao Gadgil College  
of Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

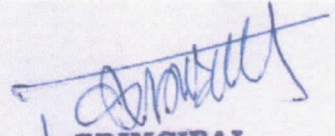
Autonomous College

Department of Library

Notice

Dt.18.02.2021

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Chhatrapati Shivaji Maharaj on 19<sup>th</sup> February 2021 at 9.30 am in front of the administrative office.

  
PRINCIPAL,  
Dhananjayrao Gadgil College  
of Commerce, Satara





Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

Autonomous College

Department of Library

Notice

Dt.03.09.2021

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Dr.Sarvapalli Radhakrishnan as a Teachers day on 05<sup>th</sup> September 2021 at 10.00 am in front of the administrative office.



  
**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara

Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

Autonomous College

Department of Library

Notice

Dt.01.10.2021

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Rashtrapita Mahatma Gandhi & Lal Bahadur Shastri on 2<sup>nd</sup> October 2021 at 10.00 am in front of the administrative office.



  
**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

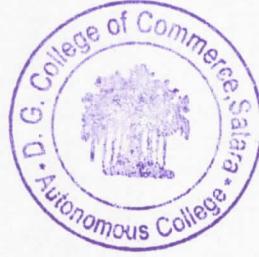
Autonomous College

Department of Library

Notice

Dt.30.10.2021

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Sardar Valabhabhai Patel & Death Anniversary of Indra Gandhi on 31<sup>st</sup> October 2021 at 09.45 am in front of the administrative office.



  
**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara

Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara  
Autonomous College  
Department of Library

Notice

Dt.13.11.2021

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Pandit Nehru on 14<sup>th</sup> November 2021 at 09.30 am in front of the administrative office.



  
**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

Autonomous College

Department of Library

Notice

Dt.31.03.2022

All the faculty members are hereby informed that they have to attend the celebration of Death Anniversary of Hon'ble Rayat Mauli Sou.Laxmibai Bhaurao Patil on 01<sup>st</sup> April 2022 at 10.30 am in front of the administrative office.



  
Principal  
Dhananjayrao Gadgil College of  
Commerce, Satara

Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

Autonomous College

Department of Library

Notice

Dt.09.04.2022

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Dhananjay Rao Gadgil on 10<sup>th</sup> April 2022 at 09.00 am in front of the administrative office.



  
**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

Autonomous College

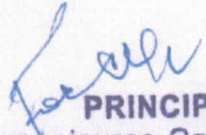
Department of Library

Notice

Dt.09.04.2022

All the faculty members are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Mahatma Jyotirao Phule on 11<sup>th</sup> April 2022 at 11.00 am in front of the administrative office.



  
**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara

Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

Autonomous College

Department of Library

Notice

Dt.13.04.2022

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Dr. Babasaheb Ambedkar on 14<sup>th</sup> April 2022 at 8.45 am in front of the administrative office.



  
Principal  
Dhananjayrao Gadgil College of  
Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

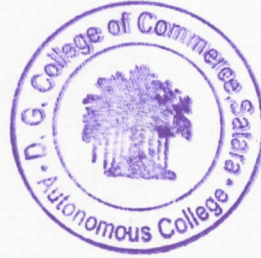
Autonomous College

Department of Library

Notice

Dt.25.06.2022

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Rajarshi Shahu Maharaj on 26<sup>th</sup> June 2022 at 9.00 am in front of the administrative office.



  
Principal  
Dhananjayrao Gadgil College of  
Commerce, Satara

Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

Autonomous College

Department of Library

Notice

Dt.30.09.2022

All the heads of the departments are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Rashtrapita Mahatma Gandhi & Lal Bahadur Shastri on 2<sup>nd</sup> October 2022 at 9.00 am in front of the administrative office.



  
Principal  
Dhananjayrao Gadgil College of  
Commerce, Satara



Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

Autonomous College


Department of Library

Notice

Dt.15.10.2022

All the faculty members are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Dr.A.P.J.Abdul Kalam on 15<sup>th</sup> October 2022 at 11.30 am in the reading room of the library.



  
Principal  
Dhananjayrao Gadgil College of  
Commerce, Satara

Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara

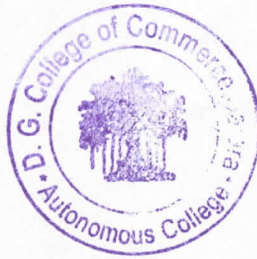
Autonomous College

Department of Library

Notice

Dt.31.10.2022

All the faculty members are hereby informed that they have to attend the celebration of Birth Anniversary of Hon'ble Sardar Vallabhbhai Patel & Death Anniversary of Hon'ble Indira Gandhi on 31<sup>st</sup> October 2022 at 11.30 am in the reading room of the library.



  
**PRINCIPAL**  
Dhananjayrao Gadgil College  
of Commerce, Satara

2020-21  
"EDUCATION THROUGH SELF HELP IS OUR MOTO"



RAYAT SHIKSHAN SANSTHA'S

**DHANANJAYRAO GADGIL COLLEGE OF COMMERCE**

SATARA, DIST - SATARA.

(An Autonomous College)



CLASS : B.Com. - II (B.VOC.FMS)  
SUBJECT : ENVIRONMENTAL STUDIES  
PROJECT NAME: Environmental impact of festivals  
in India.  
SUBMITTED BY

SR. NO.	STUDENT NAME	ROLL NO.	SIGN.
1	Baxge Pxiya Sunil	3	P.S. Baxge
2	Mote Minakshi Milind	45	MM Mote
3	Pathan Saniya Sameex	49	Paniyo
4			
5			

UNDER THE GUIDANCE OF

Prof. P. R. Vhatkar (M.A., B.Ed., SET, NET)

Department of Environmental Studies

2020-21







Rayat Shikshan Sanstha's

**DHANANJAYRAO GADGIL COLLEGE OF  
COMMERCE, SATARA  
(An Autonomous College)  
CERTIFICATE**

**Department of Environmental Studies**

DATE 18-3-2021

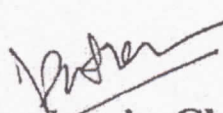
The Field Work / Project Work report entitled

Environmental impact of festivals  
in India.

This is to certify that Sh./ri. / Kum. / Smt.

- 1) Baxge Pxiya Sunil
- 2) Mote Minakshi Milind
- 3) Pathan Saniya Sameex
- 4) \_\_\_\_\_
- 5) \_\_\_\_\_

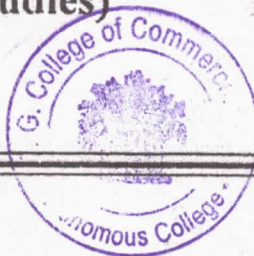
has satisfactorily carried out the required Field Work / Project Work prescribed by the SHIVAJI UNIVERSITY , KOLHAPUR for the S.Y.B.Com (B.VOC.FMS) Course and this Project Report represents his / her bonafide work in the year 2020 – 21.

  
Teacher in Charge

(Environmental Studies)

  
Principal

D. G. College of Commerce,  
Satara



## ACKNOWLEDGEMENT

We the undersigned hereby declare that the project report entitled  
" Environmental impact of festivals  
in India "

written and submitted by us under the guidance of is our original work.

I take this opportunity to express my sense of gratitude to **Prof. P. R. Vhatkar,** Assistant Professor, Department of Environmental Studies, **Dhananjayrao Gadgil College of Commerce, Satara** for his valuable guidance in shaping and completing this Project Report. I am aware of the fact that without his precious guidance and appropriate suggestions, this work would not have been completed properly. My thanks are due to his spending valuable time in supervising the work.

I also extend my thank to **Dr. P. S. Gaikwad, Principal, Dhananjayrao Gadgil College of Commerce, Satara** for providing the full support, co-ordination and other important facilities.

This work has been submitted by our since efforts. We are thankful to our helping us for the development of project. We are very thankful to entire teaching and non teaching members for providing the valuable information.

Place: SATARA.

Date: 18-3-2021

### Research Students:

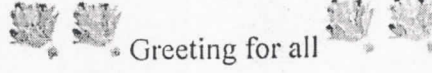
1. Baxge Pxiya Sunil.
2. Mote Minakshi Milind.
3. Polhan Saniya Sameex.
4. \_\_\_\_\_
5. \_\_\_\_\_





# आझादीका अमृत मेहोत्सव

Rayat Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara  
(An Autonomous College)



Greeting for all

Dear all,

On the occasion of Azadi Ka Amrit Mahotsav, Department of Commerce and Management, Dhananjayrao Gadgil College of Commerce, Satara is organizing Quiz on overview of 75 years in the field of Commerce and Management. The Quiz will be open from Date: 16<sup>th</sup> Nov 2021 to 20<sup>th</sup> Nov 2021\*

Quiz link

<https://forms.gle/j6Mq9VAdceH7po1h9>

1. There are Thirty questions to answer.
2. Attempt all the questions.
3. Each question carries 2 marks.
4. Only 100 Participants can take part in a day. If the Quiz does not accept your response, you could try it on the next day.
5. E-certificate will be issued to those who secure a minimum of 40 % marks.
6. Please fill the required information correctly as it will be required for your E-certificates.
7. Only one attempt will be allowed.

\*\*Regards\*\*

Dr. P. S. Gaikwad

Joint Secretary(Higher Education), Rayat Shikshan Sanstha, Satara)

Prof. Dr. V. K. Sawant

Vice-Principal

Dr T. D. Mahanwar

Head, Dept. of Commerce

Prof. A. K. Ghadage

Head, Dept. of Statistics.

Dr. G. V. Jadhav

Head, Dept of English

Dr. V.M. Kumbhar

Head, Dept. of Economics.

Dr. Kurkute S.A

Head, Dept. of BCA

Mr. M.B. Shikalgar

Coordinator, University Level Quiz

Dr T. D. Mahanwar

Head, Dept. of Commerce and Commerce







रयत शिक्षण संस्थेचे  
धनंजयराव गाडगीळ वाणिज्य महाविद्यालय, सातारा  
( स्वायत्त महाविद्यालय )  
नोटीस

दिनांक : २१/१०/२०२१

## Azadi Ka Amrut Mahotsav Quiz Competition

महाविद्यालयातील वाणिज्य व व्यवस्थापन विभागामार्फत "आजादी का अमृत महोत्सव" या निमित्त स्वातंत्र्यानंतर ७५ वर्षात औद्योगिक, वाणिज्य, व आर्थिक क्षेत्रात झालेल्या घडामोडींवर आधारित 'Online District Level Quiz Competition' आयोजित केली जाणार आहे. तरी खालील संबंधित प्राध्यापकांनी आपल्या विषयावर १० प्रश्न व ४ पर्याय आणि अचूक उत्तर पर्यायांसह मराठी व इंग्रजी मध्ये प्रश्नावली तयार करून प्रा. शिकलगार एम. वी. यांच्याकडे दिनांक ३०/१०/२०२१ पूर्वी हार्ड व सॉफ्ट कॉपी मध्ये जमा करावी म्हणजे सदरची स्पर्धा आयोजित करणे शक्य होईल.

## Dept of commerce & management

अनु. क्र.	विभाग	प्राध्यापकाचे नाव	
१	उद्योजकता	प्रा. डॉ. टी. डी. महानवर / प्रा. व्ही. एन. पै	सही mpai
२	व्यवस्थापन	प्रा. डॉ. एस. ए. कुरकुटे / प्रा. डॉ. एस. व्ही. यादव	सही Surya
३	विमा	प्रा. एम. वी. शिकलगार / प्रा. व्ही. एन. पै	सही mpai
४	औद्योगिक	प्रा. एम. वी. शिकलगार / प्रा. एस. ई. लांडगे	सही Scema
५	बँकिंग	प्रा. डॉ. व्ही. एम. कुंभार / प्रा. डॉ. एस. ए. गोंड	सही Surya
६	अर्थशास्त्र	प्रा. एस. आर. गंगावणे / प्रा. व्ही. डी. पाटील	सही Surya
७	A/c & Taxation	प्रा. आर. वी. पवार / प्रा. एस. पी. जाधव.	सही Surya

समन्वयक,

विभागप्रमुख,



प्राचार्या,

प्रा. एम. वी. शिकलगार ( वाणिज्य व व्यवस्थापन विभाग ) धनंजयराव गाडगीळ वाणिज्य महाविद्यालय, सातारा.



at Shikshan Sanstha's  
Dhananjayrao Gadgil College of Commerce, Satara  
(An Autonomous College)

Organizing University Level Quiz on

Azadi Ka Amrit Mahotsav


17th to 20th Nov, 2021

Department of Commerce and Management

Result

Sr. No.	Name of Participant	Score	Name of College	Mobile No
1	Aakanksha Somnath jadhav	58.00	Dhananjayrao Gadgil College of Commerce, Satara	8010106754
2	Aaradhana Nitin korade	62.00	Dhananjayrao Gadgil College of Commerce, Satara	8380913818
3	AARTI DEVIDAS KALOKHE	64.00	Dhananjayrao Gadgil College of Commerce, Satara	7219787897
4	Abhay sanjay junghare	48.00	Amdar Shashikant shinde mahavidlay, medha	9545585640
5	Abhishek Anand Bhosale	68.00	Dhananjayrao Gadgil College of Commerce, Satara	9107727007
6	Abhishek bagal	28.00	Dhananjayrao Gadgil College of Commerce, Satara	9284508132
7	Abhishek Rajesh Shinde	96.00	Dhananjayrao Gadgil College of Commerce, Satara	8485814973
8	Aditya chavan	26.00	Adasc hatkangle	7709838371
9	Aishwarya Sunil Kumbhar	72.00	Dhananjayrao Gadgil College of Commerce, Satara	8180995234
10	Ajeet popat patil	56.00	Shrimant Babasaheb Deshmukh mahavidyalaya atpadi	8767644514
11	Ajinkya Arunkumar Dhane	78.00	Dhananjayrao Gadgil College of Commerce, Satara	9145437157
12	Akanksha rajkumar kamble	72.00	Dhananjayrao Gadgil College of Commerce, Satara	9322919926
13	Akanksha Sanjay suryawanshi	26.00	Dahiwadi college dahiwadi	7558426181
14	Akash Bodake	70.00	Dhananjayrao Gadgil College of Commerce, Satara	9834367035
15	Akash pawar	26.00	Ycis	9730418056
16	Akshata Avinash Dhembare	56.00	Dhananjayrao Gadgil College of Commerce, Satara	9359733799
17	Akshata rajendra badade	32.00	Dahiwadi collage dahiwadi	8805905144
18	Alisha Aslam Shaikh	66.00	Shrimant Babasaheb Deshmukh Mahavidyalaya Atpadi	7350553571
19	Amar Ashok Ghadge	12.00	श्रीमंत बाबासाहेब देशमुख महाविद्यालय आटपाडी	7249176653
20	Amisha Uddhav Deshy	60.00	Dhananjayrao Gadgil College of Commerce, Satara	9699065768
21	Amol Shinde	74.00	Sbdm atoadi	9623890160
22	Amruta Arun kumbhar	66.00	Jaysingpur college jaysingpur	8080441563
23	Aniket Sanjay biranje	55.00	Jaysingpur college jaysingpur	7218953148



  
Principal  
Dhananjayrao Gadgil College of  
Commerce, Satara





Rayat Shikshan Santha's

**Dhananjayrao Gadgil College of Commerce, Satara.**

(An Autonomous College affiliated to Shivaji University, Kolhapur)

Department of Commerce and Management

Organizing University Level Quiz on

**Azadi Ka Amrit Mahotsav**

(75 years in the field of Commerce and Management)



## Certificate

This is to certify that Mr./Mrs/Dr {{Full Name}}

of

{{Other Identifier}}

has actively participated in University

Level Quiz on **Azadi Ka Amrit Mahotsav (75 years in the field of Commerce and Management)**

organized by Dept of Commerce and Management on 16<sup>th</sup> to 20<sup>th</sup> Nov, 2021. Certificate id  
{{Certificate id}}

Head

Dept. of Commerce and Management

Principal

Dhananjayrao Gadgil College of Commerce, Satara.







Rayat Shikshan Sanstha's

# Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

## Department of Computer Applications

### Notice

All the students of BCA Department are hereby informed that they should remain present in dress code for **"Women Entrepreneurship Skills Development"** Programme on 28/12/2021 at 10:00 a.m. Sau Laxmibai Sabhagruh, Dhananjayrao Gadgil College of Commerce, Satara

### Programme Schedule

Date	Time	Name of Competition	Guest / Judge
28/12/2021	9.30 a.m.	Inaugural Function	Hon'ble, Dr.Shetty Vandana Vijay
	10.00 a.m.	Food Recipes	Dr.S.A.Kurkute Mrs.Bhagyshree Wagdole
	11:00 a.m.	Mehandi Competition	Ms.V.S.Ghadage Ms. S.A.Sawant

### Rules:

#### 1. Food Recipes:

- ✓ All participants to prepare recipe at home.
- ✓ Participant have to present prepare recipes in college as per said venue.

#### 2. Mehandi Competition:

- ✓ All Participants should bring on their own mehndi.
- ✓ Maximum 2 participants per team.



*[Signature]*

Head

Department of Computer Applications

**TRUE COPY**

*[Signature]*  
Principal,  
Dhananjayrao Gadgil College of  
Commerce, Satara.

Rayat ShikshanSanstha's,  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**An Autonomous College**  
**NAAC A+ (CGPA-3.61) UGC CPE-Status ISO-9001-2015**

**College Conducted Green Audit, Energy  
Audit, and Environment Audit**



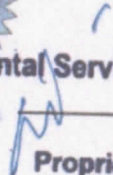
**GREEN AUDIT***Certificate by***ADYA ENVIRONMENTAL SERVICES**

Flat No - I, Wing A, Mukti Park, Vanjarwadi, Baramati, Pune -413102

Registration number - 1931000312846203, GSTNIN - 27BIIPM10796124

**This Certificate is presented to: Dhananjayrao Gadgil College of Commerce, Satara for  
successfully completing the Green Audit. An Audit was performed in July 2022.**

Awarded on: 19/7/2022

**Adya Environmental Services**  
**Proprietor**

## ENERGY AUDIT

*Certificate by*

ADYA ENVIRONMENTAL SERVICES

Flat No - I, Wing A, Mukti Park, Vanjarwadi, Baramati, Pune - 413102

Registration number - 1931000312846203, GSTNIN - 27BIIIPM1079GIZ4

This Certificate is presented to: Dhananjayrao Gadgil College of Commerce, Satara for successfully completing the Energy Audit. An Audit was performed in July 2022.

Awarded on: 19/7/2022

Adya Environmental Services

Proprietor





**ENVIRONMENTAL AUDIT***Certificate by***ADYA ENVIRONMENTAL SERVICES**

Flat No - I, Wing A, Mukti Park, Vanjarwadi, Baramati, Pune - 413102

Registration number - 1931000312846203, GSTNIN - 27B1IPM1079G1Z4

**This Certificate is presented to: Dhananjayrao Gadgil College of Commerce, Satara for  
successfully completing the Environmental Audit. An Audit was performed in July 2022.**

Awarded on: 19/7/2022

**Adya Environmental Services**  
**Proprietor**

Rayat ShikshanSanstha's,  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**An Autonomous College**  
NAAC A+ (CGPA-3.61) UGC CPE-Status ISO-9001-2015

## **Environment and Sustainability**

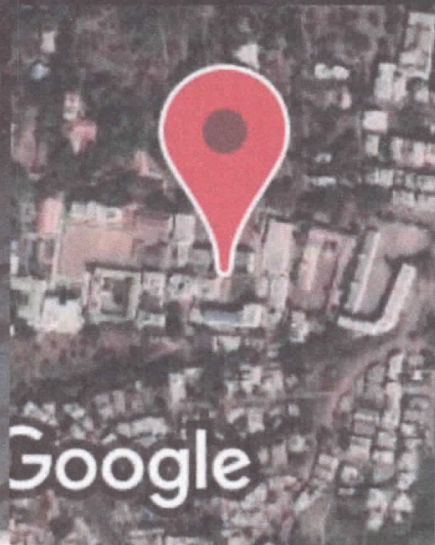
- 1) Solar Water Hitter**
- 2) Solar panels**
- 3) Solar lamps**
- 4) Bio composter/Bio Gas**
- 5) Rain water harvesting**



Varmi composting



GPS Map Camera



Google

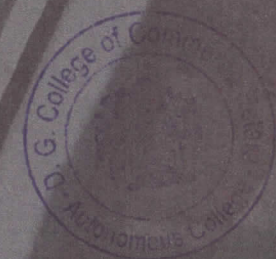
Satara, Maharashtra, India

M2M7+QHP, Powai Naka, Satara, Maharashtra 415001,  
India

Lat 17.684796°

Long 74.01387°

30/03/23 10:53 AM GMT +05:30





**RayatShikshanSanstha's**  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**(An Autonomous College)**  
**NAAC A+ Grade (CGPA 3.61), UGC CPE Status, ISO- 9001-**  
**2015, NIRF Ranking**

**Cross Cutting related Photos**

**Solar System in our campus**

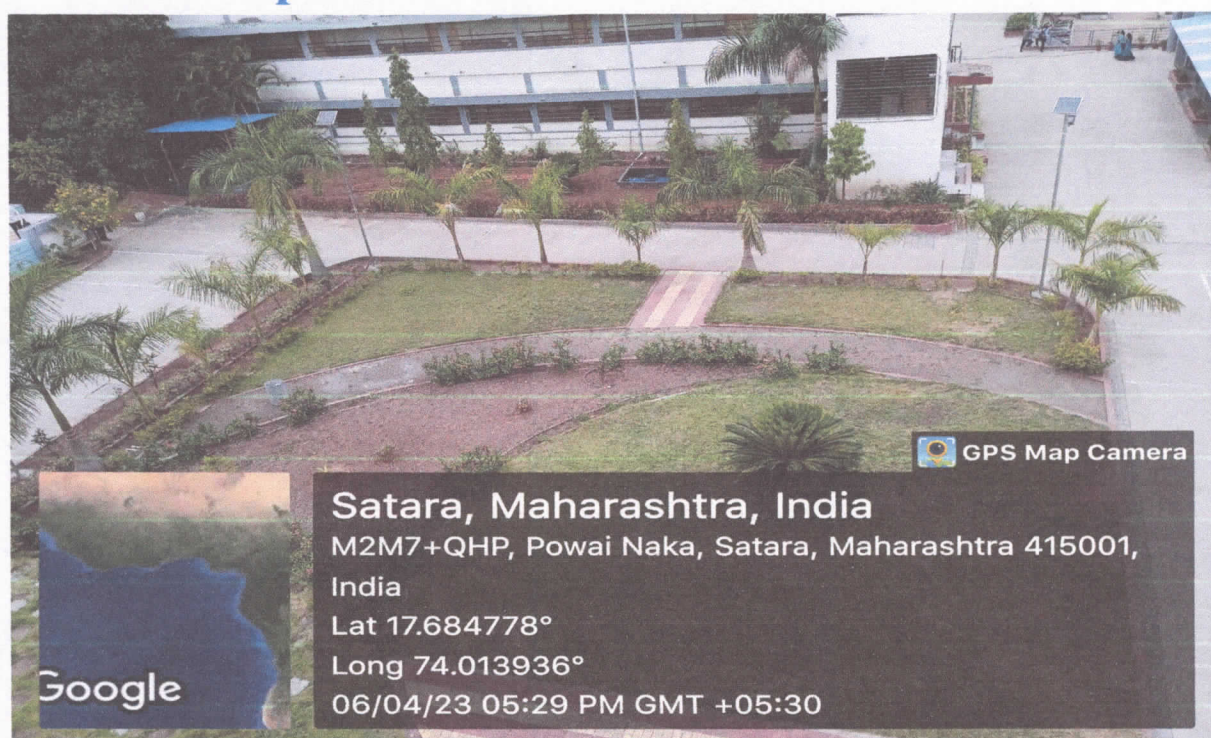


**Solar System in our campus**





## Green Campus

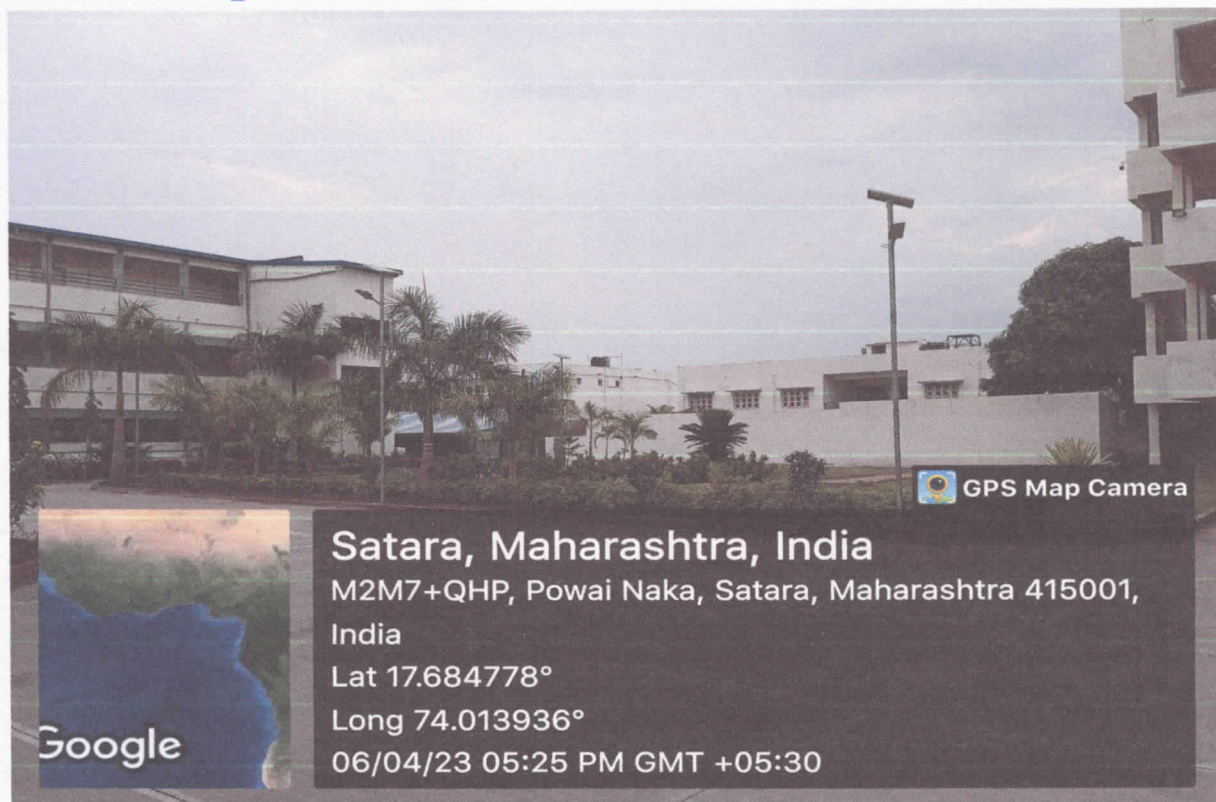


## Solar lamp

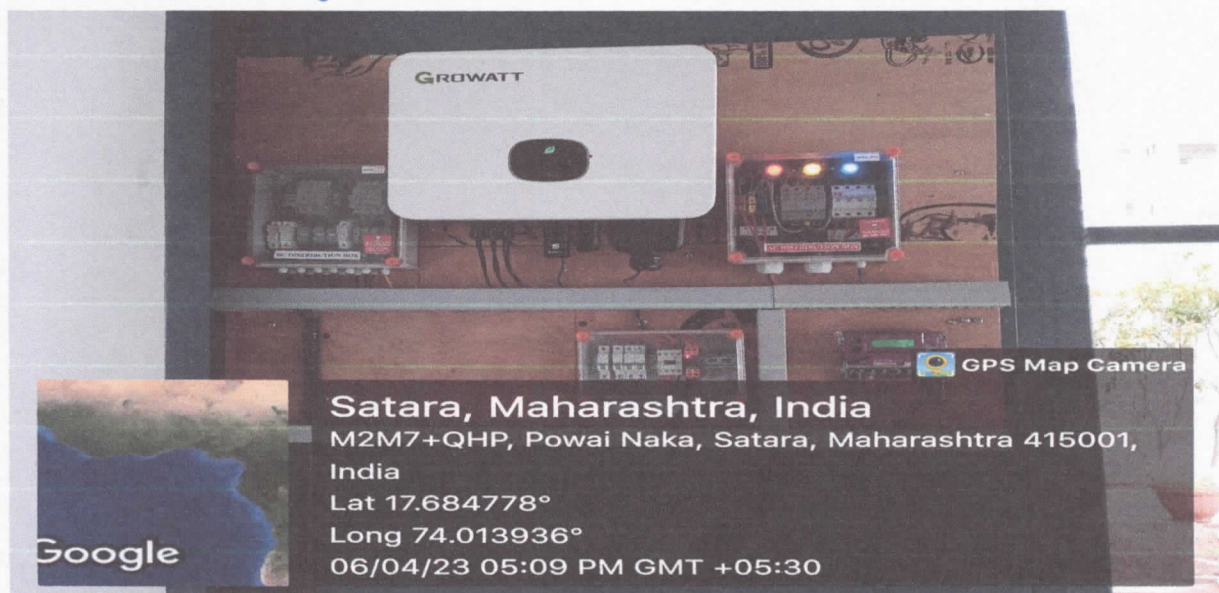




## Solar lamp

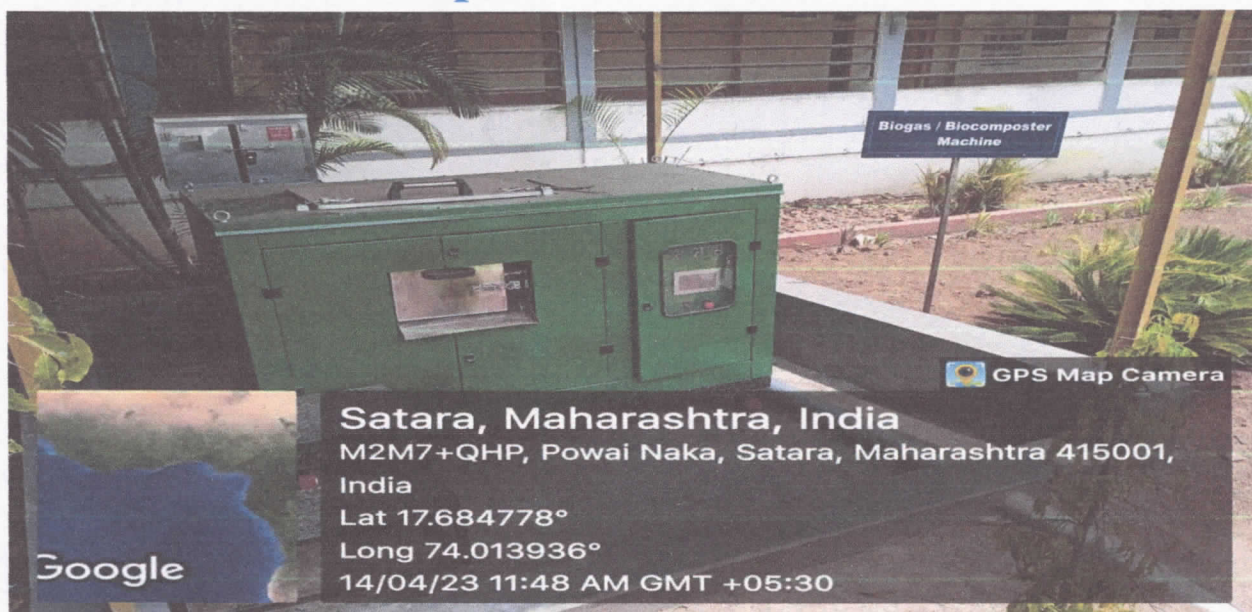


## Solar Meter system





## Bio Gas/Bio compost Machine



## Rain Water harvesting system





## Rain Water harvesting system







**Rayat Shikshan Sanstha's**  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**(An Autonomous College)**

NAAC A+ Grade (CGPA 3.61), UGC CPE Status, ISO- 9001-2015, NIRF Ranking

**Environment cleanliness campaign**  
**Village-Jakatwadi (Satara) on dated 26/03/2022**







**Rayat Shikshan Sanstha's**  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**(An Autonomous College)**

NAAC A+ Grade (CGPA 3.61), UGC CPE Status, ISO- 9001-2015, NIRF Ranking

**Tree-Plantation campaign**  
**Village-Jakatwadi (Satara) on dated 28/03/2022**





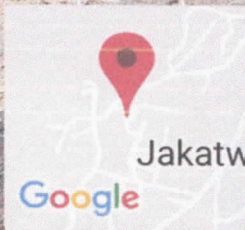


**Rayat Shikshan Sanstha's**  
**Dhananjayrao Gadgil College of Commerce, Satara**  
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**Cross Cutting Issues**

**Environment Cleanliness**



Jakatwadi, Maharashtra, India  
MX8J+WH9, Jakatwadi, Maharashtra 415002, India  
Lat 17.667349°  
Long 73.981406°  
28/03/22 11:18 AM

GPS Map Camera

**Environment cleanliness campaign**  
**Village-Jakatwadi (Satara) on dated 28/03/2022**







**Rayat Shikshan Sanstha's**  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**(An Autonomous College)**  
**NAAC A+ Grade (CGPA 3.61), UGC CPE Status, ISO- 9001-  
2015, NIRF Ranking**

**River cleaning campaign**  
**Village Kshetra Mahuli, Satara**  
**By Dhananjayrao Gadgil College of Commerce, Satara Date-  
9/9/2022**







**Rayat Shikshan Sanstha's**  
**Dhananjayrao Gadgil College of Commerce, Satara**  
**(An Autonomous College)**

NAAC A+ Grade (CGPA 3.61), UGC CPE Status, ISO- 9001-2015, NIRF Ranking

**Cross Cutting Issues related to Human Values-International Yoga Day**  
**Day(21-6-2022)**

**Practical session Presented by Hon.Prin.Dr.Bal Kamble**

